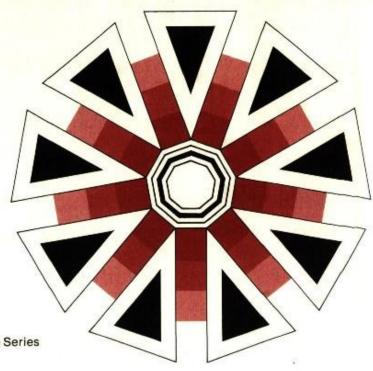


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GREGG SHORTHAND FOR GOLLEGES Volume Two Diamond Jubilee Series

Second Edition



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GREGG SHORTHAND FOR GOLLEGES Volume Two Diamond Jubilee Series

Second Edition

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GREGG SHORTHAND FOR COLLEGES, Volume Two

Diamond Jubilee Series

Second Edition

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Preface

In Gregg Shorthand for Colleges, Diamond Jubilee Series, Volume One, Second Edition, the student studied all the word-building principles of Gregg Shorthand. In addition, he studied many nonshorthand elements designed to help him become an efficient transcriber.

Volume Two, as its title indicates, is designed to be used following Volume One.

Objectives

Volume Two has the following major objectives:

- 1 To review the principles of Gregg Shorthand.
- 2 To develop the student's ability to construct outlines for unfamiliar words under the stress of dictation.
- 3 To develop the student's dictation speed to the highest point possible.
- 4 To extend the student's knowledge of the basic elements of transcription, which include spelling, punctuation, word usage, and typing style.
- 5 To lay a firm foundation for rapid and accurate typewritten transcription—the student's ultimate goal.
- 6 To teach the student to handle simple problems of office-style dictation.

Organization

Volume Two is organized into 16 chapters, each containing 5 lessons, for a total of 80 lessons. Each lesson consists of 3 parts:

- Developing Word-Building or Phrasing Power
- Building Transcription Skills
- Reading and Writing Practice

Developing Word-Building or Phrasing Power

The 5 lessons comprising each of the 16 chapters contain a carefully planned cycle of word-building or phrasing drills that provide a quick, intensive recall in list form of the important elements of Gregg Shorthand.

The first lesson in each chapter concentrates on brief forms. It contains a chart of 36 brief forms and derivatives. All the brief forms of the system are reviewed at least once; many of them, several times. (The first letter in the Reading and Writing Practice of each first lesson contains many brief forms.)

The second lesson in each chapter concentrates on useful business phrases. The phrases in the drills have been selected from a study of the phrase content of more

than 2,500 actual business letters containing more than 250,000 running words. (The first letter in the Reading and Writing Practice of each second lesson is a letter containing a high concentration of useful phrases.) In addition, each second lesson contains a drill on cities, states, and other geographical expressions.

The third lesson in each chapter is devoted to shorthand word families. These shorthand word families enable the student to take advantage of a very effective aid in word building—analogy. Shorthand word families are an important factor in helping the student construct outlines for unfamiliar words.

The fourth lesson in each chapter is devoted to an intensive drill on word beginnings and endings. Through these drills, the student reviews all the word beginning and endings of the system at least once; some of the more important ones, several times.

The fifth lesson in each chapter contains a shorthand vocabulary builder that provides drills on major principles of Gregg Shorthand-blends, vowel combinations, omissions of vowels, and so on.

Building Transcription Skills

Transcription teachers will agree that one of the basic problems in shorthand classes is the difficulty that students have in handling the mechanics of the English language. Businessmen frequently comment that stenographers cannot spell, cannot punctuate, and have no grasp of correct grammar.

To cope with this basic problem, a number of transcription skill-building features were introduced in Volume One. In Volume Two the emphasis on the mechanics of the English language has been intensified, beginning with the very first lesson. Volume Two contains the following transcription skill-building features:

SPELLING

Two types of spelling exercises are provided.

Marginal Reminders Words have been selected from the Reading and Writing Practice for special spelling attention. These words are printed in a second color in the shorthand and appear in type, correctly syllabicated, in the margins of the shorthand.

Spelling Families Each spelling family contains a list of words that present common spelling problems—for example, words ending in -ible, -able; -ance, -ence.

PUNCTUATION

In Volume One the student studied several of the most frequent uses of the comma. In Volume Two he continues to drill on those uses of the comma. In addition, he studies other important punctuation marks, including the semicolon, the hyphen, and the apostrophe.

To test the student's grasp of the punctuation rules studied, each lesson (except the fifth lesson in each chapter) contains a Transcription Quiz in which the student must supply all internal punctuation. The Transcription Quiz also teaches the student to supply from context words that have been omitted in the shorthand.

VOCABULARY DEVELOPMENT

Three types of drills are provided to help the student expand his vocabulary and develop his understanding of words.

Business Vocabulary Builder In each lesson the student studies several words or expressions, selected from the Reading and Writing Practice, with which he may not be familiar. Each word or expression is briefly defined.

Similar-Words Drill The Similar-Words Drills make the student aware of groups of words that sound alike, or almost alike—words that are responsible for many transcription errors. Examples of similar words are their-there; here-hear; to-two-too. In Volume Two there are 14 groups of similar words.

Common Prefixes An effective device to aid the student increase his understanding of words is the study of common prefixes. In Volume Two the student studies 7 common prefixes.

GRAMMAR CHECKUP

A number of the lessons contain drills dealing with common errors in grammar that the unwary stenographer often makes.

TYPING STYLE STUDIES

In the Typing Style Studies the student is taught how to handle quantities, dates, addresses, and other situations in which numbers occur.

OFFICE-STYLE DICTATION

In Chapters 13 through 16 the student learns how to handle some of the office-style dictation problems he will meet when he takes dictation on the job-insertions, deletions, and changes during dictation. Each problem is explained and illustrated.

LETTER PLACEMENT BY JUDGMENT

In Chapter 13 the student is taught how to place short letters, the most common type in business, attractively on a letterhead the way an experienced stenographer or secretary would place them—by judgment.

Reading and Writing Practice

An extremely important part of a student's practice program is the reading and copying of large quantities of well-written shorthand. This reading and copying provides a constant, automatic review of the principles of the system. In addition, it stocks the student's mind with correct joinings of shorthand characters and with the

shapes of individual characters so that he can effectively construct a shorthand outline for any word that is dictated to him.

Volume Two contains 65,473 words of practice material on business letters and interesting, informative articles. Much of the practice material in this Second Edition is new. That which has been retained from the First Edition has been revised and brought up to date.

The publishers are confident that the Second Edition of Gregg Shorthand for Colleges, Diamond Jubilee Series, Volume Two, will enable the teacher to do an even more effective job of training accurate and rapid transcribers.

The Publishers

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DEVELOPMENT OF SHORTHAND SPEED

You are about to begin the second, and extremely important, phase of your shorthand training—the development of shorthand speed. Before doing so, take a few moments to review what you have already accomplished. Upon completion of Gregg Shorthand for Colleges, Volume One, you have:

Learned the alphabet of Gregg Shorthland consequently, you have the means with wihich to construct a legible outline for any worrd in the English language.

Learned many useful abbreviating dewices such as brief forms, word beginnings and rend ings, and phrases that will help you write sthort hand more rapidly and easily.

Improved your command of the nonshorthand elements of transcription—spelling, punctuation word usage, and grammar.

You now have a firm foundation for the tasl ahead—developing your ability to take dictation and transcribing accurately on the typewriter With this foundation, and an efficient practice program, you will experience the thrill of weatching your shorthand speed grow and your abilit to handle the mechanics of the English language improve almost from day to day.

YOUR PRACTICE PROGRAM— OUTSIDE OF CLASS

Your assignments outside of class will consist largely of reading and copying well-written short-hand. Reading and copying shorthand will help your shorthand speed develop rapidly. This part of your practice program should be easy and pleasant, for your have no new shorthand principles or abbreviating devices to learn.

To get the most of your out-of-class practice, follow these suggestions:

Read the word and phrase drills at the beginning of each lesson. Cover up the key as you read. The moment you cannot read an outline, refer to the key.

Read and study the material in "Building Transcription Skills" which follows the word and phrase drills.

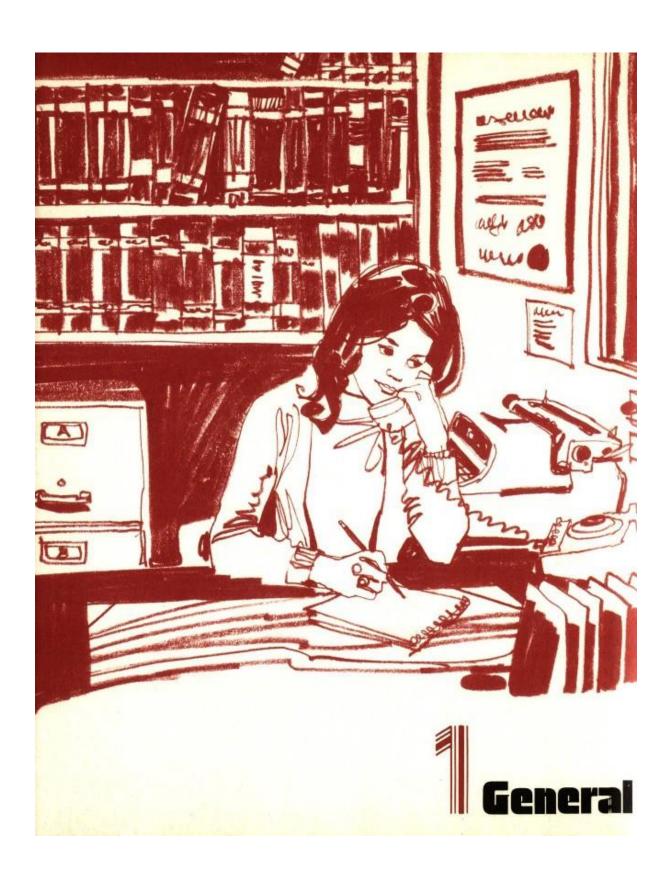
Read and copy the Reading and Writing Practice in each lesson in this way:

1 Read a letter or article from the shorthand. When you cannot read an outline, spell the shorthand characters in it; this spelling will often give you the meaning. If it does not, refer to your transcript if you have been provided with one. If you do not have a transcript, encircle the outline in your book if it is your personal property. If not, write the outline on a slip of paper. Do not spend more than a few seconds trying to decipher an outline. The next day in class find out the meaning of the outlines that you have written on your slip of paper.

- 2 After you have read the material from the shorthand, make a shorthand copy of it in your notebook. Read a convenient group of words—aloud if possible—and then write that group in your notebook. Write as rapidly as you can, but be sure that what you write is legible.
- 3 If time permits, read what you have written. You will be glad you did if you are called upon to read from your notes in class the next day.
- 4 Complete the corresponding lesson in the Workbook for Gregg Shorthand for Colleges, Volume Two, if you have been provided with one.

YOUR PRACTICE PROGRAM— IN CLASS

Most of your time in class will be devoted to taking dictation at constantly increasing speeds. Your instructor will see to it that you get the proper kind of dictation at the proper speeds so that your skill will increase easily and rapidly.



Comma Brushup

The competent secretary must, of course, be able to take her employer's dictation and read it back. In addition, however, she must be able to punctuate correctly if she is to produce letters that her employer will sign.

In Gregg Shorthand for Colleges, Volume One, you studied nine of the most frequent uses of the comma. In Chapter 1 of Volume Two, you will "brush up" on five of these uses of the comma; in Chapter 2, the remaining four uses.

Beginning with Chapter 3 you will take up additional, more advanced points of punctuation.

PRACTICE PROCEDURES

To be sure that you derive the greatest benefit from your study of punctuation and spelling in each Reading and Writing Practice, follow these suggestions:

- 1 Read carefully each punctuation rule and the illustrative examples.
- 2 Read the Reading and Writing Practice. Each time you see an encircled punctuation mark, note the reason for its use, which is indicated directly above the encircled mark.
- 3 Make a shorthand copy of the Reading and Writing Practice. As you copy, insert the punctuation marks in your shorthand notes, encircling them as in the textbook.
- 4 When you encounter a shorthand outline printed in a second color, that indicates the word has been singled out for spelling attention. Finish reading the sentence in which it occurs. Then glance at the margin of the shorthand, where the word appears in type. Spell the word, aloud if possible, pausing slightly after each word division. (The word divisions indicated are those given in Webster's Seventh New Collegiate Dictionary.)

In Chapter 1 you will review:

, parenthetical

In order to make his meaning absolutely clear, a writer sometimes inserts a comment or an explanation that could be omitted without changing the meaning of the sentence. These added comments and explanations are called parenthetical and are separated from the rest of the sentence by commas.

If the parenthetical word or expression occurs at the beginning or end of a sentence, only one comma is needed.

I want to urge you, however, not to worry.

Thank you, Mr. Smith, for your help.

We shall miss you, of course.

Each time a parenthetical expression occurs in the Reading and Writing Practice, it will be indicated as shown in the margin.

par



, apposition

Sometimes a writer mentions a person or thing and then, in order to make his meaning perfectly clear to the reader, says the same thing again in different words. This added explanation is known as an expression in apposition.

An expression in apposition is set off by two commas, except at the end of a sentence, when only one comma is necessary.

Your secretary, Miss Smith, tells me you are improving.

I met Mr. Smith, president of Smith and Company.

I will see you on Friday, June 1.

Each time an expression in apposition occurs in the Reading and Writing Practice, it will be indicated as shown in the margin.

ap



series

When the last member of a series of three or more items is preceded by and, or or nor, place a comma before the conjunction as well as between the other items.

Please accept my best wishes for your success, prosperity, and happiness. I can see him on March 1, on March 18, or on April 10.

Each time a series occurs in the Reading and Writing Practice, it will be indicated as shown in the margin.

ser



, conjunction

A comma is used to separate two independent clauses that are joined by a conjunction.

I am proud that you are one of us, and I want you to know that I appreciate your work.

Each time this use of the comma occurs in the Reading and Writing Practice, it will be indicated as shown in the margin.

conj



, and omitted

When two or more adjectives modify the same noun, they are separated by commas.

He was a quiet, efficient worker.

However, the comma is not used if the first adjective modifies the combined idea of the second adjective plus the noun.

She wore a beautiful green dress.

Each time this use of the comma occurs in the Reading and Writing Practice, it will be indicated as shown in the margin.

and o

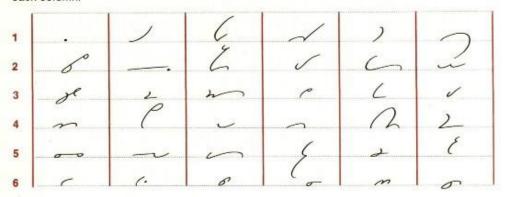




Developing Word-Building Power

1 BRIEF FORMS

There are 36 brief forms in the following chart. You have already practiced these brief forms many times, and you should be able to read them rapidly. First read each line from left to right; then read each line from right to left. Finally, read down each column.



- 1 A-an, and, but, could, for, govern.
- 2 Idea, morning, object, ordinary, progress, railroad.
- 3 Satisfy-satisfactory, soon, suggest, they, upon, what.
- 4 Work, about, are-our-hour, can, difficult, from.
- 5 Immediate, Mr., organize, public, send, speak.
- 6 Than, thing-think, use, when, world, acknowledge.

Building Transcription Skills

2 BUSINESS VOCABULARY BUILDER

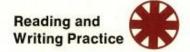
The greater command you have of the English language, the more efficient stenographer or secretary you will be. In each lesson a Business Vocabulary Builder will help you to continue to build your vocabulary.

Be sure to study each Business Vocabulary Builder before you begin your work on the Reading and Writing Practice of each lesson.

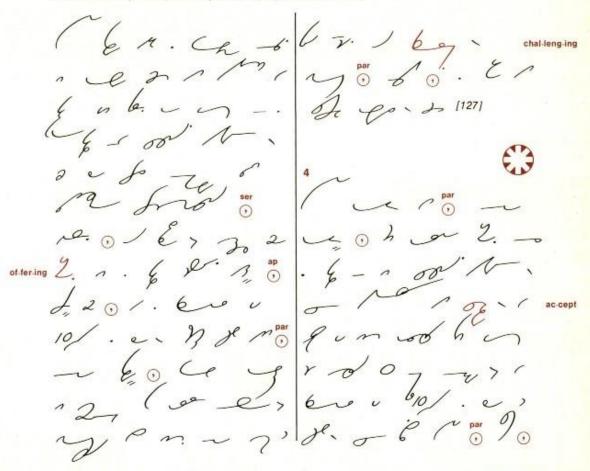
Business Vocabulary Builder clients Customers; patrons.

itinerary Outline of travel; a guide.

consultant Expert; adviser.



3 Brief-Form Letter The following letter contains many brief forms and derivatives. You will profit by reading and copying it several times.



Er or 6 - - 00 P & N / par og > on my se ch J conj () 3 - 8 study-ing Pry. V mi - o P 2 m o . 6 Co

Cun v 2 v P P M o . 6 Co

Ry v V M. 2 v . 8 6 V

Itinerary 2 2 2 . 6 V db. 2 2 n 9 . m

spon-sored of 0 to (of) w m o . (

to 2 2 2 par

to 2 2 n o v o e p 2 o e m

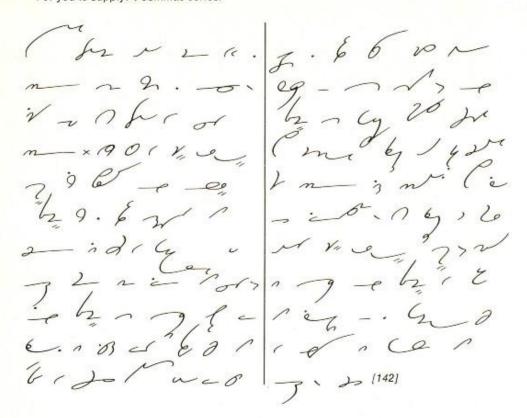
[10]

9 Transcription Quiz You are already familiar with the Transcription Quiz from your work in Volume One. This quiz gives you an opportunity to see how well you can apply the comma rules you have studied thus far.

In Chapters 1 and 2 of Volume Two, the Transcription Quiz will contain the same type of problems as those in Volume One. In later chapters, as new points of punctuation are introduced, the quizzes will become more advanced.

As you read the letter, decide what punctuation should be used. Then as you make a shorthand copy of it, insert the correct punctuation marks in the proper places in your notes.

For you to supply: 4 commas series.





Building Phrasing Skill

10 USEFUL BUSINESS-LETTER PHRASES

Below are a number of phrases that are used frequently in business letters. Can you read the entire list in 40 seconds?

We

12222232000

Ago

2 2 2 2 3 2 2 0 0 0

Every

3 2 2 2 2 2 2 2 0

You will

4 2 2 2 2 3 2 0 0 0

1 5 0 0 0 0 0 0 0 0 0 0

- 1 We are, we are not, we will, we will not, we have, we have not, we may, we may not.
- 2 Years ago, months ago, days ago, weeks ago, several months ago.
- 3 Every one, every minute, every month, every other, every day.
- 4 You will, you will not, you will have, you will not have, you will be, you will not be, you will see.
- 5 I could, I cannot, I met, I should, I will, I have, I did not, I do not.

11 GEOGRAPHICAL EXPRESSIONS

- 1 Seattle, Los Angeles, San Francisco, New York, Hartford, Chicago.
- 2 Washington, Connecticut, California, Oregon, New Jersey, Illinois.

Building Transcription Skills

12 SIMILAR-WORDS DRILL

In Volume Two you will continue your study of similar words—words that sound alike and words that sound or look *almost* alike. Such words are often confused by stenographers when they transcribe.

Study each definition carefully. As you read and copy the Reading and Writing Practice of the lesson, watch for these similar words; you will find them in the lesson.

SIMILAR-WORDS DRILL - except, accept

except Left out; omitted.

- when.

I am free every day except Thursday.

accept To take.

6-212008

Everybody must accept the responsibility of keeping our country beautiful.

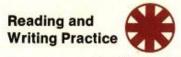
13

Business Vocabulary Builder stipulation Condition; requirement.

severe Critical; harsh.

ecology Science of the relations of man to his environment.

open-shelf files Business files on book-type shelves rather than in enclosed cases.



Phrase Letter The following letter contains many useful phrases. You should read and copy it several times. ar-ea con-ve-nient

23

19 Transcription Quiz For you to supply: 7 commas—2 commas apposition, 2 commas series, 1 comma conjunction, 2 commas parenthetical.

The 2 - 3 or t= 6, 2. V.

The 2 - 3 or t= 6, 2. V.

The 2 - 3 or t= 6, 2. V.

The 2 - 3 or t= 6, 2. V.

The 2 - 3 or t= 6, 2. V.

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The 2 - 3 or t= 6, 2. V.

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The 2 - 3 or t= 6, 2. V.

The 2 - 3 or t= 6, 2. V.

The 2 - 3 or t= 6, 2. V.

The 2 - 3 or t= 6, 2. V.

The 2 or t= 6, 2. V.

The 2 - 3 or t= 6, 2. V.

The 2 - 3 or t= 6, 2. V.

The 2 - 3 or t= 6, 2. V.

The 2 - 3 or t= 6, 2. V.

The 2 - 3 or t= 6, 2. V.

The 2 - 3 or t= 6, 2. V.

The 2 - 3 or t= 6, 2. V.

The 2 - 3 or t= 6, 2. V.

The 2 - 3 or t= 6, 2. V.

The 2 - 3 or t= 6, 2. V.

The 2 - 3 or t= 6, 2. V.

The 2 - 3 or t= 6, 2. V.

The 2 - 3 or t= 6, 2. V.

The 2 - 3 or t= 6, 2. V.

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The 3 or t= 6, 2. V.

The 4 or t= 6, 2. V.

Th



SABIN SALES SPECIALTY CORP.

216 Williams Avenue - Jackson, Mississippi 39219

June 20, 197-

Mrs. Carole Thomas 730 Clark Street Philadelphia, Pennsylvania 19150

It was indeed a pleasure to receive your letter of February 12. We were concerned about your not having paid your bills for the months of November, December, and January, but we knew that there must have been a good reason.

Won't you come in to our office on Friday, March 3, at 2 p.m., at which time we can work out a special plan that will enable you to pay your bills over an extended period of time.

We value you as a customer and want to continue our business relationship for many years to come.

Cordially yours,

Ponald H. Wright
Donald E. Wright
Customer Relations Manager

DHM: KD

Short Letter **Blocked Style** Standard Punctuation



Developing Word-Building Power

20 WORD FAMILIES

The principle of analogy will be of great help to you as you construct new shorthand outlines. The word families that you will find in the third lesson of each chapter will enable you to take advantage of that principle.

Read the following Word Families, referring to the key whenever you cannot read an outline in a few seconds.

-let

1 o a o ho fo fo

-er

2 - 2 p - 6

-ple

3 6 o t t t t g t

-sure

4 h Ch M - h h h h

- 1 Let, outlet, booklet, pamphlet, leaflet.
- 2 Manufacturer, dealer, offer, computer, meter, matter.
- 3 People, ample, sample, simple, principle, example.
- 4 Sure, pleasure, treasure, measure, assure, leisure, pressure.

Building Transcription Skills

21 SPELLING FAMILIES ■ -ize, -ise, -yze

Words Ending in -ize

re-al-ize equal-ize crit-i-cize

mod-ern-ize sum-ma-rize sym-pa-thize

apol-o-gize econ-o-mize or-ga-nize

Words Ending in -ise

ad-vise com-pro-mise mer-chan-dise

ad-ver-tise en-ter-prise com-prise

Words Ending in -yze

22

par-a-lyze an-a-lyze

25

Business Vocabulary Builder computer Business machine that can, when programmed properly, perform numerous routine calculations electronically.

pertinent Applicable; pertaining to.

computer terminal A keyboard or other keying device connected to a computer.

Reading and Writing Practice

eno 1 8 par advise

Con on - Con o par

Por Ce N por Cery 9 16

Por my 2 21 - 2

John o har o de a

(i) -e 10 m - 9 - 4 15 6 25 [119] amaz-ing o 9 25 S x 1 2 C = -9 19.

29

⊕ LESSON 3

27 Transcription Quiz For you to supply: 4 commas—2 commas parenthetical, 2 commas conjunction.

■ Don't be discouraged if your first invasion of the business world produces only a position that you feel is of a menial nature. No one starts at the top of a ladder. Hard work and an honest interest in your job are still the best aids to success.



Developing Word-Building Power

28 WORD BEGINNINGS AND ENDINGS

Re-

- 1 Reason, repel, resale, reserve, reserved, residents, replenish.
- 2 Install, instructor, inspection, increase, incident, incline.
- 3 Explanation, extra, extract, exercises, extremely, excuse, examine.
- 4 Essentially, properly, briefly, simply, thoroughly, timely, nearly, merely,

Building Transcription Skills

29 GRAMMAR CHECKUP - pronouns

A pronoun must agree with its antecedent in person, number, and gender.

Each person must complete his (not their) work.

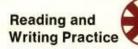
The description you gave of this property indicates that it is just the type we want. The children must do their assignments.

30

Business Vocabulary Builder extractor A device to remove objects.

enhance To make better.

precisely Exactly.



on 1 ly 20 200, N. 2017) / f in! 25 [122] / f mu () in colors **⊕ LESSON 4**

37 Transcription Quiz For you to supply: 7 commas—5 commas apposition, 2 commas parenthetical.

(+ 1 a so (a) so o f () P a a - i e c a) f a a p y

y, 6., y = c o , e y ne o 6

y o f y o o f o f o f o f o f o f o f

2 o f o f o f o f o f o f o f

2 o f o f o f o f o f o f

d o f o f o f o f o f o f

d o f o f o f o f o f o f

g o f o f o f o f o f

d o f o f o f o f o f

g o f o f o f o f

g o f o f o f o f

d o f o f o f o f

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Developing Word-Building Power

38 SHORTHAND VOCABULARY BUILDER

- 1 Ink, blank, frank, punctuation, rink, sink, sank.
- 2 Permitted, decorated, adopted, consisted, resisted, estimated.
- 3 Now, round, pound, bound, found, down, discount, mount.
- 4 Industry, India, Index, Induce, independent, into, integrity.
- 5 Few, beautiful, document, refuse, review, reviewed, futile, tube.

Building Transcription Skills

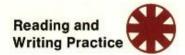
39

Business Vocabulary Builder crudely Roughly.

posterity Future generations.

innovation New idea, method, or device.

subsidiaries Something which supports; a branch.



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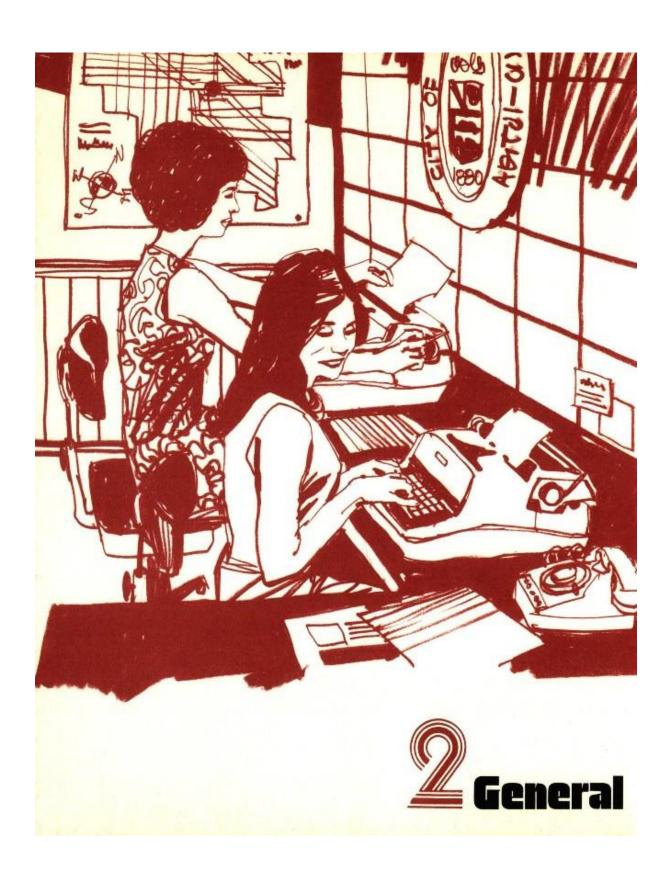
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prin-ci-ple From the of-ten com-pa-nies de signed & conj world's sub-sid-iaries [755] over-seas Adapted from The History of Writing, distributed by the Parker Pen Company.

Cheerfulness is contagious! Even over the telephone a pleasant disposition and a friendly tone of voice are easily communicated to the invisible person at the other end of the wire.



Comma Brushup (Concluded)

Introductory Commas

In Chapter 2 you will review the remaining four uses of the comma that you studied in Volume One—commas with introductory expressions. As in Volume One, introductory commas will be treated under the four headings given below. Next to each heading is the indication that will appear in the shorthand of the Reading and Writing Practice for that use of the comma.

	when		if
, when clause	•	, if clause	0
	as		intro
, as clause	0	, introductory	0

All introductory dependent clauses beginning with words other than when, as, and if will be classified as ", introductory."

When the original shipment is located, we will make the necessary adjustments.

As you know, we guarantee our cameras for a year.

If you are in urgent need of the notebooks, wire us.

Unless we receive our supplies soon, we will be in difficulty.

When the main clause comes first, however, no comma is usually necessary between the main clause and the dependent clause.

We will be in difficulty unless we receive our supplies soon.

Wire us if you are in urgent need of the notebooks.

A comma is also required after introductory words and explanatory expressions such as *frankly*, *consequently*, on the contrary, for instance.

Frankly, I cannot wait any longer.

On the contrary, you are the one who made the error.



Developing Word-Building Power

41 BRIEF FORMS

Can you read these brief forms in 35 seconds or less?

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3	× ·	<i>(</i> ,	0	E	,0	m
4	9		<u> </u>)
5		~	2	6	4	V
6	1	r	P	1		/

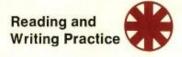
- 1 It-at, character, during, general, great, important-importance.
- 2 Mrs., of, over, publish-publication, recognize, several.
- 3 State, thank, this, value, where, worth.
- 4 Advantage, be-by, railroad, enclose, gentlemen, have.
- 5 In-not, must, one (won), part, purpose, regard.
- 6 Shall, street, that, those, very, which.

Building Transcription Skills

42

Business Vocabulary Builder flat rate A set fee; no additional charge. extension An addition.

equivalent An amount equal to.



43 Brief-Form Letter

pracitices C

2. w = 1622. v = 11462. v-1 8 - 3 6 . 6 2 . 6 - e . 6 -plano fy on for out of go **⊕ LESSON 6**

ware-house P = 16 - u = 20 = 60 P = 16 - u = 20 = 60 P = 16 - u = 20 = 20 P = 20 = 20 = 20

49 Transcription Quiz For you to supply: 5 commas—1 comma conjunction, 2 commas parenthetical, 2 commas introductory.



Building Phrasing Skill

50 USEFUL BUSINESS-LETTER PHRASES

The following groups contain a number of phrases. Can you read them in 55 seconds?

He

- 1 He will, he will not, he will not have, he will not be, he is, he is not, he may.
- 2 I hope, I hope that, I hope you, I hope you will, we hope, we hope you can, we hope you will, we hope this will.
- 3 If you, if you are, if you are not, if you will, if you will not, if you will have, if you will be, if you will not be.
- 4 After the, after that, after they, after them, after these, after which, after that time.
- 5 In our, in the, in which, in which we are, in which we can, in that, in those, in it, in this, in such.

51 GEOGRAPHICAL EXPRESSIONS

1 - 4 - P M H

20 - 16 - 1

- 1 Miami, Boston, New York, Des Moines, Minneapolis, St. Paul, Indianapolis.
- 2 Iowa, Minnesota, Florida, Massachusetts, Indiana, Pennsylvania, Ohio, Kansas.

Building Transcription Skills

52 SIMILAR-WORDS DRILL . billed, build

billed (past tense of bill) Charged.

a) (,) 50/.

We should have billed you for \$50.

build To create or produce; to construct.

(DONGOL)

The title of the talk was "How to Build Goodwill."

53

Business Vocabulary Builder competent Capable.

flatware Knives, forks, spoons, etc.

proficiency Progress, as in attaining skill.

Reading and Writing Practice



54 Phrase Letter

~ 26 2 h. ~ ~ 2 P ~ ~ ~ ~ P .

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59 Transcription Quiz For you to supply: 6 commas—2 commas apposition, 2 commas if clause, 2 commas parenthetical.

2 8 6 / 2 Er 1 g , de on for 2 g & en g , de - g 20 e. 1 pr 20 n ee - 1 3 g 6 i 6 - ar p n d on by h 10 20 to fr o 6 n 6 1 , 9 1 1 2 2 1 f 9 V Ce Sh 9 m y x s, W, 11131



Developing Word-Building Power

60 WORD FAMILIES

Pro-

- f Promotion, provide, problems, products, protect, protection.
- 2 Best, test, thirst, list, protest, honest, earnest.
- 3 Sport, import, export, report, deport, importation, exportation.
- 4 Time, daytime, nighttime, sometime, overtime, meantime.

Building Transcription Skills

61 SPELLING FAMILIES ■ -ar, -er, -or

Always be careful when you transcribe a word ending in the sound of -er-sometimes it is spelled ar, sometimes er, and sometimes or.

Words Ending in -ar

sug-ar

col·lar

reg·u·lar

gram-mar

par-tic-u-lar

cel-lar

Words Ending in -er

pa-per

fold-er

em-ploy-er

nev-er

let-ter

larg-er

lon-ger

deal-er

man-ag-er

Words Ending in -or

ma-jor

gov-er-nor

hu-mor

su-per-vi-sor

pro-fes-sor

el-e-va-tor

62

Business Vocabulary Builder **direct-mail piece** Advertising mailed directly to potential buyer.

lease Rent agreement over a fixed period for a predetermined fee.

inventory Stock of merchandise on hand.

monopoly Exclusive control over an area.

Reading and Writing Practice



piece e 6 - or 4 - m & when 3 " 4 - s

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69 Transcription Quiz For you to supply: 2 commas—1 comma and omitted, 1 comma if clause.



Developing Word-Building Power

70 WORD BEGINNINGS AND ENDINGS

- 1 Except, extra, expense, excellent, extend, extension, exhibit, exempt.
- 2 Consideration, confident, contribution, contact, contract, condemn.
- 3 Annual, manual, gradual, mutual, equal.
- 4 Organization, position, addition, recreation, distribution, national, edition.

Building Transcription Skills

71 GRAMMAR CHECKUP between, among

Between is used when referring to two things or persons; among, to more than two.

Between you and me, I do not think he will complete the job.

She divided the work among the three secretaries.

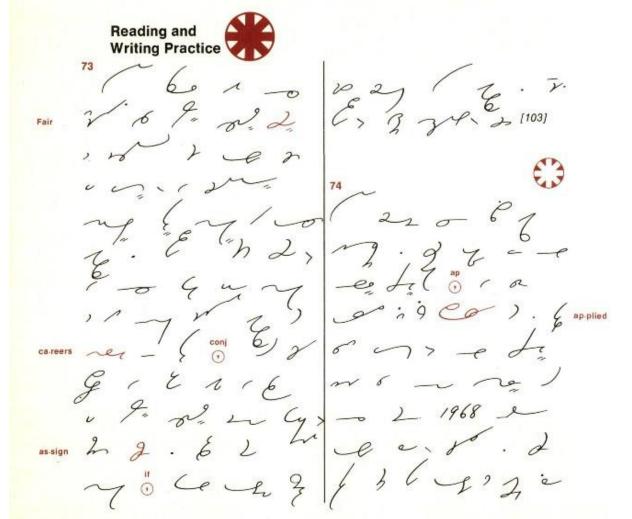
Remember that when the word between is used as a preposition, any pronoun that follows it must be in the objective case.

Correct: "Between you and me"
Incorrect: "Between you and I"

72

Business Vocabulary Builder conscientious Thoughtful; hard-working; self-checking.
mutual Given or received equally.

electronic calculator Machine which does mathematical computations electronically rather than mechanically.



80 Transcription Quiz For you to supply: 6 commas—1 comma as clause, 4 commas series, 1 comma if clause.

NEW ENGLAND PRODUCTS



44 TREMONT STREET BOSTON, MA 02112

August 17, 197-

Union Manufacturing Company 130 Randolph Street Springfield, MA 01126

ATTENTION: Mr. Martin

Gentlemen:

In many business organizations, sending out a big mailing creates difficult problems. High-paid workers are diverted from their regular jobs to fold and stuff circulars and other advertising material into envelopes in order to meet a mailing deadline. The operation of the office is disrupted, and important work must be neglected.

This will not happen, however, in an organization that has installed a Harper Mailer 161. This unit folds mailing pieces, inserts them in envelopes, and seals the envelopes at the rate of 5,000 an hour. Thus in one ordinary working day you can process as many as 40,000 pieces while your regular staff goes about its regular duties.

Wouldn't you like to have us install a Harper 161 in your office on a ten-day trial basis? To arrange this, simply return the enclosed card.

Very truly yours,

Howard C. West Howard C. West Product Manager

HCW: DS

Average-Length Letter Semiblocked Style, with Attention Line Standard Punctuation



Developing Word-Building Power

81 SHORTHAND VOCABULARY BUILDER

Omission of Short U

Omission of Short U

The state of th

- 1 According, compared, standards, yardstick, guard, card, feared.
- 2 Much, income, judge, budget, sums, someone, welcome.
- 3 Different, difference, definition, divide, devote, individual.
- 4 Businessmen, many, month, manner, harmony, women.

Building Transcription Skills

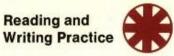
82

Business Vocabulary Builder formulate To put together; to plan.

retained profits Receipts above expenses kept by a company.

per capita Per head; per person.

vague Not clear.



GNP—Scorecard of Progress

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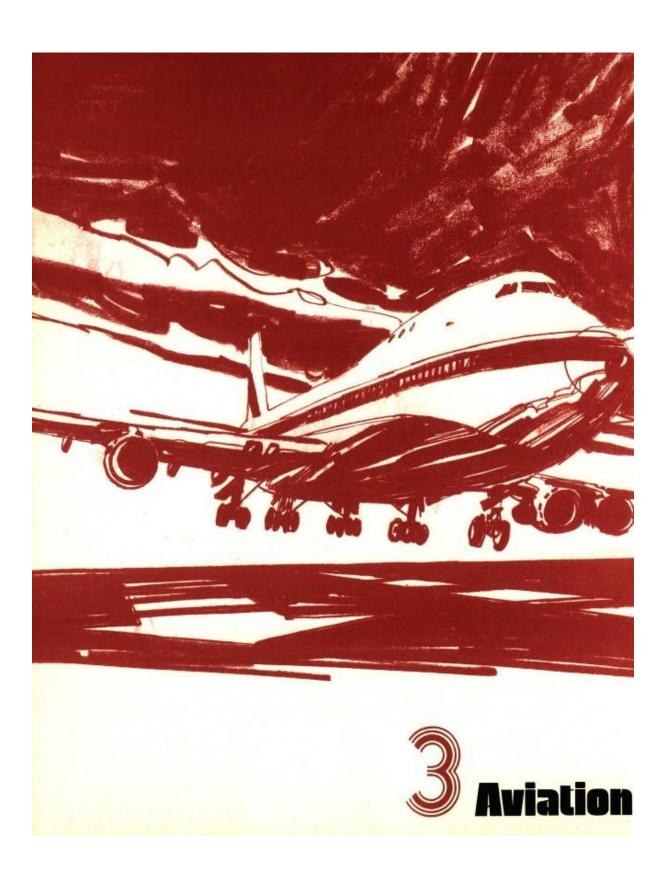
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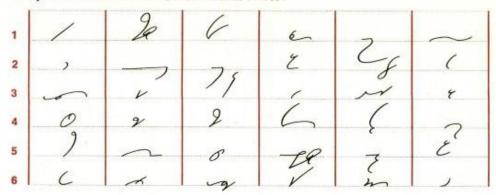




Developing Word-Building Power

86 BRIEF FORMS

Can you read these brief forms in 35 seconds or less?



- 1 Would, advertise, between, circular, envelope, glad.
- 2 Is-his, manufacture, never, opinion, particular, put.
- 3 Regular, short, subject, the, throughout, was.
- 4 Why, yesterday, after, big, business, company.
- 5 Ever-every, gone, how-out, merchandise, newspaper, opportunity.
- 6 Present, quantity, request, should, success, there (their).

Building Transcription Skills

87 PUNCTUATION PRACTICE

You have now reviewed all the uses of the comma that you studied in Volume One. Beginning with this lesson, which introduces another important use of the comma, you will take up new punctuation pointers.

PUNCTUATION PRACTICE ., nonrestrictive

A nonrestrictive clause or phrase is one that may be omitted without changing the meaning of the sentence. Nonrestrictive clauses are set off by commas and might be classified as parenthetical. It is important that you follow the meaning of the dictation in order to be able to identify nonrestrictive clauses and phrases and punctuate them correctly.

Nonrestrictive—commas Betty Jones, who is enrolling in college, should have a physical checkup.

Restrictive—no commas All students who are enrolling in college should have a physical checkup.

In the first sentence, who is enrolling in college is a nonrestrictive descriptive or parenthetical clause that must be set off with commas. It is not needed to identify the particular person who should have a checkup and could be omitted without changing the meaning of the sentence.

In the second sentence, who are enrolling in college is a restrictive clause and must not be set off by commas. The expression identifies persons who should have a checkup.

Each time a nonrestrictive use of the comma occurs in the Reading and Writing Practice, it will be indicated thus in the shorthand:

88

Business Vocabulary Builder substantially In a major way; having a big effect.

comptroller An accountant in charge of financial control.

comprehensive Complete; inclusive.

terminate Stop, cease.

Reading and Writing Practice

89 Brief-Form Letter

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1 rep. 7 (9 o g) em?

1 ca 2 o o cop 2 m 6

2m 2 m 6

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94

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wold - 2 - 2 - 2 - 2

in-definite (by se, 16 - 0 - 2 - 180)

95 Transcription Quiz In this and succeeding Transcription Quizzes, a challenging new factor will be added. In addition to supplying the necessary punctuation, you will have to supply a number of words that have been omitted from the printed shorthand.

Occasionally a stenographer will omit a word when she is taking dictation, either through lack of attention or because she did not hear it. Then as the meaning of the sentence becomes clear, she will supply the missing word when transcribing.

You should have no difficulty supplying the missing words in these Transcription Quizzes since in each case only one possible word makes sense.

For you to supply: 4 commas—2 commas apposition, 1 comma introductory, 1 comma conjunction; 2 missing words.

6 - 20 h, 16 30 ce 10 - 6

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2 2 3 . on 2 M o 6 9
2 3 9 . on 2 M o 6 9
2 9 9 9 . on 2 M o 6 9
2 9 9 9 . on 2 M o 6 9
2 1001



Building Phrasing Skill

96 USEFUL BUSINESS-LETTER PHRASES

Below are a number of phrases. Can you read them in 50 seconds?

You

one

2 n v v v v v v v

Able

3 7 9 9 6 6 6 6

Let us

4 9 9 9 4 40

OI

- 1 You are, you are not, you will, you will not, you will not have, you will not be.
- 2 One of our, one of the, one of them, one of these, one of those, one of the most, one of the best.
- 3 Will be able, I will be able, I will not be able, he will be able, he will not be able, I may be able.
- 4 Let us, let us have, let us see, let us know, let us make.
- 5 Of your, of our, of the, of them, of those, of that, of this, of time, of which, of my.

97 GEOGRAPHICAL EXPRESSIONS

1 ho man nogo rs 1)
2 - n or 6 - 1

- 1 Portland, Fort Worth, New Orleans, Salt Lake City, St. Louis, Denver.
- 2 Missouri, Colorado, Utah, Idaho, Montana, New Mexico, Texas.

Building Transcription Skills

98 PUNCTUATION PRACTICE ■ commas in numbers

1 When a number contains four or more digits, a comma is used to separate thousands, millions, billions.

\$1,000 (not \$1000)

798,196

6,123,000

9,100,000,000

2 Commas, however, are not used in serial numbers, house or street numbers, telephone numbers, page numbers, and between the digits of a year.

No. 15608

6201 Third Avenue

991-6872

page 1301

the year 1974

These uses of the comma in numbers will be called to your attention in the margin of the Reading and Writing Practice thus: Transcribe:

\$1,115 No. 11561

99

Business Vocabulary Builder contemplate Consider carefully.

invalid Being without foundation, fact, or truth.

frustrating Causing anxiety.

Reading and Writing Practice



100 Phrase Letter

volume 37 pe - h

Transcribe:

1970 0 2 1 to

LESSON 12 ®

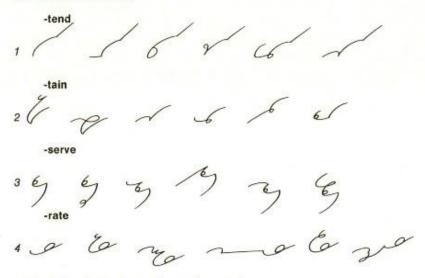
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· ~ conj (. 2 9) 79 105 Transcription Quiz For you to supply: 4 commas—2 commas conjunction, 1 comma when clause, 1 comma nonrestrictive; 2 missing words.



Developing Word-Building Power

106 WORD FAMILIES



- Tend, intend, attend, extend, pretend, contend.
- 2 Obtain, captain, contain, retain, detain, certain.
- 3 Serve, service, reserve, deserve, conserve, preserve.
- 4 Rate, operate, cooperate, commemorate, separate, concentrate.

Building Transcription Skills

107 TYPING STYLE STUDY ■ numbers at the beginning of a sentence

1 Always spell out a number that begins a sentence.

Twenty-seven crates of fruit have been shipped. Five hundred people attended the convention.

2 For consistency, also spell out related numbers.

Twenty or twenty-five (not 25) boxes were missing.

108

Business Vocabulary Builder Chartered trip A specially planned trip for which reservations are necessary.

memorandum Short note.

hearings Meetings held to discuss stated subjects.



year's γ or γ or

, corens on or so intro intro

- he ce of 4

2. If committee

Commi

LESSON 13 ®

cordial 2 % . My 2 mg 7 6 of convenient

The ap 127 of mp 9 of installation

The ap 127 of mp 9 of installation

The ap 127 of mp 9 of more of many of 2 - 7 12 2) M (0° / Pr v - 3 (0. 1 m - 3) 2 Mars 6- 9 114 **⊕ LESSON 13**

115 Transcription Quiz For you to supply: 6 commas—1 comma conjunction, 2 commas parenthetical, 2 commas apposition, 1 comma if clause.



Developing Word-Building Power

116 WORD BEGINNINGS AND ENDINGS

For-, Fore-

36 & Se 99 E

- 1 Effort, form, ford, afford, forward, foreman, forecasting, forget.
- 2 Development, adjustment, replacement, department, compartment, moment.
- 3 Person, perfect, personnel, purchase, purchasing, purple, pursue.
- 4 Deliver, delay, delightful, direct, direction, directly.
- 5 Badly, only, early, surely, thoroughly, closely, daily, freely.

Building Transcription Skills

117 PUNCTUATION PRACTICE ■ ; no conjunction

A semicolon is used to separate two independent but closely related clauses when no conjunction is used between them.

Bill came to work early; Harry was late.

The above sentence could be written as two sentences.

Bill came to work early. Harry was late.

Because the two thoughts are closely related, the use of the semicolon is more appropriate than the use of the period.

Each time this use of the semicolon occurs in the Reading and Writing Practice, it will be indicated thus in the shorthand: ""

118

Business Vocabulary Builder numerous Many.

direct air service One plane service between cities—not necessarily nonstop.

compensated Paid for.

⊕ LESSON 14

2026. 5 000 10.6 g purchased 122 = 13 0 h, 16 0 Cyr & hul 3 v m () 1 9 8 3)

2 (6 6 2 2 2 v 2 6 ()

125 Transcription Quiz For you to supply: 5 commas—1 comma conjunction, 1 comma introductory, 1 comma as clause, 2 commas parenthetical; 2 missing words.



Developing Word-Building Power

126 SHORTHAND VOCABULARY BUILDER

Abbreviated Words

- 1 Atmosphere, convenient-convenience, Atlantic, variety, anniversary, significant-significance.
- 2 Taxi, relax, perplexing, taxed, text, mix, box, fix.
- 3 Masterpieces, places, services, assist, persist, resist, insist.
- 4 Period, various, previous, serious, courteous, tedious, theory.

Building Transcription Skills

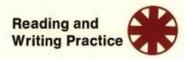
127

Business Vocabulary Builder derive To gain from.

media Means for conveying something.

congenial Harmonious; having similar tastes.

perplexing Puzzling.



128 A Trip to France

⊕ LESSON 15

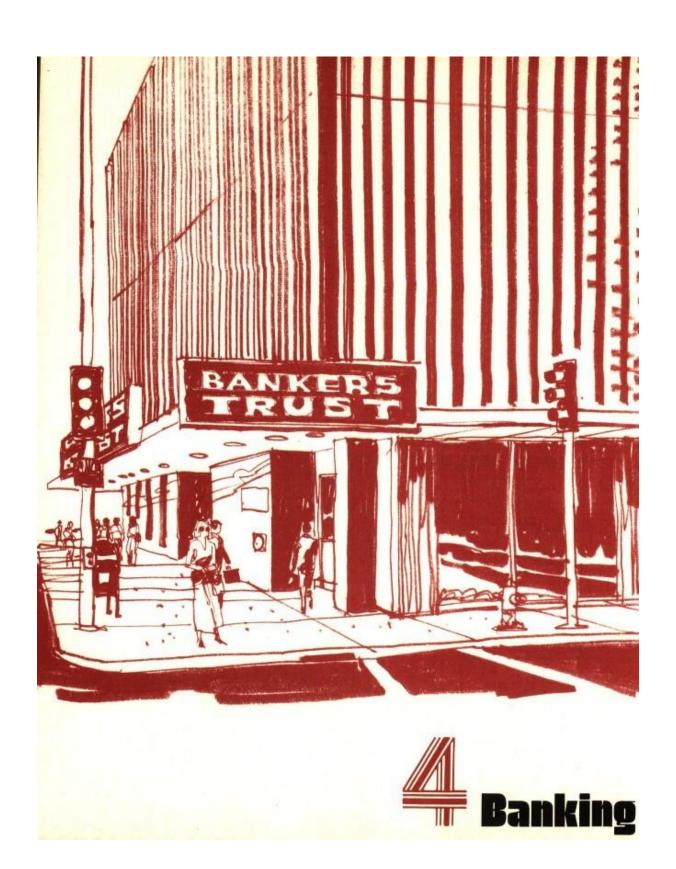
com-pli-men-ta-ry & francs con-ge-nial

93

LETTERS n the y i

Connecting - f low rov. o 9. - con. enopportential stopovers m [150] - Le 8, 91, me 62

There is no substitute for shorthand speed.—H. H. Green

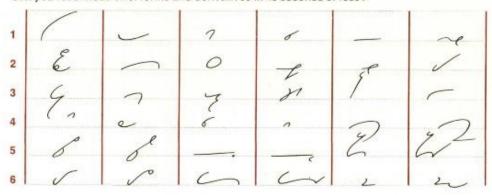




Developing Word-Building Power

131 BRIEF FORMS AND DERIVATIVES

Cartyou read these brief forms and derivatives in 40 seconds or less?



- 7 Time, will-well, wish, yet, am, correspond-correspondence.
- 2 Experience, good, I, merchant, next, order.
- 3 Probable, question, responsible, situation, subject, them.
- 4 Under, were-year, with, you-your, govern, government.
- 5 Idea, ideas; morning, mornings; object, objected.
- 6 Ordinary, ordinarily; progress, progressed; soon, sooner.

Building Transcription Skills

132 PUNCTUATION PRACTICE . . courteous request

Very often one businessman may wish to persuade another to take some definite action. He could make his request for action with a direct statement such as:

I want you to come to my office.

A direct statement of this type, however, might antagonize the reader. Many businessmen, therefore, prefer to make such a request in the form of a question.

May I ask that you come to my office.

This is how you can decide whether to use a question mark or a period:

- 1 When a question calls for definite action, a period is used at the end of the sentence.
- 2 When a question calls for a yes-or-no response, a question mark is used at the end of the sentence.

When a period is used in this situation in the Reading and Writing Practice, it will be indicated thus in the shorthand:

133

Business Vocabulary Builder investment portfolio One's investment program.
securities Stocks and bonds.

hedge To protect oneself from losing.

semiannually Twice a year.



busy of por Letter

busy of go of the part of the part

Wheth er

 $\frac{6}{3}$ $\frac{1}{3}$ $\frac{1}$ The state of the **⊕ LESSON 16** 100

139 Transcription Quiz For you to supply: 3 commas—2 commas apposition, 1 comma introductory; 2 missing words.

L= 20, y 12 0 ho 8 on 36. n L 6 3: 6 fy 5 26 By - 16 2 e L 6 (2 2, t 2) 5 6 30 4 9 7 N Le 1/ 1 00 6 100 0) 2 B, 07 2 D - 10 9 nor ho 415615. L, n mor (log Ce 2 2 L 2 D ho 1113]



Building Phrasing Skill

140 USEFUL BUSINESS-LETTER PHRASES

The following groups contain a number of phrases. Can you read the entire list in 45 seconds?

- 1 I am, I can, I cannot, I will, I will not, I will have, I will not have.
- 2 Some of the, some of them, some of that, some of our, some of these, some of those.
- 3 I hope, I hope you are, I hope you will, I hope that, we hope, we hope that, we hope you are, we hope you will be.
- 4 As a result, at a loss, for a few days, for a few minutes, in such a way, in a few months.
- 5 If you are, if so, if you want, if you need, if it is, if these, if the, if we can, if you have not.

141 GEOGRAPHICAL EXPRESSIONS

1 bev 2 / Ly 1 205

- 1 Charleston, Wilmington, Baltimore, Richmond, Columbus.
- 2 Delaware, North Carolina, South Carolina, Virginia, West Virginia, Georgia, Florida.

Building Transcription Skills

142 PUNCTUATION PRACTICE - hyphens

Hyphenated before noun No noun, no hyphen

No hyphen after ly

You can decide whether to use a hyphen in compound expressions like past due or well trained by observing these rules:

1 If a noun follows the expression, use a hyphen.

We are concerned about your past-due account (noun).

Our well-trained salesman (noun) will call you.

When a hyphenated expression occurs in the Reading and Writing Practice, it will be called to your attention in the margin thus: well-trained

hyphenated before noun

2 If no noun follows the compound expression, do not use a hyphen.

Your account is past due.

Our salesman is well trained.

Occasionally, these expressions in which a hyphen is not used will be called to your attention in the Reading and Writing Practice thus: well trained

no noun, no hyphen

3 No hyphen is used in a compound modifier where the first part of the expression is an adverb ending in ly.

He made a carefully planned speech.

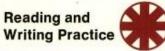
To be sure that you are not tempted to put a hyphen in expressions of this type, your attention will occasionally be called to them in the Reading and Writing Practice

thus: care-ful-ly planned no hyphen after ly 143

Business Vocabulary Builder **inflation** Reduction in buying power because of increased prices.

estate All property left by a person at his death.

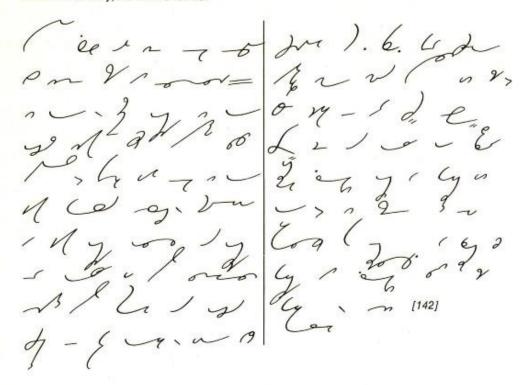
shrink Become smaller.



high-ly qual-fied no hyphen after by full-time hyphenated before nound = \(\text{A} \) \(\text

hard-pressed hyphenated before noun well-sat-is-fied hyphenated before noun too n [157] well-trained hyphenated before noun ar range ments intro

147 Transcription Quiz For you to supply: 5 commas—1 comma if clause, 2 commas introductory, 2 commas series.

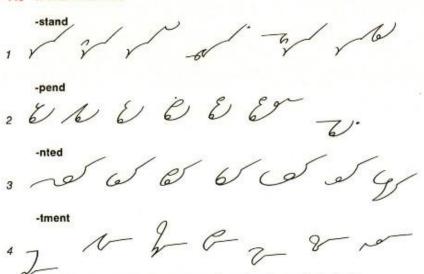


The person who reads a good newspaper every day and who keeps up on what is going on in the world (and in town, too) can't help but be a more valuable employee as well as a more interesting person.



Developing Word-Building Power

148 WORD FAMILIES



- 1 Stand, understand, standard, notwithstanding, misunderstand, standpoint.
- 2 Opened, depend, spend, happened, expend, expenditure, impending.
- 3 Granted, printed, appointed, painted, planted, rented, prevented.
- 4 Investment, department, adjustment, apartment, compartment, assortment, treatment.

Building Transcription Skills

149 PUNCTUATION PRACTICE • the apostrophe

1 A noun ending in an s sound and followed by another noun is usually a possessive, calling for an apostrophe before the s when the word is singular.

The salesman's work was completed.

Mr. Brown's work will be finished in July.

2 A plural noun ending in s calls for an apostrophe after the s to form the possessive.

Several employees' records were lost.

All students' grades were good.

3 An irregular plural calls for an apostrophe before the s to form the possessive.

We sell children's clothing.

He will open a men's clothing store next month.

4 The possessive forms of pronouns do not require an apostrophe.

You will be wasting your time as well as ours.

These books are theirs, not ours.

The company decided to update its files.

150

Business Vocabulary Builder magnetic ink Ink which can be "read" by an optical scanner.

distributors Retail outlets for manufactured goods. specialists Experts.

Reading and Writing Practice



152 153 Transcribe: in-ven-to-ries tai-lor-made hyphenated before noun

3.00 \$ 20 -9 par-tic-u-lar-ly

156 Transcription Quiz For you to supply: 5 commas—1 comma introductory, 2 commas if clause, 2 commas series; 1 missing word.



Developing Word-Building Power

157 WORD ENDINGS

-tial

1 of y 6 2, y 6, 2 4

-lity

2 d y C 2 2 m

-ical

3 600 y 3 - 6 2 3 3

-ington

4 2 4 4 4 4 4

- 1 Initial, confidential, special, essential, residential, partial, official, social.
- 2 Facility, responsibility, ability, quality, personality, locality.
- 3 Practical, logical, chemical, medical, physical, musical.
- 4 Wilmington, Burlington, Harrington, Tarkington, Washington, Lexington.

Building Transcription Skills

158 SIMILAR-WORDS DRILL ■ some, sum

some A portion.

21 m 2 2v.

Some of the work is not finished.

sum Total; amount.

. h n 2 , ~.

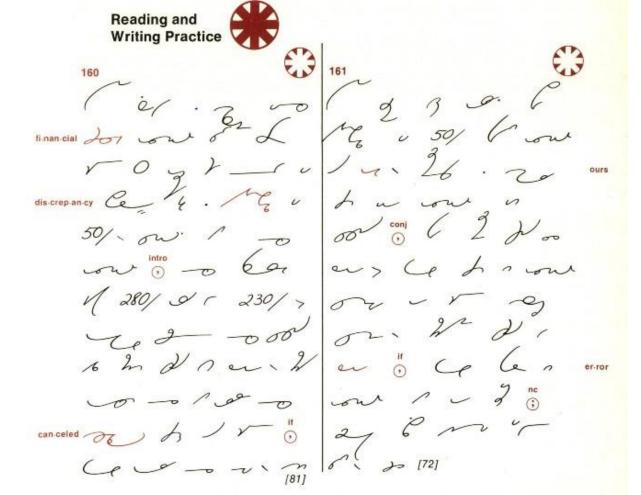
A check for this sum is enclosed.

159

Business Vocabulary Builder discrepancy Disagreement in figures or terms.

withdrawals Amounts taken by check from a bank.

formerly Before; in the past.



Olenger on one 162 Transcribe: No. 11561 Transcribe: \$1,115 au to mat-ic al-ly prac-ti-cal and o 0 to-day's re-open 163 ini-tial

er en v don 9. Gun drive-in hyphenated before noun 8. 8 n 0: , fr 0 -0 /2 >8a h, 3 6 m/ y 50 convenient by d / (6- 12.0--un cog 2 1) 166

De. 12 Color 6 6 6 1.6 6 ...

167 Transcription Quiz For you to supply: 6 commas—2 commas apposition, 4 commas parenthetical; 1 missing word.



Developing Word-Building Power

168 SHORTHAND VOCABULARY BUILDER

- 1 Temporary, estimate, customary, demand, medium, condemn, condemned.
- 2 We, went, week, wait, widely, window, woolen, wear.
- 3 Always, quiet, quickly, squarely, twice, equipped, roadway, Broadway.
- 4 80 percent; \$500,000; 2,000,000; \$1,000; several hundred, a dollar.

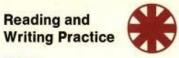
Building Transcription Skills

169

Business Vocabulary Builder excavation Digging.

cascading Tumbling; falling.

currency Money.



170 Money

Demand Deposits. / fas-ci-nat-ing / 2 26. gro
intro

1. 2

Such secret 9 plen-ti-ful re verse -Adapted from "Money . . . Its Care and Nour-ishment," Senior Scholastic, (April 21, 1967). 171 Where Does All the Money Go? 119

Transcribe: 2,000,000 2-From ancient / par ents' dis-lodged moth-er's auc-tion large-sized hyphenated before noun sums la-dy's 120 **⊕ LESSON 20**

intro ar ea no noun, no hyphen (402) LETTERS of ficer's on-ver-sion . up-to-the-min-ute hyphenated before noun LESSON 20 🏵 121

DICTATION SUGGESTIONS

By this time you have no doubt been taking dictation on unfamiliar material, that is, material that you have not previously practiced. As you have probably discovered by this time, developing skill in the writing of unfamiliar material presents some problems, problems that every shorthand writer encounters at one time or another. Here are some suggestions that will help you meet those problems.

Poor Outlines Every shorthand writer, no matter how skillful he may be, will occasionally write a poor outline during dictation. When this happens to you, don't make the mistake of scratching out that outline and writing a better one. The dictator will not stop while you are patching up your notes, and you may find yourself hopelessly behind as a result. Once you have written an outline, leave it. Even though you may have written it poorly, the chances are that, with the help of context, you will be able to read it.

Unfamiliar Words No matter how experienced a stenographer or secretary may be, no matter how long she has been writing shorthand, she will often have to write an unfamiliar word. In your practice work and in your dictation on the job, hardly a day will pass that you will not en-

counter a new word. When this happens, try to write it in full; write all the sounds that you hear. If this is not possible, try to write at least the beginning of the word. Often this beginning, with the help of context, will help you find the word in the dictionary.

If the word completely escapes you, leave a space in your notes—perhaps skip a line—and continue writing. Don't spend so much time trying to construct an outline that the dictation gets too far ahead of you. You will be surprised, when you transcribe, how frequently you will be able to fill in the word or supply an acceptable substitute.

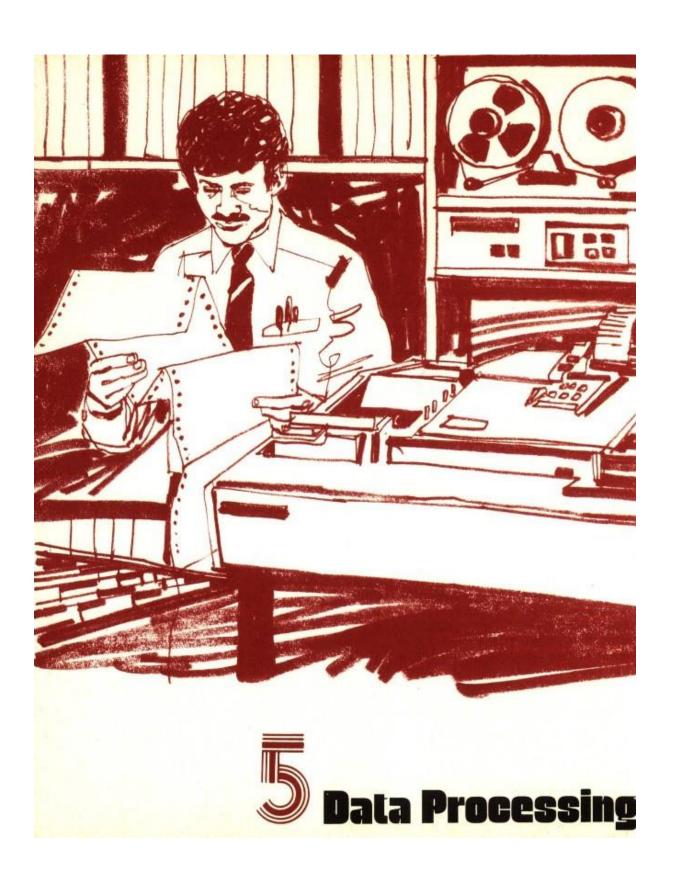
Hearing There will be times in your dictation that you will not hear—or mishear—a word because the dictator did not enunciate clearly or because some noise interfered with your hearing. If you do not hear a word, leave a space in your notes. When you transcribe, you may be able to determine from the context the meaning of the word you did not hear.

If you think you heard a word but know from the context that it could not possibly be the correct one, write the word that you think you heard and encircle it. If you are too pressed for time to encircle it, skip a line. Often the outline for the word you thought you heard will help you supply the correct one.

Sometimes the word you did not hear—or misheard—will occur to you later during dictation. Do not take the time to insert it in the proper place. Instead, try to hold the word in your mind, and immediately upon the completion of the dictation, fill it in.

Phrasing Well-learned phrases are a great help to the writer in his efforts to develop shorthand speed. Remember, however, that the dictator may not always say a phrase as one piece. He may say one word in a phrase and then pause before he says the remaining words. When that occurs, you will probably have the first word written before you hear the rest of the phrase. Do not stop to scratch out the word you have written and substitute the phrase. This takes time, and time is precious in speed development. Rather, write the remaining words of the phrase as though no phrase were involved.

These suggestions, of course, apply to your work on speed development. On the job, you would stop the dictator tactfully when one of these situations arises rather than risk the possibility of turning in an inaccurate transcript.





Developing Word-Building Power

174 BRIEF FORMS AND DERIVATIVES



- 1 Suggest, suggestion; opinion, opinions; work, worker.
- 2 Difficult, difficulty; immediate, immediately; organize, organized.
- 3 Railroad, railroads; send, sends; speak, speaker.
- 4 Thing-think, things-thinks; use, used; world, worlds.
- 5 Acknowledge, acknowledged; character, characters; general, generally.
- 6 Great, greater; important-importance, unimportant; over, overcome.

Building Transcription Skills

175 TYPING STYLE STUDY a dates

1 If the name of the month precedes the day, do not use th, st, or d after the number.

On June 13, 1972, he was transferred to Chicago.

When a date is expressed in this way, there is a comma both before and after the year.

2 If the day precedes the month, th, st, or d should be included.

On the 25th of July he will visit the factory.

When dates appear in the Reading and Writing Practice, they will be called to your attention in the margin thus: Transcribe:

February 2

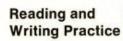
25th

176

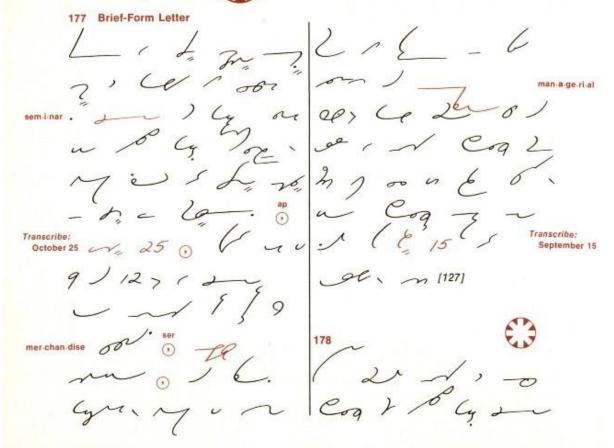
Business Vocabulary Builder seminar Conference; meeting.

simulation Activity similar to another.

real-time Time actually used by a computer in solving a problem.







251 v 0/17 9 2 0 6 co 2 1 000 on-line hyphenated low-cost hyphenated before noun 15 180 100 / 20 / 30 - 20 (30 m 3 m)

un-for-tu-nate-ly hard-ware yu off-cam-pus hyphenated before noun Transcribe: January 20 181 182 Transcribe: June 15, 1973,

re-lerred 2 () () mg so 0 2

3. E.). E. s (mg s (mg s)

2 7 (d e g p ~ 9 . E.)

(or) 6 9 176)

183 Transcription Quiz Beginning with this lesson the transcription quizzes will be a greater challenge to you. Thus far you have had to supply only commas and missing words; hereafter, you will also have to supply semicolons.

For you to supply: 4 commas—1 comma apposition, 1 comma introductory, 2 commas if clause; 1 semicolon no conjunction; 1 missing word.

• In meeting the public, your best approach is a polite, interested manner, and your best technique is to smile. A smile has an amazing effect, even over the phone.

Fairplay Industries

SOGS NORTH STATE STREET

CHICAGO, ILLINDIS 60604

April 1, 197-

Mr. Robert D. Grace 680 Fifth Avenue Los Angeles, California 90015

Dear Mr. Grace:

While I was attending the meeting of computer manufacturers in Boston last week, I had lunch with a mutual friend of ours, Harry C. Barnes. Mr. Barnes told me you had recently resigned your position with the Eastern Business Machines Company and that you are looking for a new connection. He said it would be all right for me to mention that I am getting in touch with you at his suggestion.

We are now working on plans to organize a West Coast sales office to promote our electronic equipment in the western area, where we have never had representation before. We feel that the West Coast has great potential for our products, and it offers a wonderful opportunity for a man like yourself who has had experience in electronic data processing.

Would you consider representing us in the states of California and Washington on a salary and commission basis? If you have not yet made a new connection and this offer appeals to you, please call me so that I can arrange an interview for you with the officers of the company.

As we are anxious to begin our sales efforts on the West Coast as soon as possible, I hope you will let me know of your interest, or lack of it, within a few days.

Very truly yours,

Arthur D. Johnson Johnson Sales Manager

ADJ:JG

Long Letter Indented Style Standard Punctuation



Building Phrasing Skill

184 USEFUL BUSINESS-LETTER PHRASES

- In the, in that, in this, in these, in them, in those, in which, in our, in time, in the past.
- 2 Have been, I have been, I have not been, I have not been able, has been has been able, has not been able, we have been, who have been, you have been able.
- 3 By which, in which, in which the, to which, to which you are, for which, on which, upon which.
- 4 As yet, has not yet, have not yet. I have not yet, has not yet been, we are not yet, we have not yet.
- 5 At this time, any time, next time, since that time, at the time, for some time.

185 GEOGRAPHICAL EXPRESSIONS

1 de 6 eg 20 6 - Cy

- 1 Phoenix, Madison, Lexington, Philadelphia, Birmingham, Providence.
- 2 Alabama, Arizona, Wisconsin, Rhode Island, Arkansas, Tennessee, Vermont.

Building Transcription Skills

150 TYPING STYLE STUDY ■ addresses

1 Use figures to designate house numbers.

She works at 300 (not three hundred) Canal Street.

2 Spell out numbers below 11 in street names.

He works at 250 Fourth Avenue.

3 Use figures for street names above ten.

Her new address is 27 West 83 Street, New York, New York 10037.

- Note 1: Spell out Street, Avenue, Road, etc.
- Note 2: Omit th, st, and d from numbered street names. The omission of these endings makes numbered street names easier to read.

When street addresses occur in the Reading and Writing Practice, they will occasionally be called to your attention in the margin of the shorthand thus:

Transcribe: 18 West 61 Street

186

Business Vocabulary Builder competence Sufficiency; ability.

advent Coming or arrival.

hard copy Printed for reading by the eyes.

Reading and Writing Practice



187 Phrase Letter

ca 12

n -

-123

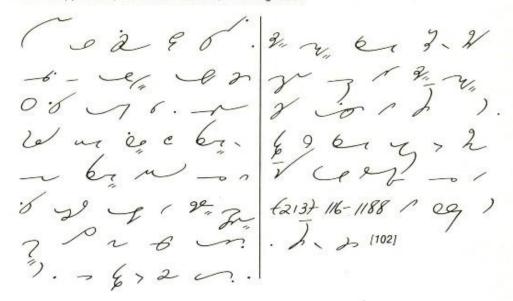
hand-held
hyphenated
before noun

of 9 24 org or 10 or 1 de 20 organ

optical

opti

191 Transcription Quiz For you to supply: 4 commas—1 comma introductory, 1 comma apposition, 2 commas if clause; 1 missing word.

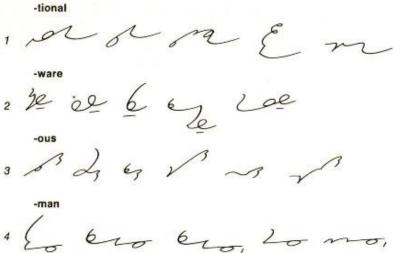


Get your day off to a good start by wishing everyone a cheery "Good morning."



Developing Word-Building Power

192 WORD FAMILIES



- 1 Traditional, additional, educational, exceptional, instructional.
- 2 Software, hardware, beware, silverware, flatware.
- 3 Tedious, various, serious, studious, courteous, instantaneous.
- 4 Businessman, salesman, salesmanship, foreman, workmanship.

Building Transcription Skills

193 TYPING STYLE STUDY ■ amounts of money

1 In business letters transcribe whole dollar amounts without adding a decimal or following zeros.

The check for \$152 (not \$152.00) was mailed yesterday.

2 In business letters use the word cents in amounts under \$1.

The pen costs only 19 cents (not \$.19).

When amounts such as those above appear in the Reading and Writing Practice, they will occasionally be called to your attention in the margin of the shorthand thus: Transcribe:

\$225

194

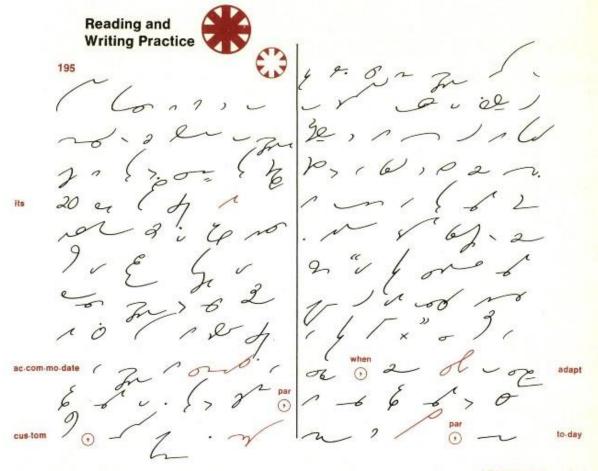
Business Vocabulary Builder

traditional Standard.

exceptional Outstanding.

license (verb) To grant official permission.

simultaneously At the same time.



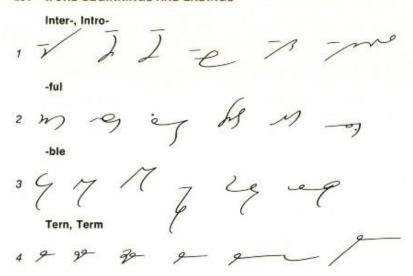
prompt-ly 196 197 Transcribe: \$500 \$300 Tup to date no noun, no hyphen 200 Ce 100 90 199 recognition Com, not my 1 6 0 6/1. license 1 \mathcal{A}_{1} \mathcal{A}_{2} \mathcal{A}_{3} \mathcal{A}_{4} \mathcal{A}_{5} \mathcal{A}_{5} LESSON 23 ®

200 Transcription Quiz For you to supply: 8 commas—2 commas introductory, 1 comma and omitted, 2 commas series, 2 commas apposition, 1 comma conjunction.



Developing Word-Building Power

201 WORD BEGINNINGS AND ENDINGS



- 1 Interested, interview, intervene, international, introduce, introductory.
- 2 Successful, careful, helpful, beautiful, thoughtful, meaningful.
- 3 Probable, trouble, durable, enjoyable, flexible, reliable.
- 4 Turn, eastern, western, term, terminal, determine.

Building Transcription Skills

202 TYPING STYLE STUDY ■ time

1 Use figures to express time with the word o'clock. (Remember the apostrophe!)
He arrived at 10 o'clock (not ten o'clock, unless formality is required).

2 Use figures to express time with a.m. and p.m.

She left at 10:15 a.m. and returned at 9:45 p.m.

Note: Type a.m. and p.m. with small letters and no space after the first period.

Occasionally these expressions of time will be called to your attention in the margins of the shorthand in the Reading and Writing Practice thus: Transcribe: Transcribe: 2 o'clock

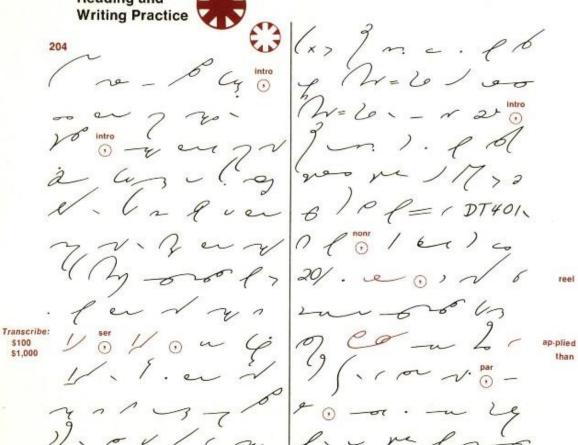
203

Business Vocabulary Builder

defective Out of order; broken.

jeopardy Danger.

Reading and



\$100 \$1,000

ind hice No ranscribe:

150 Sixth Avenue $\sqrt{2}$ $\sqrt{2}$ 2 90 / 1:30 to m 7 6 0 two-week hyphenated before noun . Transcribe: 2 m, m " 2 / 6, 2 6 2 hyphenated before noun ا (129) 207

m / 5er of { 2e v 7 v aware-noss v o 1 2 v o 2

209 Transcription Quiz For you to supply: 5 commas—2 commas conjunction, 1 comma introductory, 2 commas if clause; 1 missing word.



Developing Word-Building Power

210 SHORTHAND VOCABULARY BUILDER

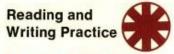
- 1 Installed, filled, shareholders, skilled, mailed, called.
- 2 Customers, automatically, automation, temperature, temper, contemporary.
- 3 Central, century, account, accounts, invent, inventory.
- 4 Thousand, trained, handle, find, lined, bindery, kindly.

Building Transcription Skills

211

Business Vocabulary Builder

revolution Sudden change; turn around. shunted Pushed away. consultants Persons who give advice.



212 Revolution in Office Work

All this

intro

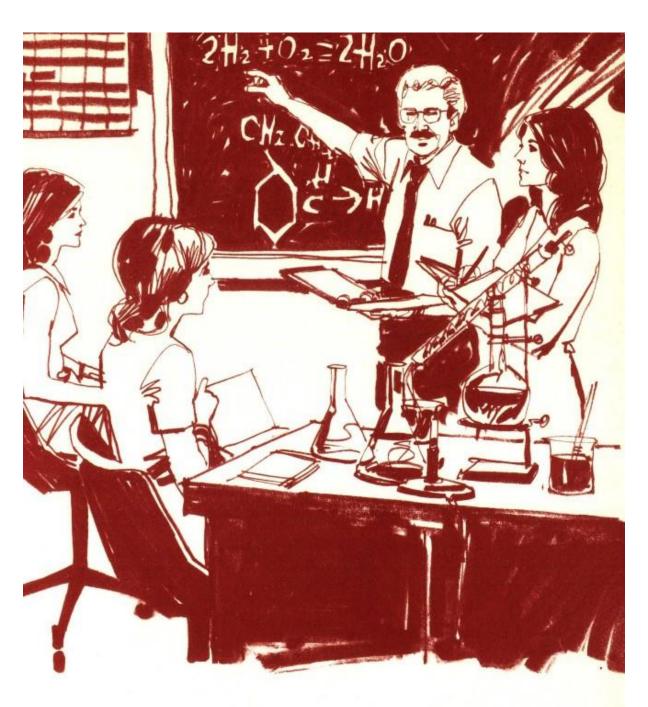
in 2 na ? . Fr. " (2e fill-ing Alarge e L, o. Tre - "">"" - "" 2"

Tre ' y ' he le o) 4 [0]

Tre ' & L - o o (/ y!) **⊕ LESSON 25**

flight con-sul-tants Transcribe: No. 1161 (540] LETTERS

six-page hyphenated before noun 215 fi-nan-cial bear







Developing Word-Building Power

216 BRIEF FORMS AND DERIVATIVES

1	~₽	20	V	×	· ·	<i>\(\)</i>
2	2	4	0	op	M	m°.
3	9]]	_	1//		6
4	2	n	6	a	40	08
5	~	n		1	Le	Zé_
6	6	6		1/3	—	

- 1 Recognize, recognized; state, states; thank, thanked.
- 2 Value, values; where, wherever; worth, worthy.
- 3 Advantage, advantages; enclose, enclosed; gentlemen, gentleman.
- 4 One (won), ones; part, parts; purpose, purposes.
- 5 Street, streets; which, whichever; advertise, advertisement.
- 6 Circular, circulars; envelope, envelopes; glad, gladly.

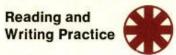
Building Transcription Skills

217

Business Vocabulary Builder eliminates Does away with.

leisure Ease; freedom from hurry.

honorarium Money paid to a person in appreciation.



day's y 2. lm, 4.

year's at 1 & conj 1 % as sistance

question-naire of of the and or re

re-sponses of symbol of the sponses of the sponses

. 7 3 0 Ce 08

ad-vance-or-der hyphenated before noun

2. 2. 2. 2. 1 & 2 m n 6 s 2. 1 co on 1 2. 2 co on 1

- 2 0 e 6 1

last-min-ute hyphenated before noun 220

ours Transcribe: 2 o'clock ac-cept 222 223 Transcribe: country's

225 Transcription Quiz For you to supply: 4 commas—1 comma apposition, 1 comma when clause, 1 comma introductory, 1 comma if clause.

(22 1. Ch) -0 m ", re!,
02 7 1 1 -6. 89 20 1. 27

20 1 6. - 20 1 16. 00 1 7
20 1 6. - 20 1 16. 00 1 7
Ce of -0 1 2 1 1 1021

20 2 9 6 . 9 . 00 2 6 . 10021

156



Building Phrasing Skill

226 USEFUL BUSINESS-LETTER PHRASES

Thank

- 1 Few days, few months, few months ago, few minutes, few minutes ago.
- 2 To be, to be able, to put, to have, to see, to say, to show, to buy, to pay, to furnish.
- 3 You will, you will not, you are, you are not, you may, you can be, you must.
- 4 Thank you, thank you for, thank you for your, thank you for the, thank you for your order.

227 GEOGRAPHICAL EXPRESSIONS

- 1 Plattsburg, Pittsburgh, Harrisburg, Newburg, Hamburg.
- 2 America, American, Canada, Canadian, England, English, United States.

Building Transcription Skills

⊗ LESSON 27

158

228 SIMILAR-WORDS DRILL ■ choose, chose choose To select. You should investigate several colleges before you choose one. chose (past tense of choose) Selected. The students chose the quarter system. visiting lecturer Temporary teacher. 229 Business Vocabulary counselors Advisors. Builder liberal arts Subjects of a general nature. Reading and **Writing Practice** 230 Phrase Letter grad-u-at-ing

well-round-ed hyphenated v 2 = 200 h before noun J. Ce & ~ 150/4° Oce L. O. 2/C. 12 cam.pus coun-sel-ors 231 over-whelm-ing-ly chose hyphenated & before noun ef-fect

well-qual-i-fied hyphenated before noun rse. e 2. eight-week four-week two-day . 4= 2 m 0 -hyphenated before noun 2 Co. 1 & - By 00 0 Cg C 2 Co. 1 & - y 00 0 Cg C

235 Transcription Quiz For you to supply: 3 commas—1 comma if clause, 2 commas introductory; 1 semicolon no conjunction; 1 missing word.

REVIEW TIP

Beginning on page 438 you will find complete lists of the word beginnings and endings, phrases, and brief forms of Gregg Shorthand.

You are already familiar with the words and phrases in those lists, but to be sure that they do not become hazy in your mind, you should review them frequently.

Consequently, plan to set aside a few minutes each day to read from those lists. Time spent on those lists will be time well spent.

After you have read all the lists from left to right, read them again from right to left.

At this stage of your shorthand course, you should be able to read the lists very rapidly.



Developing Word-Building Power

236 WORD FAMILIES

-come

-us
-us
-us
-side

- 1 Welcome, become, come, outcome, income, overcome.
- 2 Us, just, campus, gracious, discuss, ambitious, precious, spacious.
- 3 Side, reside, aside, inside, beside, preside, sideline.
- 4 Spanish, establish, furnish, accomplish, cherish, embellish, finish, varnish.

Building Transcription Skills

237 SPELLING FAMILIES . for-, fore-

Be careful when you transcribe a word beginning with the sound of for. The beginning of the word will sometimes be spelled for and other times fore.

Words Beginning with For-

for-ward for-bid for-get for-mal for-gave for-give

Words Beginning with Fore-

fore-cast

fore-word

fore-tell

fore-ground

fore-close

fore-sight

Be sure to spell the number four correctly.

four

four-teen

fourth

but

for-ty

238

Business Vocabulary Builder graduate level College studies beyond the baccalaureate level.

reside To live.

residence Living quarters.

master's degree College degree granted after graduate study.

Reading and Writing Practice



239

24) \$\frac{1}{2} \quad \

2:30 + = 2;0 2:30 + = 2;0 2:30 + = 2;0 2:30 + = 2;0 2:30 + = 2;0 2:30 r

2 1801 6 m 1 6 3 questions

2 1 1351 242 m. $\frac{2}{3}$ \frac

245 Transcription Quiz For you to supply: 5 commas—1 comma as clause, 4 commas parenthetical; 2 missing words.

6 mg of of m, so 1971

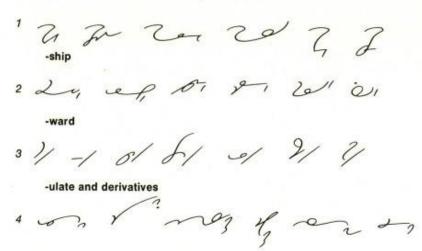
6 mg of of m, so 1971



Developing Word-Building Power

246 Word Beginnings and Endings

Com-



- 1 Competition, computer, compliments, complaint, combination, combine.
- 2 Fellowship, relationship, township, steamship, friendship, hardship.
- 3 Forward, inward, outward, backward, reward, afterward, upward.
- 4 Regulate, stimulating, congratulations, stipulations, calculator, simulates.

Building Transcription Skills

247 COMMON PREFIXES . in-

A knowledge of the meaning of the more common prefixes is of great value in helping you increase your command of the English language. In Volume One you studied a number of common prefixes; in Volume Two you will learn somewhat more advanced prefixes.

Read the definition of each prefix and then study the illustrations that follow.

in- as a prefix, in frequently has the meaning "not."

incapable Not able.

incompetent Not proficient.

incomplete Not finished; partially finished.

inconvenient Not suitable.

indisposed Not well.

informal Not formal; casual.

248

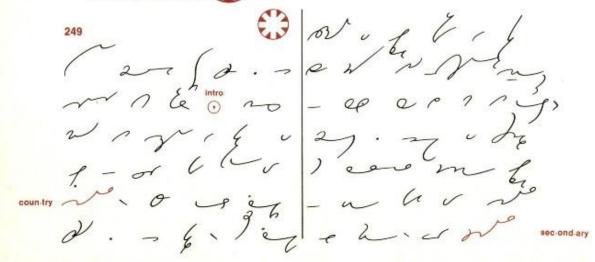
Business Vocabulary Builder fellowships Grants to graduate students for teaching or laboratory work.

thesis A graduate research project typed and bound as a book.

duplicators Machines for copying-spirit, stencil, or photocopy.

stimulating Causing excitement.





Transcribe: \$500 LESSON 29 ® 169

full time no noun no hyphen 252 253 one-hour hyphenated before noun well-equipped hyphenated before noun us-age

254 Transcription Quiz For you to supply: 7 commas—2 commas series, 1 comma and omitted, 1 comma introductory, 2 commas apposition, 1 comma if clause; 2 missing words.

■ People are judged to a large degree by their ability to work with other people—Robert F. Black



Developing Word-Building Power

255 SHORTHAND VOCABULARY BUILDER

Omission of Minor Vowel

1 in print bin sint

2 0 0 6 6 4 4 4 9 e 9

Div, Dev

3 N 2 2 2 2 2 3 3 3 5

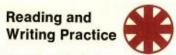
- 1 Bondholder, stockholder, shareholder, landholder.
- 2 High, higher, buy, buyer, rice, price, private, realize.
- 3 Dividend, individual, diversify, devise, develop, developed.
- 4 Us, conduct, suffer, up, adjust, trust, enough, luck.

Building Transcription Skills

256

Business Vocabulary Builder bonds Loans to companies.

dividend Profit declared in a business.



257 The Stock Market

raise

y, First r Cy - Par 9 . 2 3

Second r ores of 7 th es.

Overall a the ores of 7 th the ores of 7 the

de-clin-ing train-ee ring-er —Adapted from "Investment: The Lure of Wall Street," Senior Scholastic, May 9, 1968, pp. 14-16. LETTERS 258







Developing Word-Building Power

259 BRIEF FORMS AND DERIVATIVES

	-	-v	۲	4	8	fo
	(,	6	0	/	V	n
I	1	1	2	2	2-	2-6
	6.	6		2	9	2
	-de	-te	3	3	ح	E
	-	4	6	5	La	10/

- 1 Manufacture, manufactured; opinion, opinions; particular, particularly.
- 2 Put, puts; regard, regarded; short, shorter.
- 3 Subject, subjected; yesterday; after, afternoon, aftermath.
- 4 Big, bigger; company, companies; ever-every, everyone.
- 5 Merchandise, merchandising; newspaper, newspapers; opportunity, opportunities.
- 6 Present, represent; quantity, quantities; request, requested.

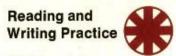
Building Transcription Skills

260

Business Vocabulary Builder accessible Easy to reach.

ample Adequate.

memorable Worth remembering.



261 Brief-Form Letter

referred low-cost hyphenated before noun 263 262 Transcribe: \$100

its of one of on

3 2, Ce on Sr. / Ce n on of some of so your



268 Transcription Quiz In the Transcription Quizzes in previous lessons you have had to supply missing words that were obvious, as only one possible word made sense in the sentence. From now on, several words will make sense, and it will be your responsibility to supply the word you think fits best in the sentence.

For example:

o Pyer

Where there has been an omission, any one of the following words could be considered correct: happy, delighted, glad.

If you decide that the word happy makes the best sense, you would write it in your shorthand notebook thus:

- Oryin

Be sure that the word you choose makes good sense in the sentence.

For you to supply: 5 commas—1 comma conjunction, 2 commas parenthetical, 2 commas series; 1 missing word.



Building Phrasing Skill

269 USEFUL BUSINESS-LETTER PHRASES

For

1 2 2 2 3 7 2 2 3

Sure

2 h h 1 on m 2n 2n

To in Phrases h

3 1 7 6 Ce 2 2 6 1

Miscellaneous

4 2 2 7 7 8 2 2 2 6 1

- 1 For me, for my, for his, for the, for that, for it, for some time, for us.
- 2 Be sure, being sure, to be sure, I am sure, you are sure, if you are sure, I feel sure.
- 3 To be, is to be, to see, to plan, to fill, to finish, to bear, to put.
- 4 As soon as, as soon as possible, to me, to know, to make, to us, to do, let us, we hope you will.

270 GEOGRAPHICAL EXPRESSIONS

12060 MM My Nog

- 1 Philadelphia, Salem, Dover, Bedford, Richmond, Grand Rapids.
- 2 Pennsylvania, Massachusetts, Delaware, Michigan, Illinois, North Carolina.

Building Transcription Skills

271 SIMILAR-WORDS DRILL - suite, suit

suite (pronounced swet) A group of rooms occupied as a unit.

on y Co o yours

We know you will be pleased with the suite of rooms.

suit (verb) To meet the requirements of.

8 (- x n.

I hope the time will suit you.

suit (noun) An article of clothing.

: 6. - N.

He bought a new suit.

272

Business Vocabulary Builder deduct Take away from; withdraw from total.

minimum Least possible.

site Location.

verified Checked the correctness of.

Reading and Writing Practice



273 Phrase Letter

2 -6: (2,) 2 -6: (2,) 2 - 20: 2 - 20:

head qual of the way of the mode of the way of the mode of the way of the mode of the way of the wa

suite yours Transcribe: \$200 suit well-planned hyphenated before noun 274

11 25/ 1 1 (50. ")

25/ 1 1 (6:30)

25/ 1 1 (6:30)

25/ 1 1 (50. ") to-tal 3 /2 0 ce es 276 **⊕ LESSON 32**

privilege 2 8 (G o Y) 2 G 1 G 2 G 1 G 2 G 1 G 2 G 1 G 2

278 Transcription Quiz For you to supply: 5 commas—2 commas series, 1 comma if clause, 2 commas apposition; 1 missing word.

Carego no mo no y di o 6 m 19 g,) y f v. 2 g/ I G o 10 2 ie 2 no 2 no m m f = 1 20 - 0 10 11 8 no 10 10 no 2 no 12 12 12 1201



Developing Word-Building Power

279 WORD FAMILIES

-age

1 h m - f g - g

-ger

2 eg - g - g - g - g

-val, -vel

3 eg eg - g - g - g - g - g

-less

4 Me be be be be be

-duct

5 m m m m en {m

- 1 Package, luggage, manage, baggage, average, mileage.
- 2 Larger, manager, passenger, messenger, endanger, merger.
- 3 Arrival, approval, naval, marvel, travel, level, shovel.
- 4 Thoughtless, needless, peerless, unless, spotless, valueless.
- 5 Conduct, product, induct, deduct, abduct, by-product,

Building Transcription Skills

280 SPELLING FAMILIES ■ -ight

In some languages a vowel sound is always spelled the same way. In English, however, a vowel sound may be spelled a number of different ways. Below you will find common words in which i is spelled igh.

-ight

height	bright	right
sight	might	slight
night	de-light	fright

281

282

Business Vocabulary Builder parcel post Fourth-class mail.

capacity Measure of ability to contain.

spacious Large.

lectern Reading desk.

Reading and Writing Practice



night

L - 0 br or 6 g - 160 0 re g

116:70. zu 20)

8 - 1 bas >

6 g, 25 (

bintro of 5 miles of the second of the secon

Feb-ru-ary

well-equipped hyphenated before noun 284 wheth-er than too flight 190 **⊕ LESSON 33**

2/1, 16 2/1, 16 285

288 Transcription Quiz For you to supply: 5 commas—4 commas series, 1 comma if clause; 1 missing word.

Lorgone 15+ 10, -9

1 00 1 3 2 2 6.4.

5 2 2 10 12 13. 20 5 1. 20

16 c 6 11 12 1 13. 20 5 1. 20

20 10 12 2 2 2 2 2 1861



Developing Word-Building Power

289 Word Beginnings and Endings

- f Meetings, evenings, buildings, dealings, mornings, furnishings, recordings.
- 2 Enjoy, enjoyable, endeavor, engage, engagement, envy, enlarged.
- 3 Until, unless, undisturbed, unfilled, unpaid, untimely, unpacked.
- 4 Almost, also, Albany, alter, alteration, although, altogether.

Building Transcription Skills

290 GRAMMAR CHECKUP . don't, doesn't

Use doesn't in the third person singular, not don't.

She doesn't (not don't) live in Chicago.

He doesn't have a telephone in his office.

That doesn't seem logical.

Few people use *doesn't* when they should use *don't*—you seldom hear anyone say, "I *doesn't*," but you often hear people incorrectly say, "he *don't*" and "that *don't*." Be careful not to make that mistake.

291

Business Vocabulary Builder elegant Splendid; choice.
sauna Steam bathhouse.
discriminating (adjective) Carefully selective.

Reading and Writing Practice



292

Intro

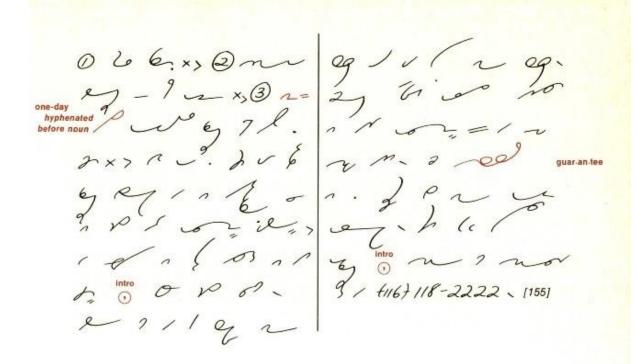
Intr

lux-u-ry of a sho on. nice-ly fur-nished
no hyphen
after ly

3 6 0 8 4 9

Ce 2 2 2 2 suites sauna . L. ser mag-nif-i-cent 295 = d 0 , E

26 6 1 20 1 2 2 h / h / h / 6 h / 2 7 (0) / Transcribe: 9 v 20/. 2 2 6 [93] **⊕ LESSON 34** 196



298 Transcription Quiz For you to supply: 5 commas—1 comma conjunction, 1 comma introductory, 2 commas parenthetical, 1 comma as clause; 1 missing word.



Developing Word-Building Power

299 SHORTHAND VOCABULARY BUILDER

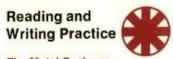
1 Mel no e e le lo ve lo

- 1 Deluxe, relax, luxury, maximum, mixed, taxation.
- 2 Units, utilize, usually, unique, uniform, review, fuse.
- 3 Area, create, recreation, appreciate, appreciation, depreciate, initiate.
- 4 Operated, limited, rated, greeted, seated.

Building Transcription Skills

300

Business Vocabulary Builder deluxe Of special elegance or luxury.
forerunners Things that come before.
frustration Discouragement.
Spartan Barren; not luxurious.



301 The Motel Business

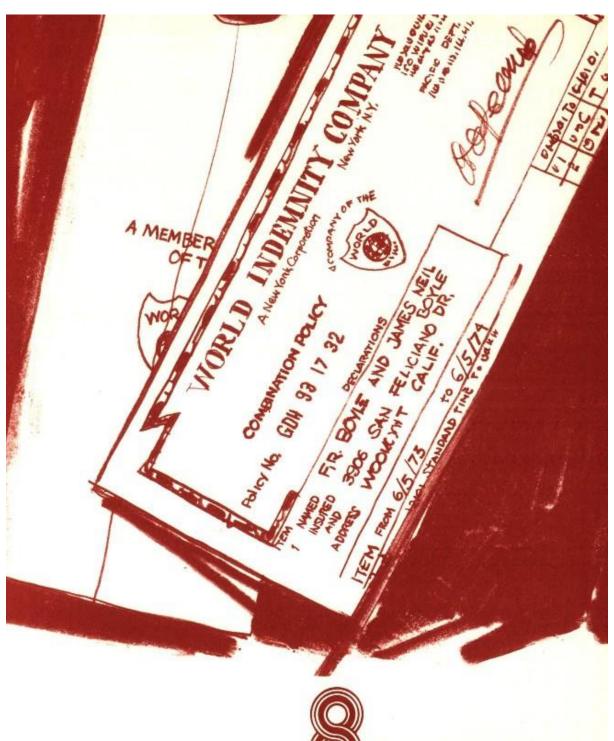
∧e fore-run-ners par al leled presient-day hyphenated before noun edge

with the commodations

Commodati

14 0 12 de la - me s night's of the service of the servic

 Many young people who have special talents or interest in drama, music, art, journalism, politics, and so on have found that secretarial training works almost like magic in gaining entrance to these areas of work.—John Robert Gregg







Developing Word-Building Power

h	m			2	1
(1		-01	E	8
	-	T	-la	/	N
9	9		~	F	Z
Si	633		3	7	26
<u>e</u>	1 21		1 2		

- 1 Success, successive; time, untimed; wish, wishful.
- 2 Business, businesses; correspond-correspondence, correspondents; experience, experienced.
- 3 Good, goods; merchant, merchants; order, disorder.
- 4 Probable, probably; question, unquestioned; responsible, responsibility.
- 5 Situation, situations; them, themselves; under, underneath.
- 6 Were-year, years; you-your, yourself; govern, government.

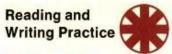
Building Transcription Skills

303

Business Vocabulary Builder imperative Necessary; commanding.

catastrophe Tragic event.

involuntary Done without choice; compulsory.



304 Brief-Form Letter

Transcribe: 9 a.m. 5 p.m.

mind 306 post-age-paid hyphenated before noun in-vol-un-tary 206 **⊕ LESSON 36**

responsible m:). $q \circ 0$ $o \circ 0$

308 Transcription Quiz For you to supply: 6 commas—2 commas series, 1 comma if clause, 2 commas parenthetical, 1 comma introductory; 2 missing words.

207



Building Phrasing Skill

309 USEFUL BUSINESS-LETTER PHRASES

As

- 1 As good, as well, as you, as you are, as you will see, as you can, as you know.
- 2 About the, about the time, about which, about my, about that, about this, about your.
- 3 Few days, few minutes, few minutes ago, few months, few moments.
- 4 We can, we may, we have, we might, we will, we may be, we maintain.

310 GEOGRAPHICAL EXPRESSIONS

25 300 e 2 2000

- 1 Nashville, Ashville, Omaha, Lincoln, Wichita, Tulsa.
- 2 North Dakota, South Dakota, Nebraska, Kansas, Oklahoma, Montana.

Building Transcription Skills

311 SIMILAR-WORDS DRILL . advice, advise

advice (noun) Recommendations; suggestions; guidance.

These people look to our agents for advice when they need financial help.

advise (verb) To guide; to suggest; to inform.

We advise you to pay your overdue premium without delay.

312

Business Vocabulary Builder

supplementing Adding to; completing.

phase Part; area.

evacuate To leave; to remove; to make empty.

Reading and Writing Practice



313 Phrase Letter

209

advise $\frac{90}{200}$ $\frac{100}{200}$ $\frac{100}{2$

month's 3 No LESSON 37 @ 211

dishones.ly

disho

318 Transcription Quiz For you to supply: 8 commas—2 commas nonrestrictive, 1 comma introductory, 1 comma apposition, 2 commas parenthetical; 1 comma as clause, 1 comma if clause; 2 missing words.



Developing Word-Building Power

319 WORD FAMILIES

-ness

- -form
- 1 Sickness, willingness, carelessness, cautiousness, witness, neatness, darkness.
- 2 Happen, open, reopen, sharpen, cheapen, ripen, deepen, dampen.
- 3 Protection, reduction, reconstruction, inspection, production, deduction.
- 4 Form, inform, information, perform, conform, reform, deform.

Building Transcription Skills

320 COMMON PREFIXES ■ dis-

dis- in many English words, the prefix dis- means not or the opposite of or in the absence of.

dislike The opposite of like; to have an aversion to.

disregard The opposite of regard; to pay no attention to.

disloyal Not loyal; unfaithful.

disagreeable Not agreeable; taking a different point of view.

discomfort The opposite of comfort; uneasiness.

discontented The opposite of contented; not satisfied.

disapprove The opposite of approve; not agree to.

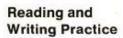
321

Business Vocabulary Builder immune Protected against.

appraised Set a value on.

no-fault insurance Automobile insurance in which a person's own company pays for a loss without regard to which person caused the accident.

survive To remain alive; to exist after.





322

Polyphenated hyphenated hyphenated before noun

Polyphenated before noun

at lects of the 2100 on be over to tally a you have a whomat i cally on the 2 au to matrically or the 2 au to matrically a you a you a you a your and you are a your and your and you are a your and y

casualty $\int_{\infty}^{as} 2 \delta$. $\int_{\infty}^{\infty} d \delta$. $\int_{\infty}^{\infty} e^{\frac{conj}{2}} \int_{\infty}^{\infty} \int_{\infty}^{\infty} e^{\frac{conj}{2}} \int_{\infty}^{\infty} e^{\frac{$ ap-pre-ci-ate 6, 3 par 10 10 9 2 0 Transcribe: - 0 (0). W (). 325 **⊕ LESSON 38** 216

owes $\frac{1}{20}$ $\frac{1}$

327 Transcription Quiz For you to supply: 7 commas—4 commas series, 2 commas introductory, 1 comma parenthetical; 2 missing words.

40,000 (P2 70,000 100)
40,000 (P2 70,000 100)
2000 (Q1 60 100)
2000 (Q1 60



Developing Word-Building Power

328 WORD BEGINNINGS AND ENDINGS

- 1 Before, beginning, become, betray, below, besides, beneath.
- 2 Future, feature, miniature, expenditure, picture, procedure.
- 3 Weather, other, either, rather, bothered, gathered, together, altogether.
- 4 Distract, disappoint, disregard, distinction, described, description, despite.

Building Transcription Skills

329

Business Vocabulary Builder options Alternatives; rights to change.

reimbursed Paid back in money.

versatility Quality of having many skills or abilities.

Reading and **Writing Practice** 331 330 Co N y: - 200 Ce 150 fact-filled / 45-page hyphenated before noun

1 of my - Ean 28 w - o 6. N 2. Ce 2 18 2 4 1= 0 3 = 2. Ce 2 18 2 4 1= 0 3 = 2. Ce 2 18 2 6 5. = 1. Ce 2 18 2 6 6. = 1. Ce 2 18 2 6. = 1. Ce 2 18 2 6 6. = 1. Ce 2 18 2 6. = 1. Ce 2 18 2 6 6. employees 2 1 20 334

employees 2 1 20 334

or - of lang g of len har

or - of lang g of len har

or - of har

9 - 1 - 4 7 9 00 , 2 00

335 Transcription Quiz For you to supply: 5 commas—1 comma conjunction, 2 commas nonrestrictive, 2 commas parenthetical; 2 missing words.



Developing Word-Building Power

336 SHORTHAND VOCABULARY BUILDER

Mon, Min, Etc.

- W Dash

 W Dash

 Compounds

 Compounds

 Omission of E in U

 A May harmy May May May

 Median May May May May

 Median May May May

 Median May May May

 Median May

 Media
- 1 Monthly, common, examination, minimum, minute, manage.
- 2 Quite, quarterly, breadwinner, liquidation, quietly, Broadway.
- 3 Someone, however, withstand, worthwhile, anywhere, everyone, whenever, everybody.
- 4 New, continue, education, issue, numerous, duties, avenue, manuscript.

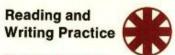
Building Transcription Skills

337

Business Vocabulary Builder contingencies Possibilities.

conceivable Possible; thinkable.

liquidation Settlement; discharging of debts.



338 Planning Insurance

2 par 2 n 200 -6 n 1 G P

re-al-ize / eq P, 6 0 0 0 0 2 6 3 2 - E 25 7 5 · (Lu. 0) 2 € :> 2 2 eg 6 29 0 ~ (20 6) The ideal has Con Cy, of Cy to . 2 of die

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of 2 of miles of the die

of th 2, 1 & com = -5: / { More = -6: / {

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6) ha woo (

Co o - 2 - 2 - ha 9 6. 37 o

u - . ~ R no 3; (2007) Le of the was from serian nually ser semi-annually series of the semi-annually semi-annu

Advice From a Champion



When Martin J. Dupraw won the world's shorthand championship, he established some remarkable records for accuracy. On a speech dictated at 200 words a minute for five minutes, he made only one error. On court testimony dictated at 280 words a minute for five minutes, he made only two errors. These and many other records that he has established are the result, in large measure, of the amazing legibility of his shorthand notes.

When you examine Mr. Dupraw's shorthand notes on the opposite page, one thing will immediately impress you—the careful attention to proportion.

Notice, for example, how large he makes the a circles and how small he makes the e circles. Notice, too, how much larger his I's are than his r's.

Another thing that will strike you is the way he rounds off angles. He does not consciously do this; rounding angles comes naturally to him as a result of his high speed. As your speed increases, you, too, will find that you will naturally round off angles.

In the page that Mr. Dupraw has written in his beautiful shorthand, he discusses the size of notes. Note that he has a fairly large shorthand style, just as he has a large longhand style.

Don't try to imitate Mr. Dupraw's style of writing; take the advice he gives in his article, "How Big Should My Shorthand Be?"

How Big Should My Shorthand Be?





Developing Word-Building Power

340 BRIEF FORMS AND DERIVATIVES



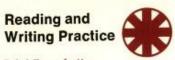
- 1 Acknowledge, acknowledges, acknowledgment; advantage, disadvantages, advantageous.
- 2 Advertise, unadvertised, advertisement; after, afternoon, afterward.
- 3 Are-our-hour, ours-hours; business, businessman, businessmen, businesswoman.
- 4 Character, characters, characterize; request, requested, requesting.
- 5 Company, companies, unaccompanied; correspond-correspondence, corresponds, correspondingly.
- 6 Difficult, difficulty, difficulties; enclose, enclosing, enclosed.

Building Transcription Skills

341

Business Vocabulary Builder Common Market Group of European nations bonded together by agreement to conduct international trade as a single nation.

gateway International route of entry.
striving Working diligently.



342 Brief-Form Letter

,	I Q
healthy L / a o i o intro	0 1 8 0 0 2 5 [140]
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(" L, " 2)	eg () = / well-trained
prompt.ly / m Coly & N	and o = well-trained hyphenated before noun
29121	32,6126

344 Transcribe:
July 15 /5 LESSON 41 ® 231

347 Transcription Quiz For you to supply: 5 commas—1 comma as clause, 1 comma introductory, 2 commas parenthetical, 1 comma if clause; 1 missing word.

interoffice memorandum

Richard W. Macy Editorial

James T. Barnes

Dept. or Pub.

Dept. or Pub. Sales

Floor or Branch

Manuscript Evaluation

October 7, 197-

When I was in New York recently, I learned of a manuscript for a modern, up-to-date book entitled <u>Self-Teaching Course in Typing</u>. It occurred to me that <u>Self-Teaching Course in Typing</u> would be a fine addition to our self-improvement and self-study series. Under the circumstances I asked the author to submit the manuscript to us, which he has done.

I assume you will want to examine this manuscript yourself to see whether it meets our specifications. Accordingly, I am transmitting it to you along with the author's letter, which is self-explanatory.

J. T. B.

JTB:CS Enclosure

Interoffice Memorandum

233



Building Phrasing Skill

348 USEFUL BUSINESS-LETTER PHRASES

- 1 If you, if you are, if you can, if we, if we are, if we can, if you will, if it is, if this is.
- 2 One of the, one of them, one of our, one of those, one of the most, one of the best.
- 3 Days ago, weeks ago, months ago, minutes ago, years ago, hours ago.
- 4 I hope, I hope you are, we hope you will, to me, to do, to make, your order.

349 GEOGRAPHICAL EXPRESSIONS

1 2 6 coo fr 6 mer 2 - 5 - 0 0 000

- 1 Cincinnati, Princeton, Allentown, Jackson, Tampa, Orlando.
- 2 Mississippi, Maine, Kansas, Kentucky, Hawaii, Alaska.

Building Transcription Skills

350 SIMILAR-WORDS DRILLS ■ past, passed

past (noun) A former time.

· Ne 2

He worked here in the past.

past (adjective) Just gone; just elapsed.

160 8. mai

The past year was a good one.

passed Moved along; went by; transferred.

· 6 n g c (.

He passed your request on to me.

351

Business Vocabulary Builder distressed Worried.

crating Packing in wooden cases.

depot Transportation or shipping terminal.

Reading and Writing Practice



352 Phrase Letter

26 1 6 0 4 = ho 6 0 20 pm 1 0 0 25 4 1 0 2 8 1 = h 27 4 1 5 = pm of -> Ce 20 . 0 ho 5 . - og 1 2 mm h 2 - 0 1 2 1 1 1 2 2 **& LESSON 42**

oc-ca-sions
Transcribe:
2 percent

357 Transcription Quiz For you to supply: 4 commas—1 comma introductory, 1 comma conjunction, 2 commas series; 2 missing words.

■ The girl who stands out head and shoulders above the drones is the one who shows that she can assume responsibility—that she can think for herself and that she possesses the initiative to work out problems on her own.



Developing Word-Building Power

358 WORD FAMILIES

- 1 Topic, basic, specific, graphic, logic, magic, classic.
- 2 Solution, pollution, disillusion, revolution, evolution, resolution.
- 3 Industry, indication, independent, indecision, induce, indispensable, index.
- 4 Conference, reference, inference, preference, occurrence, difference, indifference.

Building Transcription Skills

359 SPELLING FAMILIES -ious, -eous

Another spelling trap is the ending that is pronounced e-ous. In most words in the English language, this combination of sounds is spelled ious, but there are just

enough words in which it is spelled eous that you should stop to think each time you transcribe a word ending with that sound.

Words Ending in -ious

var-i-ous te-dious stu-di-ous se-ri-ous gra-cious in-dus-tri-ous

ob-vi-ous pre-vi-ous cu-ri-ous

Words Ending in -eous

cour-te-ous spon-ta-ne-ous si-mul-ta-neous

ad-van-ta-geous gor-geous mis-cel-la-neous

360 Busin

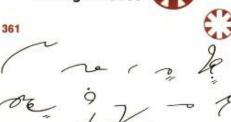
Business Vocabulary Builder

biannual Occurring twice a year.

literature Pamphlets, booklets, etc.

graciously Warmly; courteously.

Reading and Writing Practice



2, 2 0 various
2, 2 0

ciples & Capp b ann, r

240 . LESSON 43

bi-an-nu-al

rest-known
hyphenated
before noun

Associates

Asso best-known ad-van-la-geous-ly guide lines - intro
- intr LESSON 43 @ 241

20). 6 model

6 model

6 model

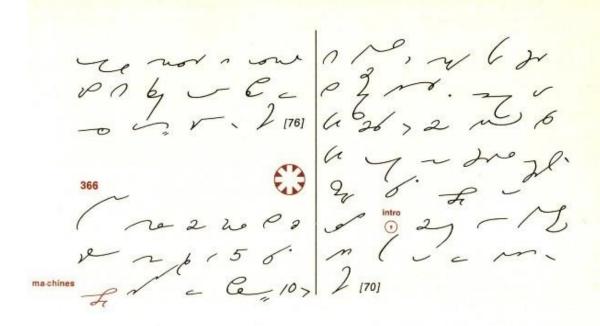
7 model

8 model

8 model

9 model

1 model **® LESSON 43**



367 Transcription Quiz For you to supply: 7 commas—4 commas parenthetical, 2 commas apposition, 1 comma and omitted; 1 missing word.



Developing Word-Building Power

368 WORD BEGINNINGS AND ENDINGS

-cal, -cle

- 1 Practical, critical, radical, chemically, article, particle.
- 2 Circumstance, circumstances, circumstantial, circumnavigate, circumscribe, circumscribed, circumvent.
- 3 Subscriber, submitting, substantially, subway, sublet, sublease, suburban.
- 4 Consume, consumer, consumption, presume, presumption, presumed, resume.

Building Transcription Skills

369 GRAMMAR CHECKUP - preposition at the end of a sentence

It is considered good practice to avoid ending a sentence with a preposition.

not good

Please give me the address of the building you work in.

better

Please give me the address of the building in which you work.

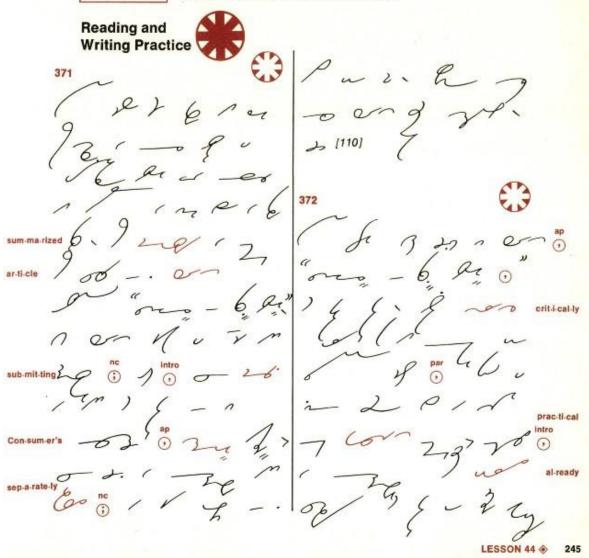
However, if the application of this general rule would result in an awkward or stilted construction, the sentence may end with a preposition.

He was an easy person to work with. What is this for?

370

Business Vocabulary Builder summarized Abridged; summed up.
deadline Closing date.

depict Represent in a picture; describe.



cloth-ing 373 Col-i-se-um 246 **⊗ LESSON 44**

110) - 2 2 0 m g

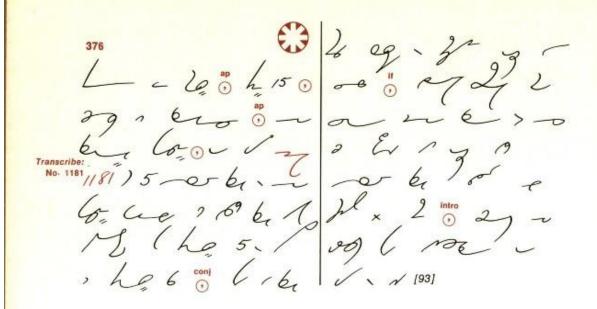
110) - 2 2 0 m g

3 1 m g

7 2 2 - 1

7 2 2 - 1

7 3 1 1431 ~ ~ [110]



377 Transcription Quiz For you to supply: 8 commas—4 commas parenthetical, 2 commas apposition, 1 comma if clause, 1 comma conjunction; 1 missing word.



Developing Word-Building Power

378 SHORTHAND VOCABULARY BUILDER

W. Sw

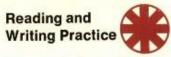
- 1 Widespread, walls, Washington, west, swamped, sweat, swimmer, swear.
- 2 White, whale, wheat, whether, whisper, wheel, whim, overwhelm.
- 3 Single, along, wing, long, strong, length.
- 4 Boomed, named, famed, blamed, framed, promptly, empty.

Building Transcription Skills

379

Business Vocabulary Builder alterations Changes.
acoustics Quality of sound.
adorned Decorated.
motifs Themes; styles.

249



380 History of the Capitol Building

⊕ LESSON 45

com-ple-tion chan-de-lier () LESSON 45 🏵 251

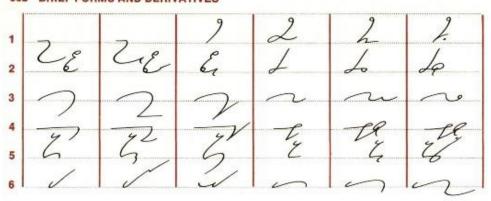
8 0 (1851 0 € 04 LETTER 105.11ed rest of the service of the





Developing Word-Building Power

382 BRIEF FORMS AND DERIVATIVES



- Envelope, envelopes; ever-every, everywhere, everyone, everything.
- 2 Experience, experienced, experiences; general, generally, generalize.
- Govern, government, governed; great, greater, greatly.
- Manufacture, manufacturer, manufactured; merchant, merchandise, merchandising.
- 5 Object, objects, objective; opinion, opinions, opinionated.
- 6 Order, ordered, reorder; organize, organization, organizational.

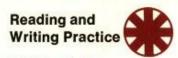
Building Transcription Skills

383

Business Vocabulary Builder

diverted Directed away from. disrupted Put into disorder.

descends Comes down.



384 Brief-Form Letter

389 Transcription Quiz For you to supply: 6 commas—2 commas series, 2 commas when clause, 2 commas if clause; 2 missing words.



Building Phrasing Skill

390 USEFUL BUSINESS-LETTER PHRASES

That

- 1 That is, that is not, that the, that they, as that, is that, that have, that have not, that will be.
- 2 Several days ago, several months, several months ago, several times, several other, several others.
- 3 You want, if you want, we want, I wanted, who want, she wants, do you want, they want.
- 4 Every month, every way, every day, every other, every minute, every one of the.

391 GEOGRAPHICAL EXPRESSIONS

19 3 by 5 60 g

- 1 Danville, Knoxville, Jacksonville, Nashville, Brownsville, Louisville.
- 2 New Hampshire, Louisiana, Maryland, Michigan, Nebraska, Nevada, Massachusetts.

Building Transcription Skills

392 SIMILAR-WORDS DRILL ■ real-reel

real Genuine.

1 Laure.

The flowers are real.

reel Spool.

2 d. e= 1= e vou.

We used a reel-to-reel recorder.

393

Business Vocabulary Builder unique Unlike any other.

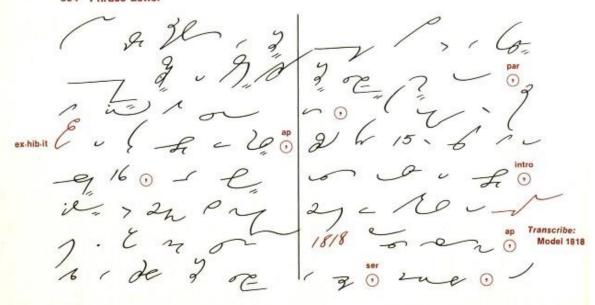
flexible Useful in a variety of ways.

optional Not compulsory.

Reading and Writing Practice



394 Phrase Letter



well-trained hyphenated before noun 396

200 6 conj de-scribes Transcribe: Howard 1211 ? 3 2 2 5 , 211381 2 6 > when ? clar-i-ty 397 2000 com 6 or 20 **⊕ LESSON 47** 262

399 Transcription Quiz For you to supply: 6 commas—2 commas parenthetical, 2 commas series, 1 comma as clause, 1 comma if clause; 2 missing words.



Developing Word-Building Power

400 WORD FAMILIES

-point

- -ary

 -ary

 -cation

 Des., Dis-
- Point, appoint, appointment, pointless, disappoint, disappointment, reappoint.
- 2 Secretary, budgetary, library, necessary, temporary, customary.
- 3 Education, location, communication, application, vacation, indication.
- 4 Designed, decide, designate, designer, disagree, disseminate.

Building Transcription Skills

401 SPELLING FAMILIES • words in which y is changed to i in the past tense and in the s form

ap-plied ap-plies

re-ply re-plied re-plies

im-plies im-ply im-plied sup-plied sup-plies sup-ply com-ply com-plied com-plies 402 Business defer To put off; to postpone. Vocabulary prior Before. Builder letterhead Preprinted business stationery. Reading and Writing Practice 403 Transcribe: 1502 404 8 Transcribe: 9 o'clock 265 LESSON 48 ®

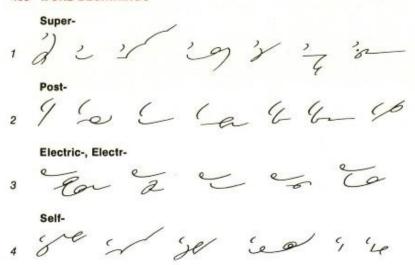
6,0!/2r 0 8 en= 20 switch Co. 7, on, on

408 Transcription Quiz For you to supply: 5 commas—3 commas introductory, 1 comma as clause, 1 comma if clause; 2 missing words.



Developing Word-Building Power

409 WORD BEGINNINGS



- 1 Supervise, superior, superintendent, superlative, supersede, superimpose, superhuman.
- 2 Postage, postcard, postal, postmaster, postpone, postponement, postdate.
- 3 Electric typewriter, electric wire, electrical, electronic, electroplate.
- 4 Self-addressed, self-contained, self-satisfied, self-reliant, selfish, selfishness.

Building Transcription Skills

410 COMMON PREFIXES ■ pro-

pro- in many words, pro means before, forward, ahead, or future.

proceed To go ahead.

procedure The process of going ahead.

program A plan for the future.

promote To move ahead.

progress To move ahead; forward movement.

411

Business Vocabulary Builder compact Small; put together solidly.

ingenious Very clever.

clearinghouse Central agency for collecting, classifying, and distributing information.

Reading and Writing Practice



412	3140 1 00 1
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} 1 ~ \ > [180] Cyr 03 co. box con Le formand of the for

hyphenated 417 Transcription Quiz For you to supply: 8 commas—4 commas apposition, 1 comma when clause, 2 commas parenthetical, 1 comma introductory; 1 missing word.



Developing Word-Building Power

418 SHORTHAND VOCABULARY BUILDER

Ēa, la

- 1 00 ~ g 60 6 g og tition, Etc.

 2 1 6 ~ N 1 N C 1

 0i

 3 ~ le ~ C 0 & D ~ Le

 Ya, Ye
- 1 Area, create, initiative, brilliant, miniature, appreciate, negotiate.
- 2 Condition, addition, commissioned, station, edition, quotation, permission.
- 3 Noise, voice, employ, invoice, appoint, disappoint, royal.
- 4 Yard, yarn, Yale, yellow, yield, yes, yelling.

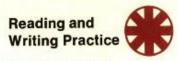
Building Transcription Skills

419

Business Vocabulary Builder drab State of being colorless.

clusters Small groups.

distracting Disturbing; taking attention away from.



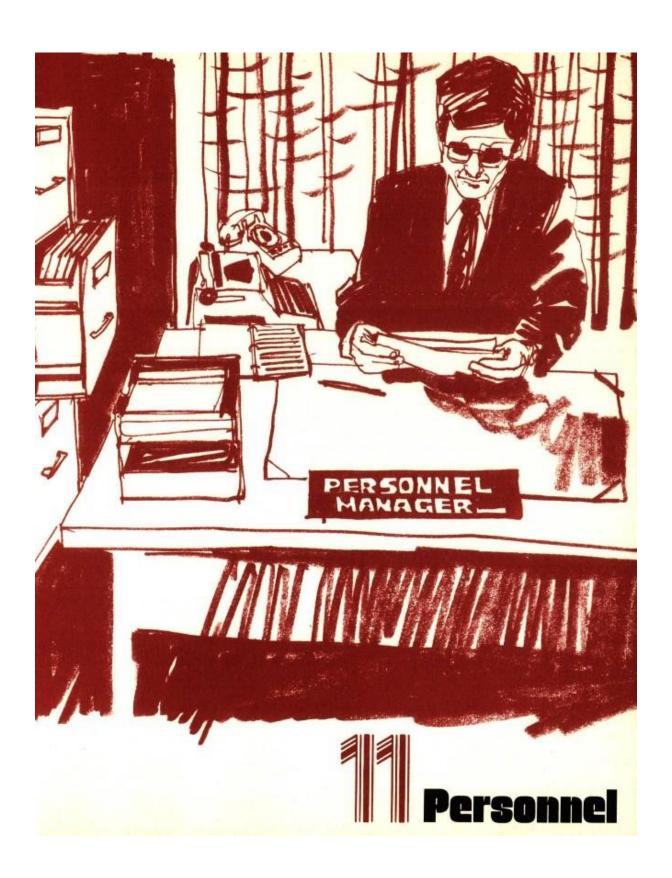
420 Office Landscaping

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12 8 Cp.	mod ger. 6 = 1
per-son's 62 = 2 = ==	Il intro
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1.10 reve=	hyphenated before noun
- 1 W, 160-	Le D
con-cept 7 8 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	601272
9 6 - 8 0 3	1 > m

9 6 421 Secretarial Work [330] —Adapted from Today's Secretary

crit-licism ~2 > LESSON 50 ® 277

2 (09.) - 2 3 / 0 2 2 5 [109] - 2 5 5 5 6 first-class hyphenated (before noun up to date no noun, no hyphen /





Developing Word-Building Power

425 BRIEF FORMS AND DERIVATIVES

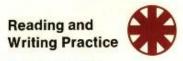


- 1 Over, overcome, overcame; part, depart, parted.
- 2 Present, presentation, presented; probable, probably, probability.
- 3 Progress, progressed, progressive; publish-publication, unpublished, publishing.
- 4 Recognize, recognizes, recognition; question, questionable, questioned.
- 5 Request, requested, requesting; satisfy-satisfactory, satisfying, dissatisfied.
- 6 Send, sends, sender; short, shortcomings, shortly.

Building Transcription Skills

426

Business Vocabulary Builder appealing Attractive.analyze Consider very carefully; check completely.complimentary Free.



427 Brief-Form Letter

428 cli-ents

429 430 well-planned hyphenated before noun

well qual-i-fied - my h & 00 of no noun, no hyphen 3 (Q 432 2 .) [133] LESSON 51 ® 283 433 Transcription Quiz For you to supply: 7 commas—2 commas conjunction, 1 comma and omitted, 1 comma introductory, 2 commas series, 1 comma if clause; 2 missing words.



Building Phrasing Skill

434 USEFUL BUSINESS-LETTER PHRASES

Of

Hope

· PRRPRRAY

- 1 Of the, of your, of which, of them, of that, of these, of our, of their, of this, of those.
- 2 For us, by us, from us, on us, with us, gave us, give us, inform us.
- 3 You are, you aren't, you did, you didn't, you wouldn't, you have, you haven't, you will.
- 4 I hope, I hope you are, I hope you will, we hope, we hope you are, we hope you will be, we hope you will be able.

435 GEOGRAPHICAL EXPRESSIONS

2 0 00 () 2.

- Detroit, New York, Syracuse, Milwaukee, San Antonio, Buffalo.
- 2 North Dakota, South Dakota, Oklahoma, Tennessee, Vermont, Wyoming,

Building Transcription Skills

436 SIMILAR-WORDS DRILL - prominent, permanent

prominent Standing out; noted.

: Co. Co 6 5 -6.

He played a prominent part in the meeting.

permanent Lasting; not subject to change.

· - , Co : - - ~

He will make his permanent home in New York.

437

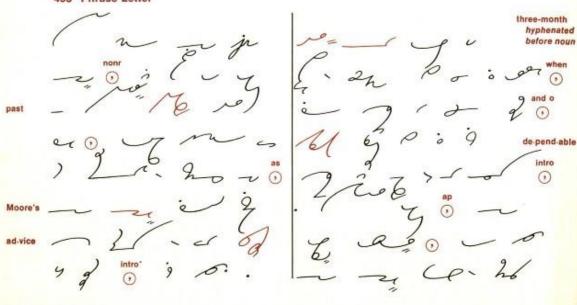
Business Vocabulary Builder inducted Admitted as a member.

initiative Ability to do work without direction.

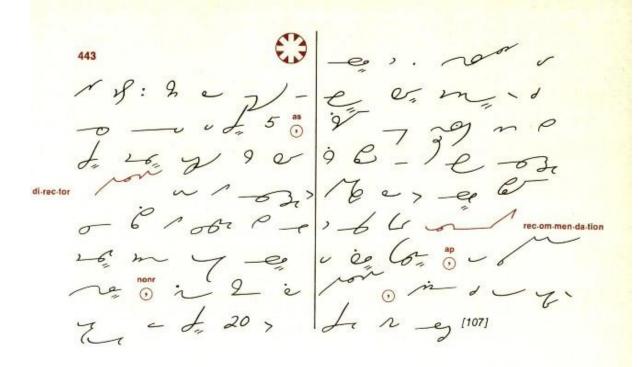
confirm Verify.

Reading and Writing Practice

438 Phrase Letter



6 9 intro , go - c rar intro **⊕ LESSON 52** 288



444 Transcription Quiz For you to supply: 5 commas—2 commas series, 1 comma introductory, 2 commas parenthetical; 1 missing word.



Developing Word-Building Power

445 WORD FAMILIES

-olve

- 7 Solve, resolve, involve, dissolve, evolve, absolve.
- 2 Son, person, personal, Jackson, reasonable, comparison, season.
- 3 Reply, supply, apply, comply, oversupply, misapply.
- 4 Recommend, recall, reclaim, reconsider, recollect.

Building Transcription Skills

446 COMMON PREFIXES = ex-

ex- in a great many words, ex means from, out, out of.

exhaust To tire out; to run out of.

exceedingly Very; beyond the measure of.

exit A way out.

expand To spread out.

expense A paying out; cost.

exterior The outside of something.

expenditure That which is paid out or used up.

447

Business Vocabulary Builder monotonous Repetitive; dull.

diligent Hardworking.

pharmacists Persons who prepare and dispense medi-

Reading and Writing Practice



mo-not-o-nous part-time hyphenated before noun col-ors m [156]

part time no noun, no hyphen part-time hyphenated before noun 153

S 22 34 9 4 20 54 1 3 43

TO CO M S CO

454 Transcription Quiz For you to supply: 5 commas—3 commas parenthetical, 1 comma if clause, 1 comma and omitted; 1 missing word.



Developing Word-Building Power

455 WORD BEGINNINGS AND ENDINGS

-ings

1 4 - 2 2 de

- 1 Openings, mornings, Hastings, readings, clippings, feelings, sayings.
- 2 Impress, impressive, imperative, empire, embarrass, employment.
- 3 Furnish, furnishings, furniture, further, furthermore, furnace, furnaces, furlough.
- 4 Interest, interested, interview, interviewing, interference, internal, interior.

Building Transcription Skills

456 GRAMMAR CHECKUP ■ may, can

may Implies permission or possibility.

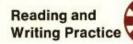
May I come for an interview?

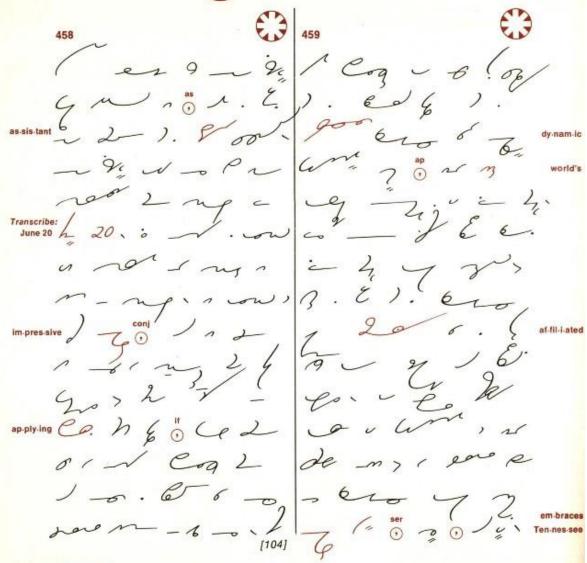
can Implies ability or power.

I can do the work.

457

Business Vocabulary Builder impressive Forceful.
dynamic Powerful.
alleviated Relieved.





traveling e of $\frac{1}{30}$ $\frac{1}{$ 7-18-25[167] 30 = 4 0 2 P well qual-i-fied no noun, no hyphen my h 462 1 /12 LESSON 54 ®

Com, $\frac{1}{2}$ $\frac{1}{2}$ ap-pre-ci-ate **⊕ LESSON 54**

465 Transcription Quiz For you to supply: 5 commas—2 commas apposition, 2 commas series, 1 comma conjunction; 2 missing words.



Developing Word-Building Power

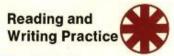
466 SHORTHAND VOCABULARY BUILDER

- 7 Record, card, prepared, hardest, answered, standard, stared.
- 2 Haven't, don't, wouldn't, doesn't, shouldn't, couldn't, hasn't, weren't.
- 3 Conditional, commission, additional, station, admission, donation, omission.
- 4 Much, comes, summary, budget, luncheon, rushed, done.

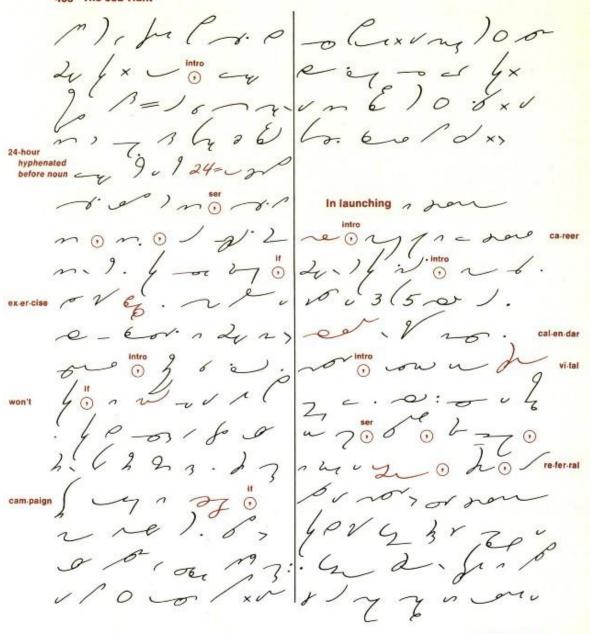
Building Transcription Skills

467

Business Vocabulary Builder referral Source of Information.
compilation Collection; listing.
inevitably Certainly.

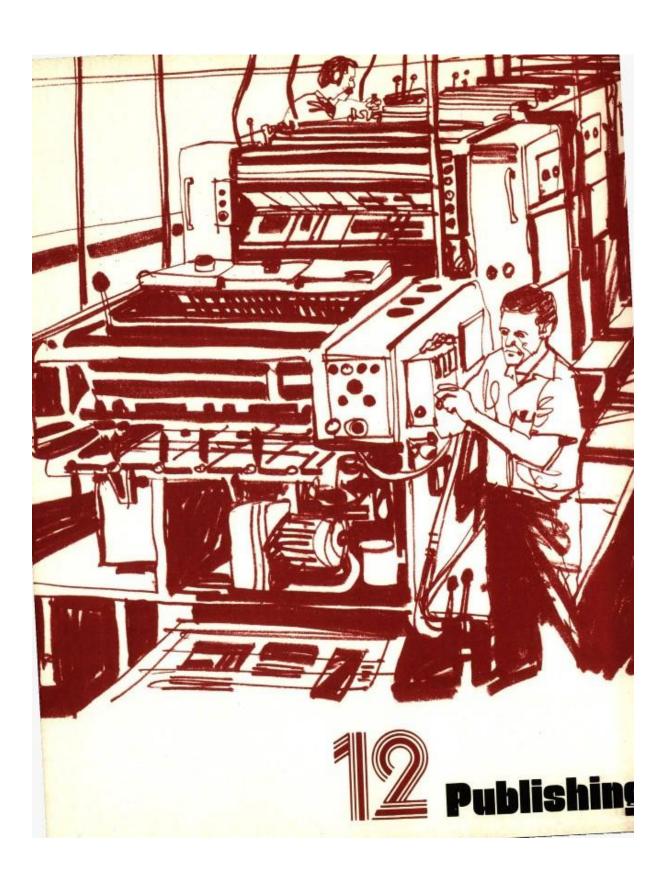


468 The Job Hunt



The constant of the constant o **⊕ LESSON 55**

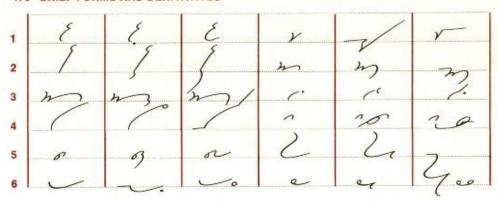
300, on pro 1 / 6 h / 30 /2 = 1. (2 in 2) in 2 no 1 of 1 oo W 2017 1. Cog Co, 20. $2 - \frac{1}{2} = \frac{2}{3} =$ 26 6 9 4. ce con le 10 1 6. 20 pre-vi-ous 9 6 0 0 2> You should e go on I or you had a feel of the sound of t Wragroven u com, 1452)





Developing Word-Building Power

470 BRIEF FORMS AND DERIVATIVES

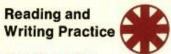


- 1 Speak, speaking, speaker; state, misstated, statement.
- 2 Subject, subjects, subjective; success, successful, unsuccessful.
- 3 Suggest, suggests, suggestion; thank, thanks, thanked.
- 4 Time, timely, untimed; under, undertake, underline.
- 5 Use, useful, user; value, values, invaluable.
- 6 Will-well, unwilling, willingly; were-year, years, yearly.

Building Transcription Skills

471

Business Vocabulary Builder concise Brief.
electrifying Extremely exciting.
indispensable Necessary.



472 Brief-Form Letter

rec.og.nized chil-dren's

 $\frac{1}{2} \int_{0}^{\infty} \int_{0}$

477 Transcription Quiz For you to supply: 4 commas—1 comma introductory, 1 comma conjunction, 1 comma if clause, 1 comma parenthetical; 2 missing words.



Building Phrasing Skill

478 USEFUL BUSINESS-LETTER PHRASES

For

12 he 2 19 ½ 3 2 2 __

Upon

26990069

3222032

Special Phrases

41122000 81

- 1 For the, for the last, for their, for these, for whom, for his, for it, for many.
- 2 Upon the, upon which, upon such, upon this, upon you, upon the subject.
- 3 If you, if you are, if you will, if you can, if we, if we are, if my, if so, if these.
- 4 Your order, your orders, as soon as, as soon as possible, of course, of course it is, let us, to us.

479 GEOGRAPHICAL EXPRESSIONS

12 - - h e y en 200 elo ce en en

- 1 Framingham, Nottingham, Buckingham, Lexington, Washington, Arlington.
- 2 Alabama, Alaska, Arizona, Arkansas, California, Colorado.

Building Transcription Skills

480 SIMILAR-WORDS DRILL ■ addition, edition

addition Something added.

· - - 2 8 1 - 8.

He will make a fine addition to our staff.

edition All copies of a publication printed at one time.

hwooselvy

I hope you will print my article in the next edition of the newspaper.

481

Business Vocabulary Builder foresee Look into the future.
integrity Complete honesty.

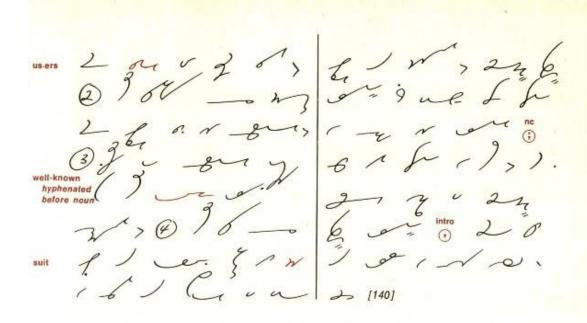
improper Not appropriate.

refuting Challenging; contradicting.



482 Phrase Letter	11-2 (00
(2227	2 - w. n. 0
Transcribe: No. 1302 /302 / 4 \ 1	(20 3 o 6 5 tors-see
2 2 6 2	2 7 6 6 9
model O To Service	ve _ as d.
1 co. h 1 20	2 20) 10 par

stud-ied well-or-ga-nized hyphenated before noun ر [80] 487 486 child's



488 Transcription Quiz For you to supply: 3 commas—2 commas parenthetical, 1 comma conjunction; 2 missing words.



Developing Word-Building Power

489 WORD FAMILIES

-book

1 h . h & & of Cof ha

comm
2 ~ 10 ~ 10 ~ 100 ~ 100 ~ 100

-ial

3 d - & non — 6 ~ 6 ~ 6

4 7 A & G & G & G

- 1 Book, handbook, textbook, passbook, yearbook, pocketbook, booklet.
- 2 Comments, committee, community, communication, commercial.
- 3 Editorial, material, secretarial, managerial, pictorial.
- 4 Inspect, defect, expect, project, respect, aspect, prospect.

Building Transcription Skills

490 SPELLING FAMILIES ■ -ance, -ence

Words Ending in -ance

guid-ance

as-sur-ance

ac-cor-dance

as-sis-tance

ac-cep-tance

al-low-ance

per-for-mance clear-ance sub-stance Words Ending in -ence con-fi-dence ab-sence pref-er-ence ref-er-ence si-lence ev-i-dence

con-fer-ence

neg-li-gence

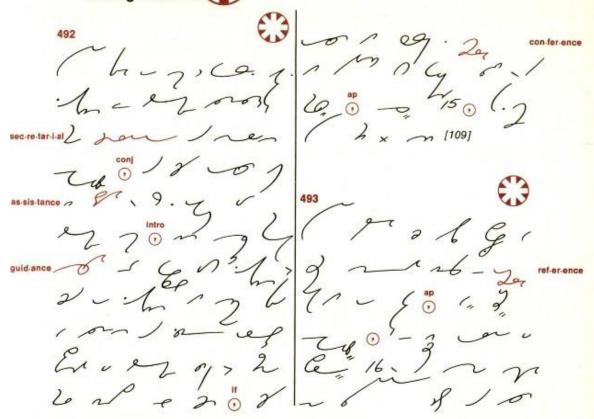
com-mence

491

Business Vocabulary Builder

aspects Phases; viewpoints. defective Improperly constructed. exhaustive Considering all possibilities.

Reading and **Writing Practice**



2 Cer 1 1 e P2 - 1 2 Ce 1 M e P 2 disturbed

1 1 2 Ce 1 M o e P 2 disturbed

2 1 2 M o e Modern

2 2 M o e M **⊕ LESSON 58**

1. 4. 3000 has 20 Cy 1 000 cm 20 Cy 1 000 cm 20 Cy 1 Con 1 C re-me-di-al e o o o o o , to aj re [130] gra) N. Y

498 Transcription Quiz For you to supply: 6 commas—1 comma as clause, 2 commas apposition, 1 comma conjunction, 1 comma *when* clause, 1 comma *if* clause; 2 missing words.

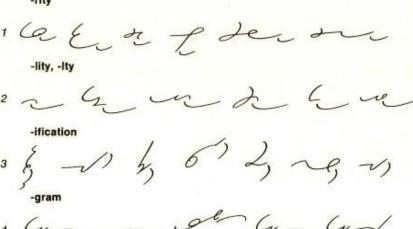
my on y on y or 2 or or, or of the season of



Developing Word-Building Power

499 WORD ENDINGS

-rity



- 1 Priority, popularity, sincerity, majority, familiarity, similarity.
- 2 Quality, personality, locality, faculty, penalty, royalty.
- 3 Specifications, modification, justification, identification, verification, classification, notification.
- 4 Program, monogram, radiogram, programmer, programmed.

Building Transcription Skills

500 GRAMMAR CHECKUP ■ either, or; neither, nor

The correlative conjunctions either-or, neither-nor are usually used in pairs. Do not mix the members of the pairs by using or with neither or nor with either.

I must do the work either today or tomorrow.

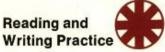
Neither Jane nor Alice is here.

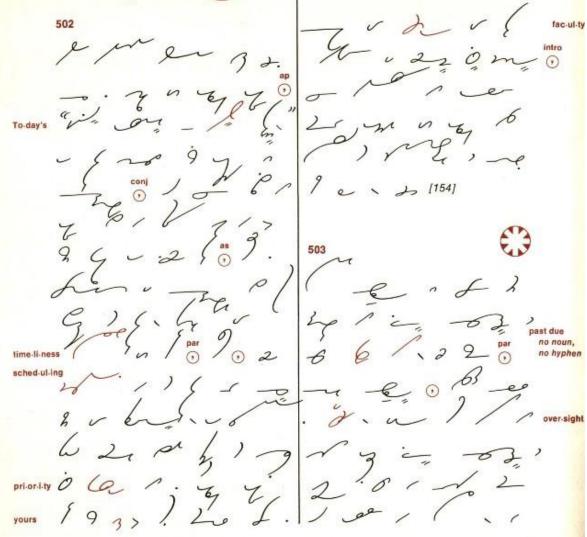
501

Business Vocabulary Builder backlog A reserve supply.

artwork Such items as pictures, graphs, maps, etc.

formerly At a time in the past. (Do not confuse with formally, which means in a stately, grand, or formal manner.)





stretch

paid ated f = g and edition . 6

6.0 m ; 2 h o 2 m 2 1 p y o ce 9 o 2 g, 25 [106]

508 Transcription Quiz For you to supply: 6 commas—4 commas series, 1 comma apposition, 1 comma if clause; 1 missing word.

■ In keeping with the increased pace of business, the executive finds that he no longer has time to attend to much of his own detail work. He must now depend on his secretary to take care of many important matters that he formerly handled. He wants a truly competent and responsible assistant. If you can meet these requirements, many a harried executive will be eager and ready to roll out the red carpet for you—wall to wall!



Developing Word-Building Power

509 SHORTHAND VOCABULARY BUILDER

-ng

-ngk

-ngk

2 le a ley my ley

Ted, Etc.

3 Dem, Tem

4

- 1 Bring, wrong, angle, lengthy, longingly, belong.
- 2 Frank, inkling, drink, distinctive, succinct, functional.
- 3 Adapted, created, creditor, debtor, detail, deduct.
- 4 Damage, demand, customer, system, contemplate, medium, seldom.

Building Transcription Skills

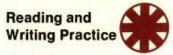
510

Business Vocabulary Builder inducing Persuading; convincing.

patronage The trade of customers.

grievances Complaints.

litigation Legal action.



511 The Business Letter and Collections

up to date no noun, no hyphen whole

So 29. 1 for an proper of the servences

of it is a company of the grievances

of intro

of of the company of the grievances

of of the company of the grievances

of of the company of th men of the service of 512 The Business Letter and Adjustments

512 The Business Letter and Adjustments

513 The Business Letter and Adjustments

514 The Business Letter and Adjustments

515 The Business Letter and Adjustments

517 The Business Letter and Adjustments

518 The Business Letter and Adjustments

519 The Business Letter and Adjustments

519 The Business Letter and Adjustments

510 The Business Letter and Adjustments

610 The Business Letter and Adjustmen **♦ LESSON 60**

no noun, no hyphen LETTER 513 The Sales Letter leath-er-bound hyphenated before noun hyphenated before noun LESSON 60 ® 327

DICTATION IN THE OFFICE

At this stage of your shorthand progress you have read and written many thousands of words. You have also taken thousands of words of dictation on familiar material as well as new material. Consequently, your shorthand skill has grown considerably—probably much more than you realize. You could now take dictation in a business office, provided the dictation was not too fast or too difficult.

Until now, your study of shorthand has been carefully controlled. The dictation has been given under ideal conditions. It has been given smoothly and evenly because your skill develops best in that way. Most of the dictation you have taken has been timed, enabling you to progress easily

from one level to the next. The timing has also made measurement of your skill possible.

You will find, however, that taking dictation in an office is quite different from taking dictation in the classroom.

OFFICE-STYLE DICTATION

Your employer is not concerned with the development of your shorthand speed. He assumes that you have adequate skill the first day that you report for work. In order to keep up with the dictation, it is very important for you to develop your shorthand speed to the highest possible level.

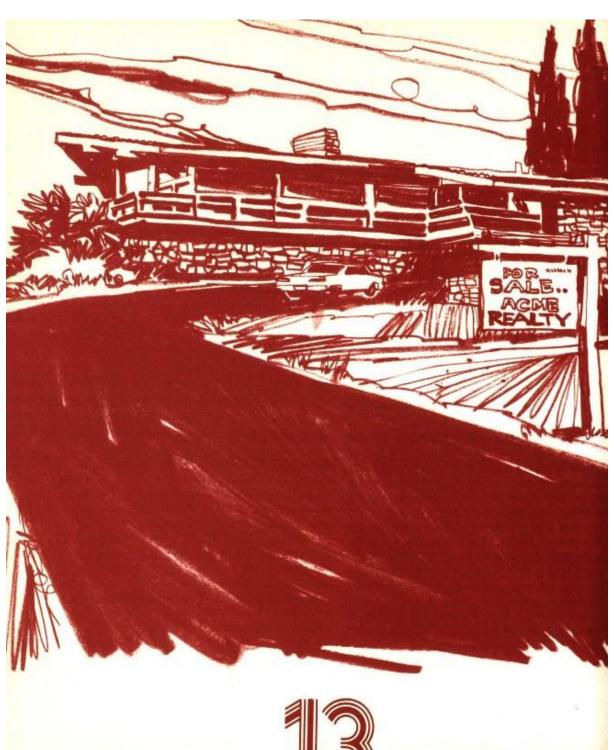
The businessman will not always dictate smoothly and evenly. Depending on the flow of his thoughts, his dictation will be slow at times and very fast at other times. Your responsibility as a stenographer will be to keep up with the dictation regardless of the speed. It is essential that you have a reserve which will enable you to take even the fastest dictation. You will quickly become accustomed to office-style dictation if you have sufficient speed. The more speed you possess, the easier office-style dictation will be for you.

Sometimes a businessman will decide to change a sentence while he is dictating or after he has finished dictating. At other times he may ask that you take out a word, a sentence, or an entire paragraph. After the dictation has been completed, he may ask that a word or more be inserted or transposed. And the dictation will never be timed! This type of dictation is normal in every business office, and the stenographer must learn to make changes in her notes easily and quickly.

In order to help you learn to take office-style dictation, beginning with Lesson 61—and in the first lesson of each chapter thereafter—you will study some of the problems you will meet when you take dictation in a business office.

You will learn how to make short deletions during dictation and after the dictation has been completed. You will learn the easiest way to make insertions in your shorthand notes in case the dictator wants to add something after he has finished dictating a sentence. You will also learn the most efficient way to restore words, phrases, or sentences to your shorthand notes if the dictator decides to put back something he has told you to delete. You will also learn the best way to handle both short and long transpositions if the dictator decides to change the order of words, phrases, or sentences.

By following the instructions given in the lesson, you will soon be able to take and transcribe office-style dictation efficiently and accurately.



Real Estate



Developing Word-Building Power

515 BRIEF FORMS AND DERIVATIVES

	V	of	<u> </u>	og	up_	-
-	2	ág	e e	1	3	3
	n	1.	~	m	7	n
	M	me	No	1	1/2	1
	ν	P	~	6	4	16.
	V	N	n	ne	12	12

- 1 What, whatever; when, whenever; recognize, recognition.
- 2 Where, wherever, anywhere; wish, wishes, wishful.
- 3 Work, working, worker; world, worldly, worlds.
- 4 Worth, worthless, worthy; subject, subjected, subjective.
- 5 Short, shortly, shorten; object, objected, objective.
- 6 State, states; street, streets; value, valuable.

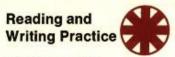
Building Transcription Skills

516

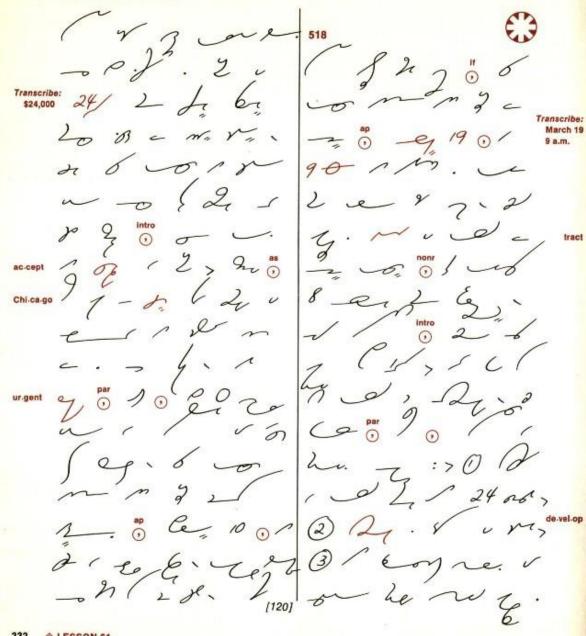
Business Vocabulary Builder tract Area of land.

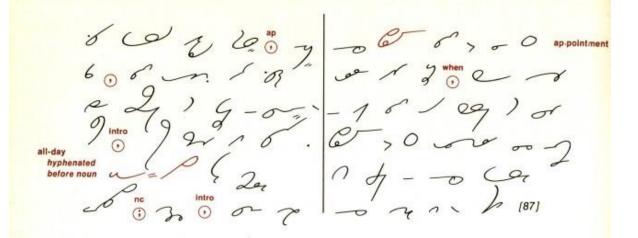
authorization Official permission.

untoward Adverse; unlucky.



517 Brief-Form Letter





522 Transcription Quiz Up to this point, you have been told the type of punctuation that was necessary to punctuate each Transcription Quiz correctly. You have also been told how many missing words you were to supply. Beginning with this lesson, it will be necessary for you to determine without any guidance which marks of punctuation are necessary and what words are missing.

2 - le 2, 7 8 ... (9 v. 2 2 - le 2, 7 8 / 8 vo j 6 6 - - v - - 2. (0) 6 M. ow. r o o d, 2 (y o o 8 3 ub e. eq - o ooi a og by on (v, o m) y 6 / 5 [82]

■ The secretary with an eye to the future takes her responsibilities seriously and gives her best to every assignment.

Short Deletions

A businessman will occasionally decide to delete—take out—a word or a phrase or even a sentence that he has dictated. For example, he may say:

The pamphlet describes completely the investments we suggest—take out completely.

To indicate this deletion, you would simply strike a heavy downward line through the word thus:

to Marinon.

Sometimes he may simply repeat the sentence without the word or phrase that he wishes to omit. He may say:

The enclosed pamphlet describes and illustrates what we have in mind-no, the enclosed pamphlet describes what we have in mind.

To indicate this deletion, you would mark out in your notes not only the word illustrates but the word and as well.

I so My tonal 9- -d.

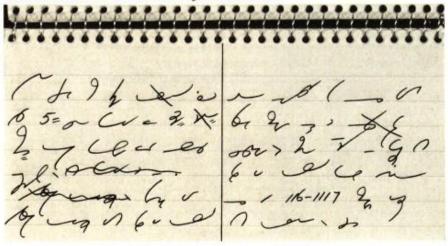
If only one word or short expression is to be taken out, use a heavy downward line; if several words are to be taken out, use a wavy line. The dictator may say:

I feel, therefore, that I cannot accept your offer-no, scratch it out.

In your notes you would show this deletion thus:

2 year og no

523 Illustration of Office-Style Dictation





Building Phrasing Skill

524 USEFUL BUSINESS-LETTER PHRASES

Thank

1 C 3 3 2 2 2 2 0 6 2

Each

2 h 2 - 2 2 2 20 20

For

32029 4 1 3 h 1

Omission of Words in Phrases

4 N NO 19 N 29 2 -6

- 1 Thank you, thank you for, thank you for your, thank you for your order, thank you for this, to thank you for, I thank you, we thank you.
- 2 Each one, each month, each other, each morning, each time, each day, each night.
- 3 For me, for myself, for ourselves, for themselves, for yourself, for its, for the.
- 4 One or two, two or three, three or four, one of the, some of these, none of them, many of the.

525 GEOGRAPHICAL EXPRESSIONS

120 N 6, 6 6 6 2 d 2 r 2 20 20 20

- Philadelphia, Medford, Billings, Madison, Boise, Pierre.
- 2 Georgia, Montana, Connecticut, Delaware, Florida, Hawaii, California.

Building Transcription Skills

526 SIMILAR-WORDS DRILL ■ hole, whole

hole An opening.

1. in I Lux

There is a hole in the floor.

whole Entire.

in f , 1.

The whole job is done.

527

Business Vocabulary Builder vibrating Shaking; quivering.

thermostat Device to regulate heat.

hazardous Dangerous.

Reading and Writing Practice



528 Phrase Letter

200-92 m 00 m 1200-92 m 00 100-6-626 CO 16 1. 9=9-8, 6 1. 9=9-8, 6 1. 0 co 16 1. 0 c

1 :8 Er m. 2 [105]

past (u_1) u_2 u_3 u_4 u_5 u_6 u_6 u_7 u_8 u_9 u_9 gauge w:>0 (h g & Ce h - 6. 6

2 2 0 6 6

2 2 0 6 6

2 1 2 2 0 7 6 6

2 1 2 0 7 7 6 7 0 1 2 7 6

vibrating & 1 2 1 7 7 1 0 1 0 2 7

no 1 0 1 0 2 7

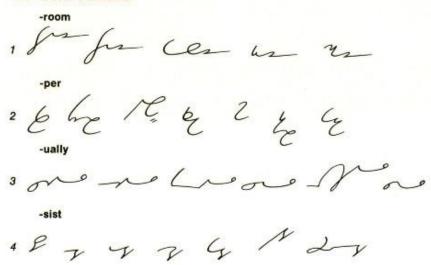
hole in 1 7 1 9 6 n [103] **⊕ LESSON 62**

535 Transcription Quiz Supply the necessary punctuation and missing word.



Developing Word-Building Power

536 WORD FAMILIES



- 1 Bedroom, bathroom, playroom, showroom, washroom.
- 2 Paper, bookkeeper, Draper, sharper, upper, shopkeeper, proper.
- 3 Actually, mutually, punctually, annually, individually, equally.
- 4 Assist, insist, resist, consist, persist, desist, pharmacist.

Building Transcription Skills

537 SPELLING FAMILIES ■ ie, ei

One of the most troublesome letter combinations in the English language is the ie, ei pair. A few basic rules cover most of the words in which these letters appear.

1 i comes before e:

con-ve-nient niece friend
piece chief be-lieve

341

2 except (a) after c: re-ceipt de-ceit re-ceive (b) when the combination has the sound of a: heir neigh-bor But, unfortunately, there are some exceptions: ef-fi-cient ei-ther lei-sure Watch for the ie, ei combinations in the Reading and Writing Practice. 538 appropriate (adjective) Satisfactory. Business Vocabulary punctually Exactly on time. Builder pros and cons Reasons for and against. Reading and **Writing Practice** 539 540 ap-pre-ci-ate de-scrip-tive

Reed's 16 8, 00 by - 0, 00 or 0)

- of of of of or of 36 m es s 1 138] -6 -6 16 0 - 9 20 LESSON 63 ®

545 Transcription Quiz Supply the necessary punctuation and the missing word.

Placing Short Letters by Judgment

When you become a stenographer, you will, of course, be expected to take dictation and transcribe it accurately and rapidly. You will be expected to spell all words correctly and to supply proper punctuation.

You will, in addition, be expected to place each letter attractively on the letterhead so that the appearance of the letter will make a good impression on the person to whom it is addressed.

Experienced stenographers acquire the knack of placing letters by judgment; they do not use a placement scale. They glance at their notes and decide that the left-hand margin should be "about here" and the right-hand margin "about there"—and produce letters that are pleasing to the eye.

Most of the average businessman's dictation consists of short letters letters of approximately 100 words. The suggestions given below will help you acquire the knack of placing short letters by judgment.

On page 347you will find Letter No. 17 of Gregg Shorthand for Colleges, Volume Two—a short letter—as it was written in shorthand by an experienced stenographer and the transcript she produced. Notice that the shorthand for this letter required a little more than half a column in her notebook.

Make a shorthand copy of Letter No. 17 and determine how much space this short letter requires in your shorthand notebook. If your notes are small, they may require less space than the notes on page 347; if they are large, they may require more space.

Whenever your notes for a dictated letter require approximately the same space in your notebook that they require for Letter No. 17, here is what you should do to place the letter attractively on the letterhead, assuming that your machine has elite—small—type:

- 1 Set your margin stops about two inches at the left and two inches at the right.
- 2 Insert your paper or stationery pack and type the date two lines below the last line of the letterhead.
- 3 Start the inside address about 4 inches from the top of the paper. (About 3½ inches from the top if your machine has pica—large—type.)
- 4 Then transcribe the body of the letter.

If you follow these suggestions for placing a short letter of approximately 100 words, you will always produce letters that will make a good first impression on the reader.

Connecticut State College

EASTFORD, CONNECTICUT 06242

Miss Janet Weber 753 Main Avecue New Naven, Connecticut D0513

Dear Miss Waber:

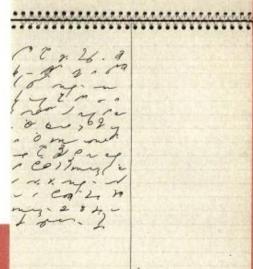
We think you have made a wise choice in deciding to fur-ther your education by attending college. More jobs will be open to you seem you graduate, and you will be able to earn a higher salary.

After reviewing your high school records, Miss Neber, we find that you are eligible to apply for several scholarships bers at Consections State College. Enclosed are the application forms for these scholarships. We are also sending you our general catalog.

Very sincerely yours,

Joseph R. Davis Joseph R. Devis Registras

J30106





Developing Word-Building Power

546 WORD ENDINGS

-ingly

1 9° 260 60 7° 200 000

2 20 2 00 / 9 00

-ment

3 2/ ear 6 E, (6-2

-burg

4 4 ca by of rg 27 ?

- 1 Exceedingly, unhesitatingly, appealingly, entertainingly, overwhelmingly, willingly.
- 2 Family, easily, readily, temporarily, steadily, heavily, heartily.
- 3 Development, elementary, basement, assessments, temperament, moment.
- 4 Pittsburgh, Plattsburg, Petersburg, Gettysburg, Greensburg, Williamsburg, Newburgh.

Building Transcription Skills

547 COMMON PREFIXES ■ im-

im- not

immobile Not movable; fixed.

impassable Not passable; inaccessible.

impossible Not possible; not capable of occurring.

impolite Not polite; rude.

immature Not mature; undeveloped.

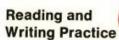
548

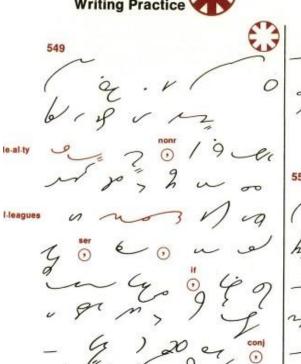
Business Vocabularly Builder realty Real estate; property.

converted changed over; remade.

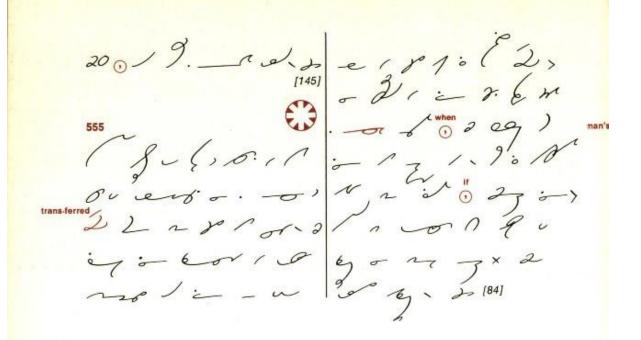
mart Store; market.

unhesitatingly Promptly.





553 hyphenated before noun hyphenated



556 Transcription Quiz Supply the necessary punctuation and the missing words.

(2 ce 2 -0 to ~ 7 6

e 2 le 2 -0 to ~ 7 6

e 2 le 2 -0 to ~ 7 6

- bev, - 2 (mi) 4 2 11

2 m - bev, - 7 7 6

e 2 1 7 9 3 0 6 2 1 bev, 10

brown 1 0 7 6 2 2 - 1

ug v = 2 6, 2, 11181



Developing Word-Building Power

557 SHORTHAND VOCABULARY BUILDER

Ea, la Tern, Term, Etc.

- 1 Simplify, familiarize, provide, buyer, decide, price.
- 2 House, around, ground, surround, allow, town.
- 3 Area, create, negotiate, appreciated, brilliant, initiate.
- 4 Pattern, turn, attorney, term, determine, terminal.

Building Transcription Skills

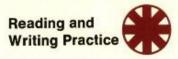
558

Business Vocabulary Builder

familiarize To aquaint.

reputable Of good reputation; respected. negotiations Business transactions.

353



559 Buying a Home

€ 6 0 600. 80 one n. 1 d. 10 miliarize = 2 2 min - 03 600. reputable 2^{1} $2^$ er 2, m m.

Some dealers) ey {

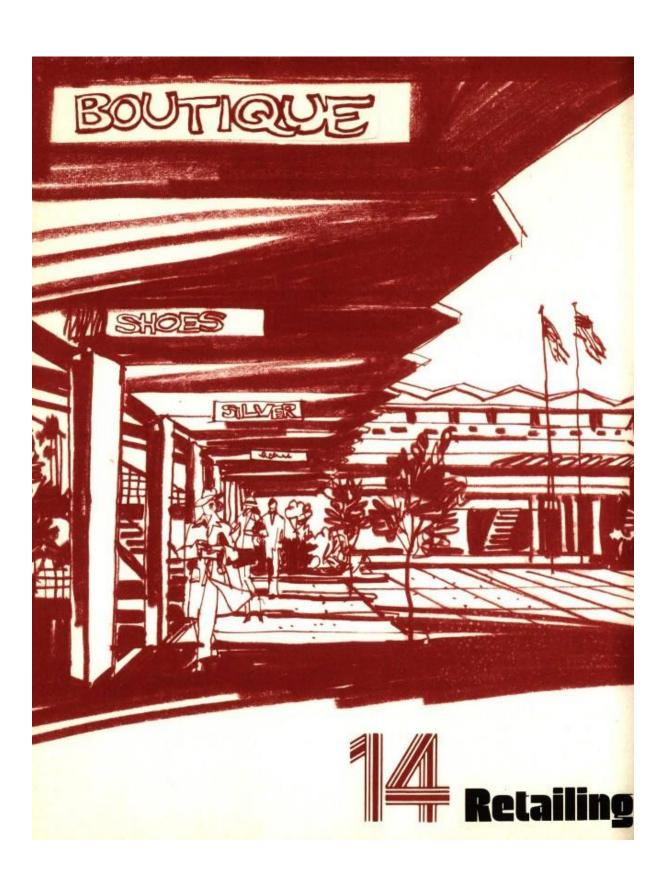
Some deal

1 2 mplo 2 mplo o og ce. intro

2 2 2 2 2 2 2 2 2 2 2 2 2 3 5 1385] 66 (B) m 26 > 560 Selling a Home It is green of more of the control o

If you have . \bigcirc . comparable $\frac{1}{2}$ $\frac{1$ 100 intro

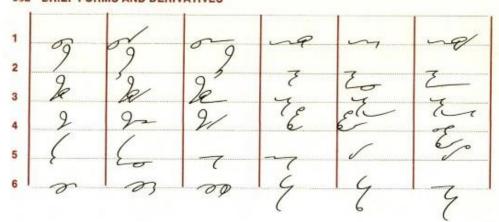
1 0 9 00 1, - a, 2 m/2, or { d d ~ m, h 2, m/2, m or 19, u 2 m 2 ce.





Developing Word-Building Power

562 BRIEF FORMS AND DERIVATIVES



- 1 Acknowledge, acknowledged, acknowledgment; recognize, recognition, recognized.
- 2 Advantage, advantages, advantageous; newspaper, newspaperman, newspapermen.
- 3 Advertise, advertised, advertisement; responsible, responsibility, responsibilities.
- 4 After, afternoon, afterward; experience, experienced, inexperienced.
- 5 Business, businessman; important-importance, unimportant; ordinary, ordinarily.
- 6 Character, characters, characterize; probable, probably, improbable.

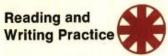
Building Transcription Skills

563

Business Vocabulary Builder

deteriorate To waste away.

deprive To keep from the enjoyment of something; deny.recipient One who receives.



564 Brief-Form Letter

suit-cases 565 good-look-ing hyphenated

(oh - out on my Gue color. Tul Pol-ly's Left - To of of ser pa-tience

The partience of the partience of

6.0, $\sqrt{3}$. $\sqrt{3}$.

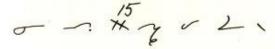
569 Transcription Quiz Supply the necessary punctuation and the missing word.

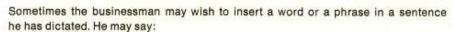
Short Insertions and Changes

Occasionally a businessman may change his mind about a word or phrase after he has completed a sentence. He may say:

I am enclosing 11 copies of the form-change 11 to 15.

You would indicate this change in your notes thus:



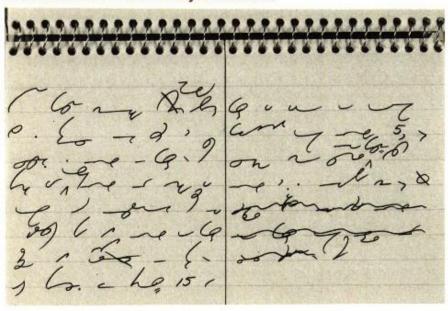


I am enclosing 15 copies of the form-make that 15 copies of the latest form.

You must be on the alert so that you can quickly find the point at which the addition is to be made. When you find the point, insert the word or phrase with a carat, just as you would in longhand, thus:

o - 15 y 0,2.

570 Illustration of Office-Style Dictation



STYLE

DICTATION



Building Phrasing Skill

571 USEFUL BUSINESS-LETTER PHRASES

- 1 Very much, very well, very glad, very good, very important, very satisfactory.
- 2 Each month, every month, months ago, several months ago.
- 3 Have done, I have done, to be done, has done, should be done, could be done, will be done.
- 4 Few days, few minutes, few months, few days ago, few minutes ago.
- 5 Will be, will be able, you will be, you will have, you will find, we hope you will.

572 GEOGRAPHICAL EXPRESSIONS

1 Go y mg & by g g

- 1 Brownsville, Knoxville, Greenville, Nashville, Jacksonville, Ashville, Louisville.
- 2 Canada, Canadian, America, American, United States, United States of America, Puerto Rico.

Building Transcription Skills

573 SIMILAR-WORDS DRILL ■ purpose, propose

purpose (noun) An intention.

- 4, no no.

Our purpose is to create goodwill.

propose (verb) To offer for consideration.

er COPOG.

Here is the plan that we propose.

574

Business Vocabulary Builder portable Easily movable.

alternative Different route or method.

in vogue In fashion; popular.

Reading and Writing Practice



575 Phrase Letter

LESSON 67 ®

365

2 · Ce G/0 ~ 2 ~ 173] LESSON 67

@ e 2 6 168_s well-trained hyphenated before noun 367

580 Transcription Quiz Supply the necessary punctuation and the missing words.

(6, 1, 2) (6, 2) (6, 6) (6, 6) (7, 6) (6, 6) (7, 6)



Developing Word-Building Power

581 WORD FAMILIES

-or

1 2 m m hym -m m my

-ert

2 & e e & e & e &

Adv.

3 A D D D D D D D D D

Thing

4 6 2 6 7 2 66

- 1 Floor, store, bookstore, more, nor, original.
- 2 Expert, alert, insert, exert, concert, assert, dessert.
- 3 Advance, adventure, advise, adverse, advancement, advocate.
- 4 Thing, something, anything, nothing, everything, plaything.

Building Transcription Skills

582 COMMON PREFIXES ■ en-

en- in, into

enact To make into law.

enroll To register in.
enter To go in.
entrance A way in.

583

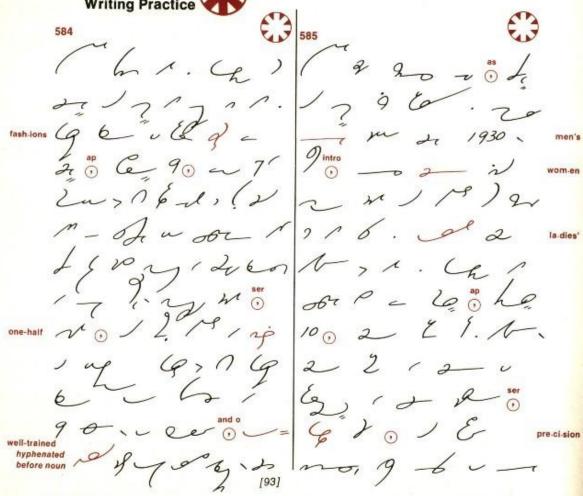
Business Vocabulary Builder

precision Exactness.

functional Workable; useful.

browse Look around leisurely.

Reading and Writing Practice



370 @ LESSON 68

m, Ce e m m g. no 6 m

- G 1, 2 ch. ol - d.

G 1, 2 ch ol - d.

To 1 1 2 ch ol - d.

To 3 ch ol - d.

To 2 ch ol - d.

To 3 ch ol - d.

To 4 ch ol - d.

To 3 ch ol - d.

To 4 ch ol - d.

To 5 ch ol - d.

To 6 c 2000 mon? of the Nash's

590 Transcription Quiz Supply the necessary punctuation and the missing words.



Developing Word-Building Power

591 WORD BEGINNINGS AND ENDINGS

Mis-

- 1 Mistake, misplace, misprint, misrepresent, misinterpret, misunderstood.
- 2 Telegram, diagram, cablegram, radiogram, monogram.
- 3 Express, expect, exactly, extend, example, examine, extra.
- 4 Wilmington, Lexington, Washington, Huntington, Burlington.

Building Transcription Skills

592 GRAMMAR CHECKUP ■ possessive with gerund

A gerund is a verbal noun ending in ing.

Verb	Gerund		
work	working		
need	needing		
take	taking		

Be sure to use the possessive case for nouns and pronouns that precede gerunds.

Joan's working caused her family no problem.

Our commission depends on our (not us) finishing on time.

Note: Be especially careful when transcribing the pronoun your before a gerund. Stenographers often transcribe the brief form you-your as you.

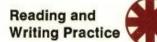
I would appreciate your (not you) checking into this matter.

593

Business Vocabulary Builder partial Part; incomplete.

illegally Unlawfully; outside the law.

suites Sets of furniture.



594

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7 2 [109] **⊕ LESSON 69**

w. 4) 300 20 e o is well-known hyphenated before noun de-vel-ops 20= 6 2 2 2 100 p Transcribe: 20-min-ute 3,10000 to 29 hyphenated before noun ~ 6 h 6 3 11301 0 16 t = 1 1371 LESSON 69 ® 377 600 Transcription Quiz Supply the necessary punctuation and the missing word.

Ph. 100 32 3. 26 6 1. 3 6 4 00 1 - 80) non on g. f 6 " eq n e s. 21 1 9. on non mon 21 1 9. on non mon 21 1 9. on non mon 21 1 1 2 1 2 1 2 1 2 1 1011



Developing Word-Building Power

601 SHORTHAND VOCABULARY BUILDER

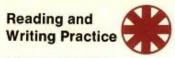
- 1 However, within, worthwhile, notwithstanding, someone, somewhere, everybody.
- 2 Development, devoted, device, different, differences, definite, defray.
- 3 Industry, indicate, independent, center, central, continent.
- 4 Counter, discount, allowed, surrounded, recounted, countless.

Building Transcription Skills

602

Business Vocabulary Builder innovations New developments; new inventions. frugality Thriftiness.

phenomenal Remarkable.



603 Changes in Retailing

20, 50 dy sor 16) & s filazas v y ep o le de
(1 6 >
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The sales Se 604 The Discount Store fru-gal-i-ty LESSON 70 ® 381

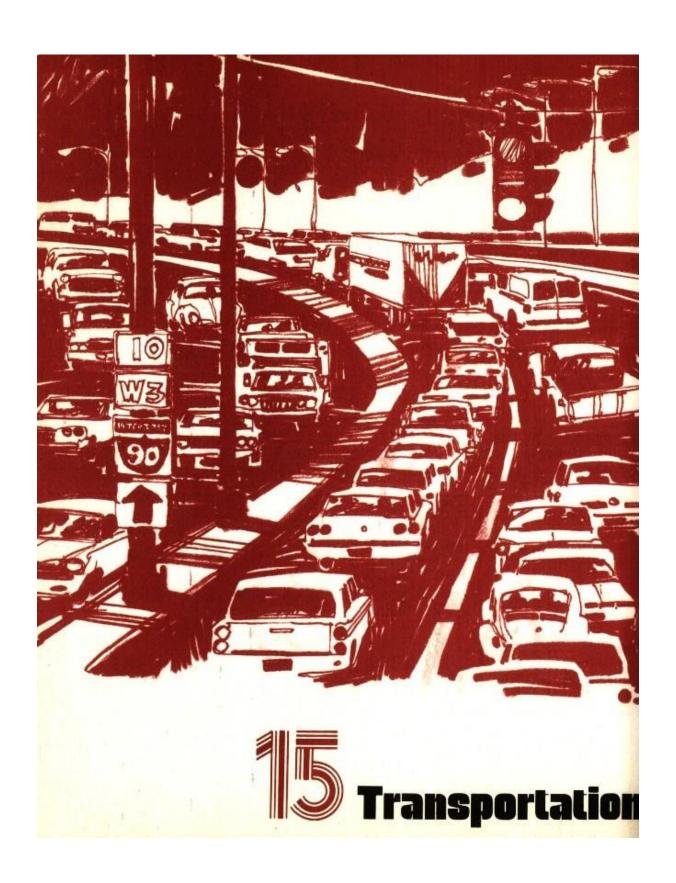
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(a) 181 181 re 3.

(b) 2 - 6 (a) 2 - 6 (a)





Developing Word-Building Power

609 BRIEF-FORMS AND DERIVATIVES

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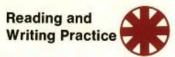
- 1 Circular, circulars; govern, government; railroad, railroads.
- 2 Company, companies, accompanies, accompanied; never, nevertheless.
- 3 Correspond-correspondent, corresponded, correspondingly; worth, worthless, worthy.
- 4 Enclose, enclosing, enclosure, enclosed; opportunity, opportunities.
- 5 Envelope, envelopes; ordinary, extraordinary; work, workable.
- 6 Ever-every, everyone, everywhere, everybody; purpose, purposely.

Building Transcription Skills

610

Business Vocabulary Builder counselors Guidance personnel.

destination The ending place of a journey.



611 Brief-Form Letter

intro

weights of Parameters of the p 21 0 1 24 2 - 1 3 en.trance

616 Transcription Quiz Supply the necessary punctuation and the missing word.

(ne 3 0.) eg c 26, -u 26, 2 2 - 0 0 0 , 2 7 - 6. 1 2 4 6 5 6) è 1 y 14 2 u ~, 15 u 16, 2 2 3 - m 0 ? (2 -) 6 = 20 ~ 100 1 ~ 100 1

Restorations

There will be times when your employer will dictate the word or phrase and then change it. Upon reflection, however, he will decide that the original word or phrase was better. He might say:

The work he did was satisfactory-no passable; oh, perhaps satisfactory is better.

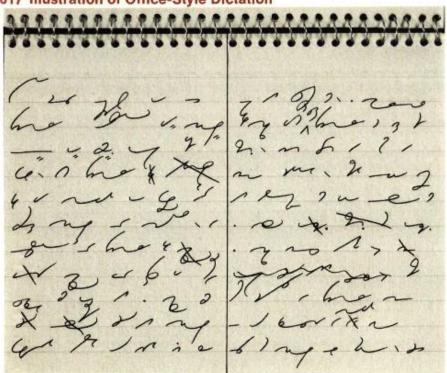
The best way to handle this situation is to write the restored word or phrase as though it were a completely new form. You write the word satisfactory; then strike it out and substitute passable; finally, strike out passable and rewrite satisfactory. Your shorthand notes would look like this:





Do not try to indicate that the original outline for satisfactory is to be restored. This attempt may make your notes difficult to read, with the result that you may not be able to transcribe them correctly.

617 Illustration of Office-Style Dictation





Building Phrasing Skill

618 USEFUL BUSINESS-LETTER PHRASES

- 1 To the, to that, to them, to it, to keep, to go, to gain.
- 2 As you know, as you may, as you are, as you will, as you will not, as you will have.
- 3 I do not, you do not, they do not, we do not, do not have, we do not have, they do not have.
- 4 I want, we want, you want, he wants, if you want, they want, do you want, who wanted.
- 5 One of the, one of the most, one of the best, in the future, during the past, as a result, will you please.

619 GEOGRAPHICAL EXPRESSIONS

1 h = 9 by reg eg cog

- f Chicago, New York, Pittsburgh, Parkersburg, Greensburg, Harrisburg, Plattsburg.
- 2 Illinois, Iowa, Kansas, Kentucky, Texas, Utah, Idaho, Montana.

Building Transcription Skills

620 SIMILAR-WORDS DRILL . affect, effect

affect To influence; to change.

(on - 2 - 201 6.

The transaction will affect our financial picture.

effect (noun) Outcome; result,

12 - (m) 2 1×

What effect will the discussion have on the audience?

effect (verb) To accomplish; to bring about.

212. 1 000.

We want to effect a settlement of your account.

621

Business Vocabulary Builder working capital Cash available for general business expenses.

acute Critical.

revitalize Bring new spirit or life to.

Reading and Writing Practice

ce

622 Phrase Letter

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- C - bad-ly need-ed no hyphen after ly 623 ve 0 8 [142] **⊕ LESSON 72** 392

lit-tle-used hyphenated 627 Transcription Quiz Supply the necessary punctuation and the missing words.



Developing Word-Building Power

628 WORD FAMILIES

Ins-

- 1 Instant, install, instruct, institute, instigate, instrument.
- 2 Attention, intention, detention, contention, pretention, inattention, retention.
- 3 Holder, stockholder, shareholder, leaseholder, householder.
- 4 Result, consult, insult, resulted, consulted, insulted.

Building Transcription Skills

629 SPELLING FAMILIES ■ des-, dis-

Words beginning des and dis are often pronounced alike in such words as describe and disturb. Study the words in the following list so that you will know how to spell them correctly.

Words Beginning with Des-

de-spite	de-scribe	de-stroy
de-sire	de-sign	de-spair

Words Beginning with Dis-

dis-turb

dis-cern

dis-agree-ment

dis-ap-point

dis-agree

dis-burse

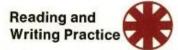
630

Business Vocabulary Builder

debris (pronounced de-brē) Remains of something broken or destroyed; rubble.

agenda A list of things to be done.

proxy Written authorization to act for another.



631 de-te-ri-o-rat-ed 632 de-bris Transcrbe:

Ce - 2 20 9 0 3 6 120 troight

by on 2 2 4 5 0 7 7 9

Company's 2 2 26, 73?

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Company's 2 2 26, 73?

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Company's 2 2 26, 73?

Company's 2 2 26, 73.

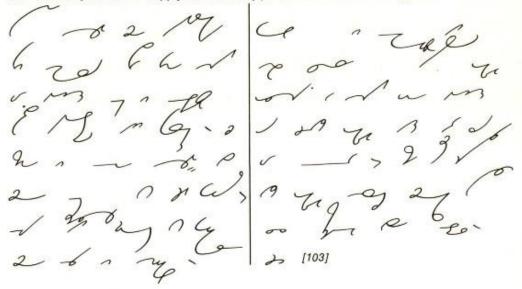
Company's 2 6 12 25 [126] V - 25 [117] **3** 1 mil , a L - a 3 8 - o viv v y 2 e a 2 50 2 y y e b 2 r. e. LESSON 73 ®

⊕ LESSON 73

. Te 2 :-> Ce ~ -0 / 161-2 - 3 - 0 5 555/ V 1/6/>
2 - 10 1 Extension 1161

2 - 10 1 101

636 Transcription Quiz Supply the necessary punctuation and the missing word.



■ Morale in the individual is his zest for living and working—or lack of it. The person with high morale believes in himself, in his future, and in others. He thinks his work is worth doing and that he is doing a good job at it. High morale helps him to take minor irritations in stride, to work under pressure when necessary without blowing up, to get along with people who want to take more than they give. High morale makes a person unbeatable.—Laird and Laird



Developing Word-Building Power

637 WORD BEGINNINGS AND ENDINGS

Trans-

- 1 Transfer, transferred, translate, transmit, transmitted, transform.
- 2 Available, reliable, reasonable, suitable, creditable, valuable.
- 3 Alternative, also, Albany, almost, alter, alteration, altogether.
- 4 Furniture, feature, creature, nature, stature, miniature, secure.

Building Transcription Skills

638 GRAMMAR CHECKUP ■ pronoun after than or as

You can determine which pronoun to use after than or as by mentally adding the words that make a complete clause.

I want to go with you rather than him. (rather than go with him)

Jane can type the paper as well as I. (can type the paper)

No one knows better than I that you are dependable. (better than I know that you are dependable)

639

Business Vocabulary Builder fragile Easily broken.

meticulous Extremely careful.

effects (noun) Movable property.



220/00.0048 226, -1 1. 50, or 1 1. 50, or **⊕ LESSON 74**

LESSON 74 ® 403

645 Transcription Quiz Supply the necessary punctuation and the missing words.



Developing Word-Building Power

646 SHORTHAND VOCABULARY BUILDER

- 1 Century, dependent, recent, rent, rented, rental, sent, current.
- 2 Areas, created, appreciated, negotiations, brilliance, initiate.
- 3 Single, ring, rang, length, bring, tangle.
- 4 Distance, distances, tennis, attention, retention, continue, intended.

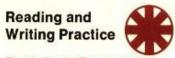
Building Transcription Skills

647

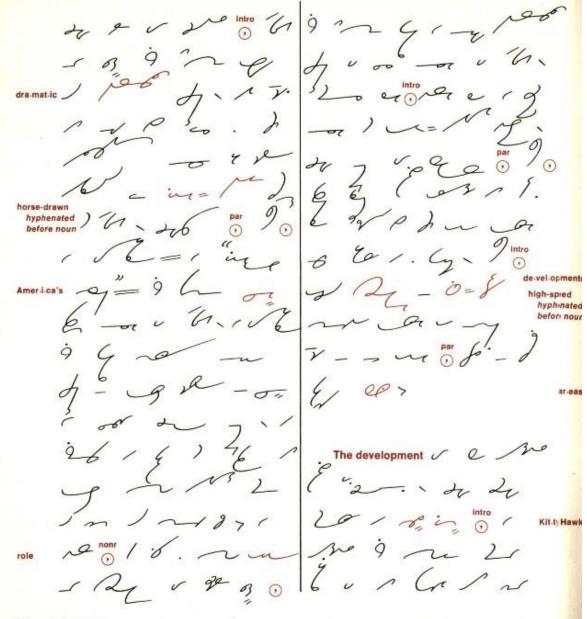
Business Vocabulary Builder traumatic Shattering; staggering.

alleviate Lessen; relieve.

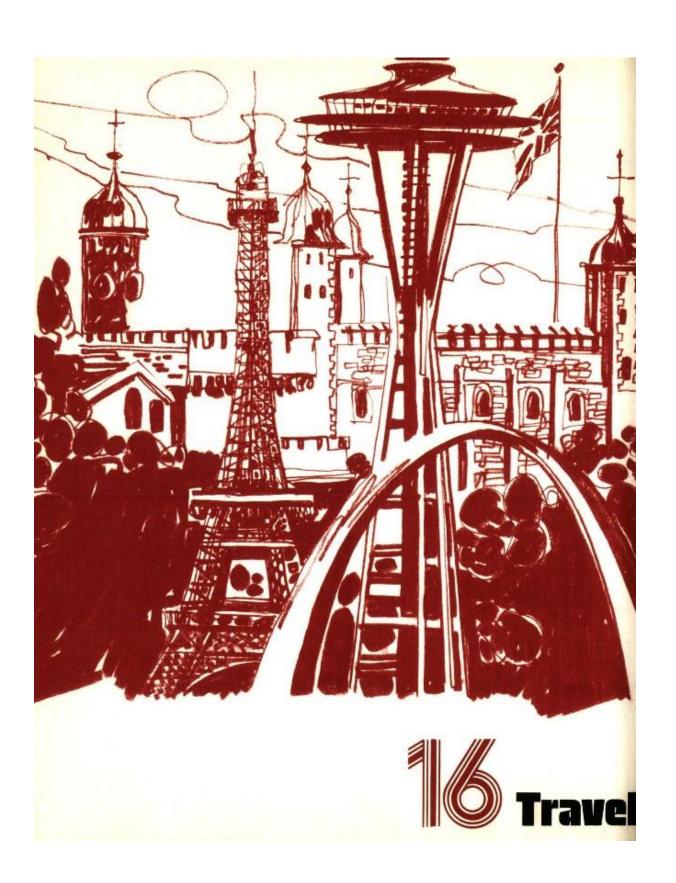
alter Change. (Do not confuse with altar which is a place of worship.)



648 Revolution in Transportation



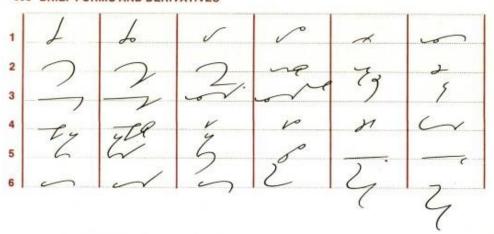
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Developing Word-Building Power

653 BRIEF FORMS AND DERIVATIVES



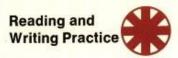
- 1 General, generally; ordinary, ordinarily; quantity, regular.
- 2 Govern, governed, government; recognize, responsible, send.
- 3 Manufacture, manufactured; regarding, regardless; several, such.
- 4 Merchant, merchandise; short, shortly; situation, progressed.
- 5 Object, objected; objective, idea, morning, mornings.
- 6 Organize, organized, organization; value, valuable, invaluable.

Building Transcription Skills

654

Business Vocabulary Builder scenic Beautiful.

itineraries Detailed plans for trips.
wistfully Longingly; wishfully.



655 Brief-Form Letter

(m 2 E 1 E 1 M - 2 > 5 [130] - Co. n M / m routes NPNR er de la 1201 I hak or or rooks by of ?

I so of in the of ?

I so of in the of .

I so of

LESSON 76 ®

659 Transcription Quiz Supply the necessary punctuation and the missing word.

Short Transpositions

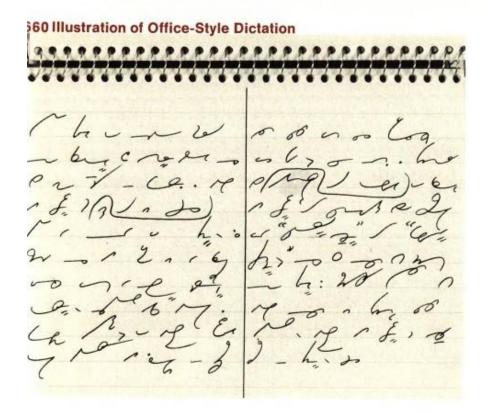
A businessman may decide to transpose a word or phrase for emphasis or some other reason. The simplest way to indicate the transposition of a word or phrase is to use the printer's sign for transposition. The businessman might say:

We are conducting a campaign for our cars in both weekly and monthly magazines-make that monthly and weekly magazines.

In your notes you would indicate the transposition thus:



You should then be careful, when you transcribe, to type the word and after the word monthly.





Building Phrasing Skill

661 USEFUL BUSINESS-LETTER PHRASES

Let Us

- 1 Let us, let us see, let us say, let us have, let us know, let us make.
- 2 Glad to hear, able to say, in addition to the, in order to obtain, up to date, seems to be.
- 3 Which is, which is not, which is the, which you, which you are, which you can, which you will, which we are, which means.
- 4 To make, to know, to do, as soon as possible, your order, I hope you are, we hope you will, to us.
- 5 That the, that they, that is, that is not, that is the, that are, that will, that would, that would be.

662 GEOGRAPHICAL EXPRESSIONS

1 a la bo f no re y

- 1 England, France, Germany, Spain, Norway, Denmark, Sweden.
- 2 United States, America, Pacific, Europe, Asia, Africa.

Building Transcription Skills

663 SIMILAR-WORDS DRILL . fair, fare

fair Just; clear weather.

2 1 2.

We want to be fair.

The weather is usually fair.

fare The price of transportation.

1,6,02x

Did you pay your plane fare?

664

Business Vocabulary Builder innovations New developments.

congenial Friendly; easy to know.

departure Act of leaving.

lodging Living accommodations.



665 Phrase Letter

rav-el

2 4 50 1 Par 600, CO 1 ml

20 "x y n q v rd) - v - 000 20 20 m - 3 - 4 / - 20 / 0 - v - 000 on or to on," (a. . _ r ry) 10, 16 69 0, 20 60; 8 mg

in 10, 16 69 0, 20 1, 19 ne, i. El 1 , 25/15/1

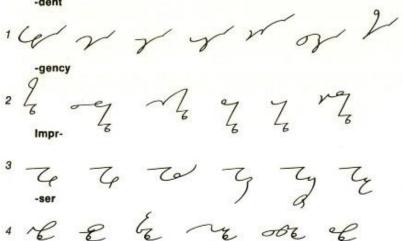
670 Transcription Quiz Supply the necessary punctuation and the missing words.



Developing Word-Building Power

671 WORD FAMILIES

-dent



- 1 President, confident, incident, resident, student, accident, evident.
- 2 Agency, emergency, contingency, urgency, regency, stringency.
- 3 Impress, impression, imprint, improve, improvise, improper.
- 4 Tracer, nicer, sponsor, grocer, announcer, eraser.

Building Transcription Skills

672 SPELLING FAMILIES ■ -cial, -tial

Be careful when you transcribe words ending in the sound of shul. Sometimes it is spelled cial; at other times, tial.

Words Ending in -cial

spe-cial ben-e-fi-cial ar-ti-fi-cial so-cial fi-nan-cial su-per-fi-cial Words Ending in -tial

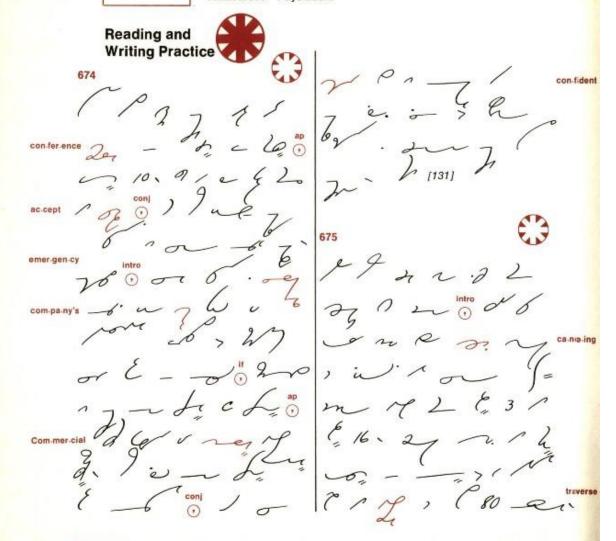
es-sen-tial po-ten-tial res-i-den-tial ini-tial con-fi-den-tial par-tial

673 Business

Vocabulary Builder traverse To travel across or through.

thesis Written account of a research project.

reimburses Pays back.



equip.ment $\frac{1}{9}$ $\frac{1$ LESSON 78 @ 423

Dene-Hillard

De **⊕ LESSON 78**

680 Transcription Quiz Supply the necessary punctuation and the missing word.

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Developing Word-Building Power

681 WORD BEGINNINGS AND ENDINGS

Turn, Etc.

- 1 Eastern, western, southern, turn, terminal, attorney, determine.
- 2 Interest, international, interview, interpret, interval, interrupt, interfered.
- 3 Other, together, altogether, either, neither, bothered, rather, gather.
- 4 Facility, responsibility, advisability, quality, reliability, personalities.

Building Transcription Skills

682 COMMON PREFIXES . inter-

inter- between

international Between nations.

intermediate In between; coming between two points.

interim The time between one event and another.

interval A space between two objects; a space of time between events.

intercede To come between.

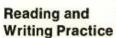
intermission The period between the acts of a performance.

683

Business Vocabulary Builder abroad Overseas.

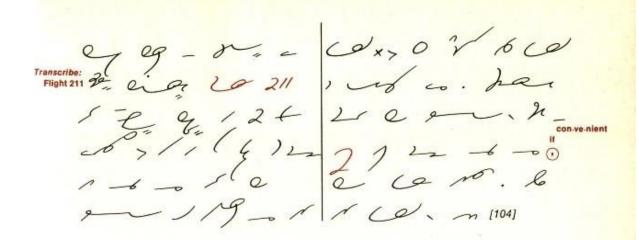
wholesale Price charged to retailers for subsequent sale to public.

amended Changed.

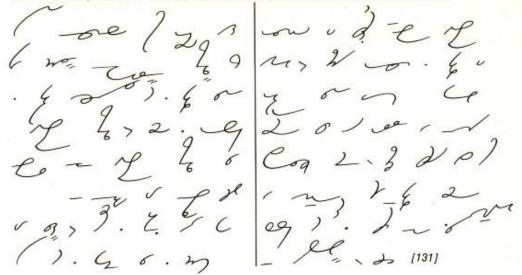




⊕ LESSON 79



688 Transcription Quiz Supply the necessary punctuation and the missing word.



An attractive, neatly typed letter signifies more than a responsible secretary; it becomes a sample of the taste and character of the company. No letter that a secretary mails out should ever be less than perfect.

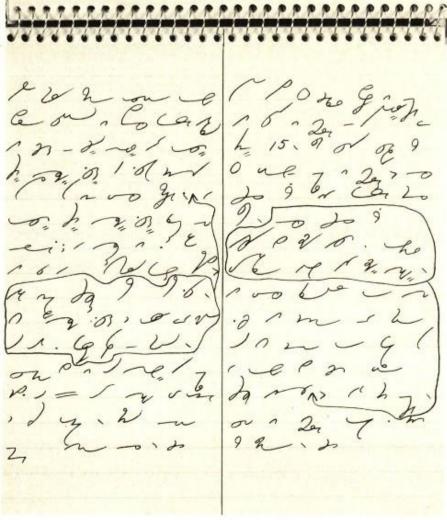
429

Long Transpositions

Occasionally your employer will decide that an entire sentence or even a paragraph would be more effective if it were transposed to another part of the letter. When this happens, the simplest way to show the long transposition is to encircle the material to be transposed and indicate the new position by an arrow.

689 Illustration of Office-Style Dictation







Developing Word-Building Power

690 SHORTHAND VOCABULARY BUILDER

- 1 Assistance, written, maintain, fortunately, intend, guidance.
- 2 Inquire, acquire, acquired, require, requirement, esquire.
- 3 Memory, memorable, remember, mention, recommendation.
- 4 Excuse, reputable, human, document, humor, unique.

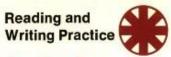
Building Transcription Skills

691

Business Vocabulary Builder **consul** Official representative of one country residing in another.

passport Official paper granted by one's own government authorizing international travel.

carriers Transportation companies.

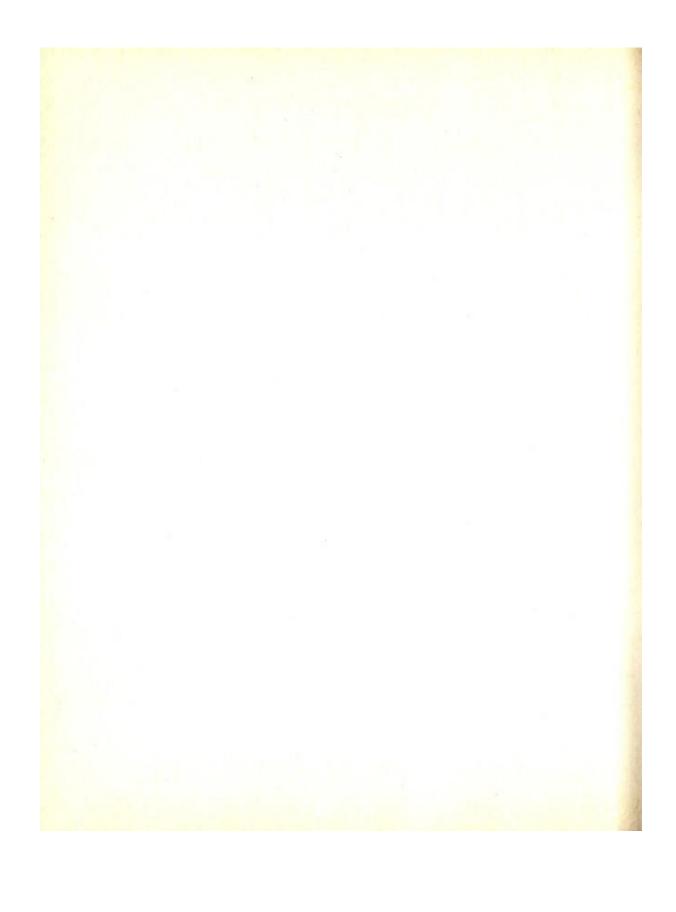


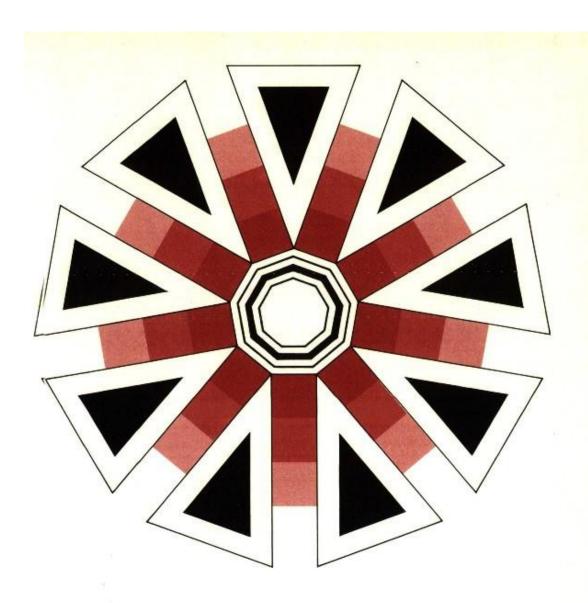
692 Travel Know-How

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APPENDIX

RECALL DRILLS

Joined Word Endings	111
1 -ment	2 2 6 6
re can En oz	10 -ual
2 -tion	or ore ra
p = 1 1 4 2p	or or
3 -tial	11 -ure
of nane, y	20 60 6 10 B
4 -ly	-6 2 pm
~ 50 8 -00 e	12 -self, -selves
5 -ily	3 - 1 2 2
8 9 9 to 20	7 7 7
6 -ful	13 -ort
9 n ng -0 2	6677
7 -sume, -sumption	14 -tain
2 2 2 2,	1661
4 4,22	15 -cient, -ciency
8 -ble	2223334
Meg Cy f 7	Disjoined Word Endings
9 -ther	16 -hood
o of mod	W/ -1/ p (1/
	4

17 -ward

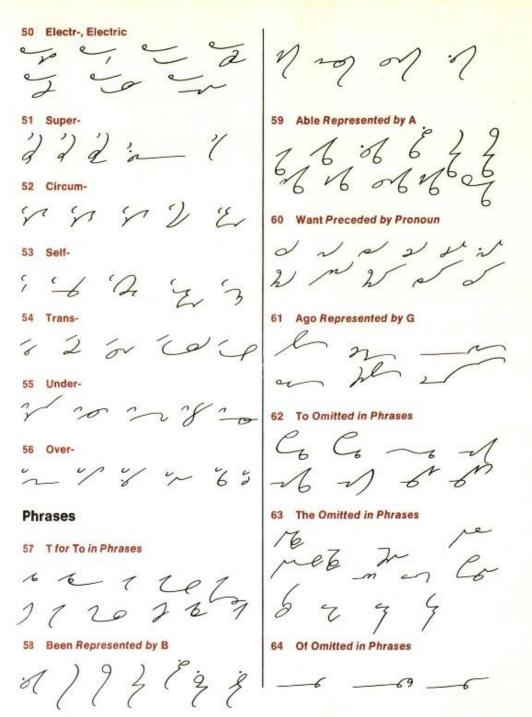
1/ 6/ -/ 2/ 2/ 2/ 2/ -rity

18 -ship

26 -lty

27 -rity 19 -cal, -cle on homen a te for 20 -ulate, -ulation Joined Word Beginnings

28 Per-, Pur-23 -gram



67 Special Phrases

67 Special Phrases

68 A Omitted in Phrases

69 A Omitted in Phrases

60 A Omitted in Phrases

61 A Omitted in Phrases

62 A Omitted in Phrases

63 A Omitted in Phrases

64 A Omitted in Phrases

65 A Omitted in Phrases

66 Intersected Phrases

67 Special Phrases

68 A Omitted in Phrases

69 A Omitted in Phrases

60 A Omitted in Phrases

61 A Omitted in Phrases

62 A Omitted in Phrases

63 A Omitted in Phrases

64 A Omitted in Phrases

65 A Omitted in Phrases

66 Intersected Phrases

ADDRESSES FOR TRANSCRIPTION

(The numbers of the following names and addresses correspond to the numbers of the supplementary letters in the Instructor's Handbook for Gregg Shorthand for Colleges, Diamond Jubilee Series, Volume Two, Second Edition.)

Chapter 1

- 1 Miss Jane Johnson, State Realty Company, 1201 Avenue B, Elkhart, IN 46514
- 2 Mr. D. C. Royal, National Products Company, 206 Wilson Road, Harrison, NY 10528
- 3 The Honorable John Kelley, Mayor of Springfield, Springfield, TX 75214
- 4 Mr. George Rusk, 1801 First Street, Westport, CT 06880
- 5 Mr. Keith Jackson, 814 Sixth Avenue, Dover, DE 19901

Chapter 2

- 6 Mr. Edward C. Hunter, 128 Madison Avenue, Tacoma, WA 98411
- 7 Mr. A. B. Weaver, 215 Beacon Street, Boston, MA 02143
- 8 Mr. H. M. Jamison, Manager, Governor Smith Hotel, 201 Elm Street, Dallas, TX 75201
- 9 Mr. Willard Preston, 18 Green Road, White Plains, NY 10601
- 10 The National Service Station, 1300 Crestwood, Denver CO 80222

Chapter 3

- 11 Mr. K. N. Brown, 41 South Street, Rockville, NH 03301
- 12 Mr. Carl Jackson, 160 Franklin Avenue, St. Louis, MO 66111
- 13 Mr. J. T. Newton, Director, Birmingham Regional Air Terminal, Birmingham, AL 36302
- 14 Mr. S. T. Houston, Manager, Customer Relations, Western Airlines, 156 Fifth Avenue, Los Angeles, CA 90015
- 15 Wilson Aircraft Corporation, Wilson Building, Kennedy Boulevard, Jersey City, NJ 07304

- 18 Mr. A. R. James, Vice President, Springfield National Bank, 300 Third Avenue, Springfield, OH 45512
- 17 Mr. Ray Snider, Virginia National Bank, 165 Lee Avenue, Falls Church, VA 22040
- 18 Mr. C. C. Toby, First National Bank, 151 Grand Avenue, Detroit, MI 48207
- 19 Mr. T. E. Hunt, Personnel Director, Chemical Bank of California, 121 Bay Street, San Francisco, CA 94120
- 20 The First National Bank, Main Plaza, Providence, RI 02901

Chapter 5

- 21 Mr. George M. Smith, Central Commercial College, Little Rock, AR 72203
- 22 Mr. Kenneth Baxter, Universal Computer Company, 510 Del Rey Street, Los Angeles, CA 90025
- 23 Mr. Albert R. Green, Coastal Electronics, 18 Eastern Parkway, Portland, OR 97250
- 24 Mr. Donald Harding, President, Colorado Data Processing Systems, 415 Trent Street, Pueblo, CO 81009
- 25 The Goldburg Company, 15 Park Place, Minneapolis, MN 55433

Chapter 6

- 28 Dr. Charles Evans, School of Education, Eastern State University, Newark, NJ 07118
- 27 Professor Gerald Burns, The Art Institute of Georgia, 15 West Street, Atlanta, GA 34615
- 28 Dr. J. C. Andrews, Dean, Graduate School, Western University, Helena, MT 59601
- 29 Mr. Charles M. Farmington, Southern Michigan Distributors, 14 Dade Boulevard, Miami, FL 33125
- 30 Mr. A. C. Smith, Personnel Manager, Technical Service Company, One Main Street. Montpelier, VT 05602

Chapter 7

- 31 Mr. L. H. Scott, The Hotel Association of Chicago, 15 Wabash Street, Chicago, IL 60655
- 32 Mr. James Kent, 1617 Jefferson Street, Cullman, AL 35055
- 33 Mrs. J. R. Fraser, 18 Lake Drive, Seattle, WA 98112
- 34 Mr. H. H. James, 1301 Glendale Avenue, Los Angeles, CA 90015
- 35 The General National Bank, One Main Place, Dallas, TX 75208

Chapter 8

- 36 Mr. Thomas Short, Vice President, World Insurance Company, Chicago, IL 60670
- 37 Mr. Joseph Harding, National Insurance Company, 30 Madison Avenue, New York, NY 10037
- 38 Mr. L. A. Kennedy, Mercantile Life Insurance Company, Durham, NC 27701
- 39 Mr. William Bauer, Reliable Insurance Company, 16 East 51 Street, New York, NY 10022
- 40 Mrs. Lucille Bennette, 81020 Lindhurst Drive, Los Angeles CA 90056

Chapter 9

41 Mr. Alvin C. White, General Clothing Manufacturing Company, 141 Commerce Street, Memphis, TN 38128

Chapter 9 (Continued)

- 42 Mr. J. C. Black, Central Manufacturing Company, 42 Park Avenue, Detroit, MI 48226
- 43 Mr. Horace Wilson, President, Wilson Company, 30 Franklin Square, Philadelphia, PA 19144
- 44 Mr. Arthur C. King, Wilson Manufacturing Company, One Madison Avenue, New York, NY 10017
- 45 Mrs. James Jones, 1611 Hancock, Vernon, TX 78701

Chapter 10

- 46 Johnson Business Systems, 30 Madison Avenue, New York, NY 10017
- 47 Mr. D. K. Davis, Simplex Company, 14 Parker Drive, Bloomsburg, PA 17815
- 48 Mr. David Anderson, Ajax Business Machines Company, 56 Harris Road, Reading, PA 19607
- 49 Mr. Phillip Wagner, Central Supply Company, 1516 First Avenue, Lexington, NC 27292
- 50 Mr. Henry Carson, 141 Second Street, New Haven, CT 06512

Chapter 11

- 51 Mr. P. C. Pierce, Pierce Supply Company, 416 Railroad Avenue, Milton, DE 19968
- 52 Miss Delphine Day, 33 Main Street, Elizabeth, NJ 07215
- 53 Mr. A. L. Shaw, Personnel Director, The Foley Company, 55 State Street, Chicago, IL 60655
- 54 Dr. Jeffrey Washing, Director, Placement Center, State College, 48 Mill Road, Houston, TX 77017
- 55 Mrs. Janet Mason, 130 South Boulevard, Des Moines, IA 50315

Chapter 12

- 55 Mr. Tim South, 18 East Broadway, Brooklyn, NY 11224
- 57 Mr. V. V. Green, 171 Jackson Street, Florence, AL 35904
- 58 Mr. Arnold Wolff, Manager, The Modern Book Company, Long Beach, CA 90801
- 59 Mr. Edward Crawley, 166 Garden Road, Missoula, MT 59801
- 60 The Basic Book Company, 16 Butler Road, Glendale, CA 91209

- 61a Mr. G. R. Powell, 1301 Hancock Street, Cincinnati, OH 45217
- 61b Mr. Everett Weaver, 1816 Bensonhurst Drive, Cleveland, OH 44131
- 62a Mr. Paul Smith, 61 Eastern Parkway, Oak Grove, WI 53925
- 62b Mr. J. C. Morgan, 1209 Spaulding, Madison WI 53716

Chapter 13 (Continued)

- 63a Mr. Z. A. Brown, 611 Field Point Drive, Belleville, NJ 08502
- 63b Mr. Max Ryder, Ryder Realty, 18 Southpark Drive, Vicksburg, MS 39180
- 64a Mr. F. A. Strong, 14 Weber Road, Ogden, UT 84401
- 64b Mr. James R. West, 416 Adams Street, Charleston, SC 29404
- 65a Leisure Village Corporation, Smoke Rise, NJ 07070
- 65b Mr. Horace Jennings, 17 South First Street, Yonkers, NY 10704

Chapter 14

- 66a Mrs. Ethel Rogers, Retail Business Association, Milford, CT 06460
- 66b Mr. Benjamin Hill, Coordinator, Department of Distributive Education, Milford High School, Milford, CT 06051
- 67a Mr. Kenneth Casey, Casey Manufacturing Company, 16 Randolph Street, Peoria, IL 61604
- 67b Mr. Kenneth Casey, Casey Manufacturing Company, 16 Randolph Street, Peoria, IL 61604
- 68a Mr. J. P. Jones, 1611 Hancock Avenue, Kermit, TX 79732
- 68b Mr. J. P. Jones, 1611 Hancock Avenue, Kermit, TX 97932
- 69a Mr. T. C. Shaver, Nation Plumbing Company, 61 Eighth Avenue, Flint, MI 48706
- 69b Mr. B. T. Day, 1842 Jones Street, Flint, MI 48707
- 70a Mr. Boyd Hanstins, 1130 Oak Lawn, Dallas, TX 75210
- 70b Gersons China Shop, Central Plaza, Worcester, MA 01610

- 71a Miss Catherine Evans, Page Elementary School, 141 Spellman Drive, Fayetteville, AR 72701
- 71b Mr. Jerome Green, The Railroad Institute, 316 Park Avenue, New York, NY 10017
- 72a Mr. Quincy Fisher, 18 Red Bluff Road, Parkersburg, PA 15104
- 72b Mr. Carlos Burns, Suburban Bus Company, 191 Stephen Street, Pittsburgh, PA 15205
- 73a Mr. Barry O'Connell, Central Railroad Corporation, 18 Wabash Street, Chicago, IL
- 73b Mr. Barry O'Connell, Central Railroad Corporation, 18 Wabash Street, Chicago, IL 60655
- 74a Mr. Gary Wilson, Reliable Delivery Service, 1077 Main Street, Denver, CO 80215
- 74b Mr. B. W. Williams, President, Quick Print Company, 1801 South Street, Denver, CO
- 75a The Central Railroad, 181 Benson Street, Chicago, IL 60671
- 75b Mr. James Kent, 130 State Street, Chicago, IL 60680

- 76a Mr. B. B. Carson, Public Relations Department, National Oil Corporation, Houston, TX 77004
- 76b Mr. Jason Worth, 1801 Canal Street, New Orleans, LA 70125
- 77a Mr. Rodger Taylor, World Tours, 18 East 36 Street, New York, NY 10016
- 77b Miss Janice Tucker, School of Education, Hartford College, Hartford, CT 06108
- 78a Mr. Fred Brown, 40 Court Street, Stamford, CT 06901
- 78b Mr. Fred Brown, 40 Court Street, Stamford, CT 06901
- 79a Mr. William R. Tibbs, Personnel Director, International Travel, Inc., 1401 Elm Street, Dallas, TX 75201
- 79b Mr. Robert McNair, 1408 Vine Street, Mobile, AL 36605
- 80a The Johnson Travel Agency, 1800 Madison Avenue, New York, NY 10016
- 80b Mr. Art Smith, 14 Almoda Road, Almeda, GA 31401

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